



**Cenovus Energy Inc.**

Management's Discussion and Analysis (unaudited)

For the Periods Ended June 30, 2023

(Canadian Dollars)

# MANAGEMENT'S DISCUSSION AND ANALYSIS



For the periods ended June 30, 2023

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This Management's Discussion and Analysis ("MD&A") for Cenovus Energy Inc. (which includes references to "we", "our", "us", "its", the "Company", or "Cenovus", and means Cenovus Energy Inc., the subsidiaries of, and partnership interests held by, Cenovus Energy Inc. and its subsidiaries) dated July 26, 2023, should be read in conjunction with our June 30, 2023 unaudited interim Consolidated Financial Statements and accompanying notes ("interim Consolidated Financial Statements"), the December 31, 2022 audited Consolidated Financial Statements and accompanying notes ("Consolidated Financial Statements") and the December 31, 2022 MD&A ("annual MD&A"). All of the information and statements contained in this MD&A are made as of July 26, 2023, unless otherwise indicated. This MD&A contains forward-looking information about our current expectations, estimates, projections and assumptions. See the Advisory for information on the risk factors that could cause actual results to differ materially and the assumptions underlying our forward-looking information. Cenovus management ("Management") prepared the MD&A. The Audit Committee of the Cenovus Board of Directors ("the Board"), reviewed and recommended the MD&A for approval by the Board, which occurred on July 26, 2023. Additional information about Cenovus, including our quarterly and annual reports, Annual Information Form ("AIF") and Form 40-F, is available on SEDAR at [sedar.com](http://sedar.com), on EDGAR at [sec.gov](http://sec.gov), and on our website at [cenovus.com](http://cenovus.com). Information on or connected to our website, even if referred to in this MD&A, does not constitute part of this MD&A.

## Basis of Presentation

This MD&A and the interim Consolidated Financial Statements have been prepared in Canadian dollars, (which includes references to "dollar" or "\$"), except where another currency has been indicated, and in accordance with International Financial Reporting Standards ("IFRS" or "GAAP") as issued by the International Accounting Standards Board. Production volumes are presented on a before royalties basis. Refer to the Abbreviations section for commonly used oil and gas terms.

## OVERVIEW OF CENOVUS

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We are a Canadian-based integrated energy company headquartered in Calgary, Alberta. We are the second largest Canadian-based crude oil and natural gas producer, with upstream operations in Canada and the Asia Pacific region, and the second largest Canadian-based refiner and upgrader, with downstream operations in Canada and the United States (“U.S.”).

Our upstream operations include oil sands projects in northern Alberta; thermal and conventional crude oil, natural gas and natural gas liquids (“NGLs”) projects across Western Canada; crude oil production offshore Newfoundland and Labrador; and natural gas and NGLs production offshore China and Indonesia. Our downstream operations include upgrading and refining operations in Canada and the U.S., and commercial fuel operations across Canada.

Our operations involve activities across the full value chain to develop, produce, refine, transport and market crude oil, natural gas and refined petroleum products in Canada and internationally. Our physically integrated upstream and downstream operations help us mitigate the impact of volatility in light-heavy crude oil differentials and contribute to our net earnings by capturing value from crude oil and natural gas production through to the sale of finished products such as transportation fuels.

### Our Strategy and Key Priorities for 2023

At Cenovus, our purpose is to energize the world to make people’s lives better. Our strategy is focused on maximizing shareholder value through competitive cost structures and optimizing margins, while delivering top-tier safety performance and sustainability leadership. The Company prioritizes Free Funds Flow generation through all price cycles to manage our balance sheet, increase shareholder returns through dividend growth and share repurchases, reinvest in our business and diversify our portfolio. On December 6, 2022, we released our 2023 budget. Our 2023 guidance as updated on July 26, 2023, is available on our website at [cenovus.com](http://cenovus.com). For further details see the Operating and Financial Results section of this MD&A.

In 2023, we aim to deliver on our strategy through five key objectives.

#### Top-Tier Safety and Operational Performance

Safe and reliable operations are our number one priority. We strive to ensure safe and reliable operations across our portfolio, including top-tier health and safety performance.

We will continue to target improved operating performance, including the safe return of the Superior Refinery to full operations and integration of the Toledo Refinery with a focus on demonstrating consistent and reliable performance at all of our operated assets.

#### Sustainability Leadership

Sustainability has always been deeply engrained in Cenovus’s culture. We have established ambitious targets in our five environmental, social and governance (“ESG”) focus areas and continue to progress tangible plans to meet these targets. Our five ESG focus areas are:

- Climate & GHG emissions.
- Water stewardship.
- Biodiversity.
- Indigenous reconciliation.
- Inclusion & diversity.

Additional information on Cenovus’s efforts and performance across the ESG focus areas, including our ESG targets and plans to achieve them, are available in Cenovus’s 2022 ESG report on our website at [cenovus.com](http://cenovus.com).

#### Cost Leadership

We aim to maximize shareholder value through competitive cost structures and optimized margins. While we strive to optimize our cost structure in all areas of our business, one of our focus areas is to optimize infrastructure, reduce operating and capital costs, and reduce GHG emissions at our conventional assets.

#### Financial Discipline and Free Funds Flow Growth

We are focused on achieving and maintaining targeted debt levels while positioning Cenovus for resiliency through all commodity price cycles. We plan to continue to deliver meaningful returns to shareholders in alignment with our financial and shareholder returns framework.

#### Returns-Focused Capital Allocation

We continue to take a disciplined approach to allocating capital to projects that generate returns at the bottom of the commodity price cycle and provide opportunities to sustainably grow shareholder returns.

We plan to materially progress the West White Rose project to deliver first oil in 2026.

## Our Operations

The Company operates through the following reportable segments:

### Upstream Segments

- **Oil Sands**, includes the development and production of bitumen and heavy oil in northern Alberta and Saskatchewan. Cenovus's oil sands assets include Foster Creek, Christina Lake, Sunrise, Lloydminster thermal and Lloydminster conventional heavy oil assets. Cenovus jointly owns and operates pipeline gathering systems and terminals through the equity-accounted investment in Husky Midstream Limited Partnership ("HMLP"). The sale and transportation of Cenovus's production and third-party commodity trading volumes are managed and marketed through access to capacity on third-party pipelines and storage facilities in both Canada and the U.S. to optimize product mix, delivery points, transportation commitments and customer diversification.
- **Conventional**, includes assets rich in NGLs and natural gas within the Elmworth-Wapiti, Kaybob-Edson, Clearwater and Rainbow Lake operating areas in Alberta and British Columbia and interests in numerous natural gas processing facilities. Cenovus's NGLs and natural gas production is marketed and transported, with additional third-party commodity trading volumes, through access to capacity on third-party pipelines, export terminals and storage facilities. These provide flexibility for market access to optimize product mix, delivery points, transportation commitments and customer diversification.
- **Offshore**, includes offshore operations, exploration and development activities in China and the east coast of Canada, as well as the equity-accounted investment in the Husky-CNOOC Madura Ltd. ("HCML") joint venture in Indonesia.

### Downstream Segments

- **Canadian Manufacturing**, includes the owned and operated Lloydminster upgrading and asphalt refining complex, which converts heavy oil and bitumen into synthetic crude oil, diesel, asphalt and other ancillary products. Cenovus also owns and operates the Bruderheim crude-by-rail terminal and two ethanol plants. The Company's commercial fuels business across Canada is included in this segment. Cenovus markets its production and third-party commodity trading volumes in an effort to use its integrated network of assets to maximize value.
- **U.S. Manufacturing**, includes the refining of crude oil to produce gasoline, diesel, jet fuel, asphalt and other products at the wholly-owned Lima, Superior and Toledo refineries, and the jointly-owned Wood River and Borger refineries (jointly owned with operator Phillips 66). Cenovus also markets some of its own and third-party volumes of refined petroleum products including gasoline, diesel, jet fuel and asphalt.

### Corporate and Eliminations

**Corporate and Eliminations**, primarily includes Cenovus-wide costs for general and administrative, financing activities, gains and losses on risk management for corporate related derivative instruments and foreign exchange. Eliminations include adjustments for internal usage of natural gas production between segments, transloading services provided to the Oil Sands segment by the Company's crude-by-rail terminal, crude oil production used as feedstock by the Canadian Manufacturing and U.S. Manufacturing segments, the sale of condensate extracted from blended crude oil production in the Canadian Manufacturing segment and sold to the Oil Sands segment, and unrealized profits in inventory. Eliminations are recorded based on current market prices.

## QUARTERLY RESULTS OVERVIEW

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The second quarter was highlighted by significant milestones as well as challenges across our business. In our upstream business, we quickly responded to wildfires impacting the Conventional segment in early May. We temporarily shut-in approximately 85 thousand BOE per day of production to ensure the safety of our staff, local communities and assets. By the end of May, we were able to restart the majority of our wells and facilities impacted by the fire. Approximately 5 to 7 thousand BOE per day of production remained offline near the end of July due to the lack of third-party power infrastructure. In the Oil Sands segment, we began ramping up production on a total of three new wells pads at Foster Creek and Christina Lake in the second quarter, and completed a planned turnaround at Foster Creek. Offshore production was impacted by a planned turnaround in the Atlantic and a temporary unplanned outage in China related to the disconnection of the umbilical by a third-party vessel in early April, reconnected in May. In our Atlantic operations, we achieved another milestone on the West White Rose project, with the completion of the conical slip form operation for the concrete gravity structure in June.

In our downstream business, we achieved the safe restart of the Toledo Refinery, continued safely ramping up operations at the Superior Refinery, and completed planned turnarounds at the Wood River and Borger refineries. The Toledo Refinery was fully operational in June. Ramp-up of the Superior Refinery continued through the second quarter and start-up of the fluid catalytic cracking unit ("FCCU") is underway. The Borger Refinery ran at reduced rates due to unplanned outages, and our Lima and Lloydminster refineries ran at or near full rates through the quarter.

Our financial results improved from the first quarter, primarily reflecting higher realized prices from the Oil Sands segment. WCS at Hardisty averaged \$58.74 per barrel, an increase from \$51.36 per barrel in the first quarter mainly due to the narrowing of the WTI-WCS differential by 39 percent to \$15.04 per barrel. In the second quarter, crude oil prices were significantly lower compared with 2022 with WTI decreasing 32 percent to \$73.78 per barrel, and the WTI-WCS differential at Hardisty widening \$2.24 per barrel from \$12.80 per barrel. Average refined product prices declined and average market crack spreads remained relatively consistent with the first quarter of 2023. Refined product prices and average market crack spreads declined compared with historic highs in the second quarter of 2022.

We returned \$575 million to shareholders, including \$265 million through common share base dividends of \$0.140 per common share and the purchase of 14.0 million common shares for \$310 million through our NCIB. Net Debt decreased \$265 million during the quarter to \$6.4 billion at June 30, 2023.

## Summary of Quarterly Results

(\$ millions, except where indicated)	Six Months Ended June 30,		2023				2022				2021	
	2023	2022	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	
<b>Upstream Production Volumes</b> <sup>(1)</sup> (MBOE/d)	<b>754.4</b>	779.9	<b>729.9</b>	779.0	806.9	777.9	761.5	798.6	825.3	804.8	765.9	
<b>Downstream Crude Oil Unit Throughput</b> <sup>(2)</sup> (Mbbbls/d)	<b>498.1</b>	479.4	<b>537.8</b>	457.9	473.3	533.5	457.3	501.8	469.9	554.1	539.0	
<b>Downstream Production Volumes</b> (Mbbbls/d)	<b>530.0</b>	509.6	<b>571.9</b>	487.7	506.3	572.6	482.1	538.0	503.4	590.9	564.8	
<b>Revenues</b>	<b>24,493</b>	35,363	<b>12,231</b>	12,262	14,063	17,471	19,165	16,198	13,726	12,701	10,637	
<b>Operating Margin</b> <sup>(3)</sup>	<b>4,502</b>	8,142	<b>2,400</b>	2,102	2,782	3,339	4,678	3,464	2,600	2,710	2,184	
<b>Cash From (Used In) Operating Activities</b>	<b>1,704</b>	4,344	<b>1,990</b>	(286)	2,970	4,089	2,979	1,365	2,184	2,138	1,369	
<b>Adjusted Funds Flow</b> <sup>(3)</sup>	<b>3,294</b>	5,681	<b>1,899</b>	1,395	2,346	2,951	3,098	2,583	1,948	2,342	1,817	
Per Share - Basic <sup>(3)</sup> (\$)	<b>1.73</b>	2.87	<b>1.00</b>	0.73	1.22	1.53	1.57	1.30	0.97	1.16	0.90	
Per Share - Diluted <sup>(3)</sup> (\$)	<b>1.69</b>	2.79	<b>0.98</b>	0.71	1.19	1.49	1.53	1.27	0.97	1.15	0.89	
<b>Capital Investment</b>	<b>2,103</b>	1,568	<b>1,002</b>	1,101	1,274	866	822	746	835	647	534	
<b>Free Funds Flow</b> <sup>(3)</sup>	<b>1,191</b>	4,113	<b>897</b>	294	1,072	2,085	2,276	1,837	1,113	1,695	1,283	
<b>Excess Free Funds Flow</b> <sup>(3)</sup>	n/a	n/a	<b>505</b>	(499)	786	1,756	2,020	2,615	1,169	1,626	1,244	
<b>Net Earnings (Loss)</b> <sup>(4)</sup>	<b>1,502</b>	4,057	<b>866</b>	636	784	1,609	2,432	1,625	(408)	551	224	
Per Share - Basic (\$)	<b>0.78</b>	2.04	<b>0.45</b>	0.33	0.40	0.83	1.23	0.81	(0.21)	0.27	0.11	
Per Share - Diluted (\$)	<b>0.76</b>	1.98	<b>0.44</b>	0.32	0.39	0.81	1.19	0.79	(0.21)	0.27	0.11	
<b>Total Assets</b>	<b>53,747</b>	55,894	<b>53,747</b>	54,000	55,869	55,086	55,894	55,655	54,104	54,594	53,384	
<b>Total Long-Term Liabilities</b>	<b>19,831</b>	20,742	<b>19,831</b>	19,917	20,259	19,378	20,742	21,889	23,191	22,929	22,972	
<b>Long-Term Debt, Including Current Portion</b>	<b>8,534</b>	11,228	<b>8,534</b>	8,681	8,691	8,774	11,228	11,744	12,385	12,986	13,380	
<b>Net Debt</b>	<b>6,367</b>	7,535	<b>6,367</b>	6,632	4,282	5,280	7,535	8,407	9,591	11,024	12,390	
<b>Cash Returns to Shareholders</b>												
Common Shares – Base Dividends	<b>465</b>	276	<b>265</b>	200	201	205	207	69	70	35	36	
Base Dividends Per Common Share (\$)	<b>0.245</b>	0.140	<b>0.140</b>	0.105	0.105	0.105	0.105	0.035	0.035	0.018	0.018	
Common Shares – Variable Dividends	—	—	—	—	219	—	—	—	—	—	—	
Variable Dividends Per Common Share (\$)	—	—	—	—	0.114	—	—	—	—	—	—	
Purchase of Common Shares Under NCIB	<b>350</b>	1,484	<b>310</b>	40	387	659	1,018	466	265	—	—	
Preferred Share Dividends	<b>27</b>	17	<b>9</b>	18	—	9	8	9	8	9	8	

(1) Refer to the Operating and Financial Results section of this MD&A for a summary of total upstream production by product type.

(2) Represents Cenovus's net interest in refining operations.

(3) Non-GAAP financial measure or contains a non-GAAP financial measure. See the Specified Financial Measures Advisory of this MD&A.

(4) Net earnings (loss) for all periods in the table above is the same as net earnings (loss) from continuing operations.

Upstream production averaged 729.9 thousand BOE per day in the second quarter, a decrease of 49.1 thousand BOE per day and 31.6 thousand BOE per day, respectively, from the first quarter of 2023 and second quarter of 2022. The decreases were primarily due to a planned turnaround at Foster Creek, our response to the wildfires in the Conventional segment and an unplanned outage in China, all impacting the second quarter of 2023. See the Operating and Financial Results section of this MD&A for a summary of upstream production by product type.

Downstream crude oil unit throughput (or “throughput”) averaged 537.8 thousand barrels per day in the second quarter (first quarter of 2023 – 457.9 thousand barrels per day; second quarter of 2022 – 457.3 thousand barrels per day). Consistent with increased throughput, downstream refined products production volumes averaged 571.9 thousand barrels per day in the quarter (first quarter of 2023 – 487.7 thousand barrels per day; second quarter of 2022 – 482.1 thousand barrels per day). The Toledo Refinery was fully operational in June. Ramp-up of the Superior Refinery continued through the second quarter and start-up of the FCCU is underway.

Realized crude oil and refined product prices declined significantly from the second quarter of 2022, a period of elevated benchmark prices. Revenues of \$12.2 billion were relatively consistent with the first quarter of 2023, primarily due to higher realized bitumen and heavy crude oil prices, offset by lower realized conventional natural gas prices and decreased sales volumes in the Offshore and Conventional segments. Downstream revenues increased slightly from the first quarter of 2023. Revenue decreased 36 percent from the second quarter of 2022, primarily due to significantly lower commodity pricing in our upstream and downstream operations. Our realized sales price from our upstream operations was \$71.15 per BOE in the second quarter of 2023, up 17 percent compared with \$60.83 per BOE in the first quarter of 2023 and down 38 percent compared with \$114.40 per BOE in the second quarter of 2022.

In our Canadian downstream operations, gross margin declined 33 percent from the first quarter of 2023 primarily due to changes in differentials between heavy oil feedstock and synthetic crude. Gross margin increased 6 percent from the second quarter of 2022, due to higher production volumes from the Lloydminster Refinery and the Lloydminster Upgrader (the “Upgrader”). Gross margin in our U.S. downstream operations was consistent with the first quarter of 2023, and decreased 54 percent from the second quarter of 2022 primarily due to significantly lower market crack spreads.

Operating margin was \$2.4 billion, an increase of 14 percent from the first quarter of 2023, primarily due to higher realized crude oil prices. Operating margin decreased 49 percent from the second quarter 2022 primarily due to significantly lower commodity pricing and market crack spreads. Cash from operating activities was \$2.0 billion, an increase of \$2.3 billion from the first quarter of 2023, driven largely by the payment of a \$1.2 billion income tax liability in the first quarter of 2023. Cash from operating activities decreased \$989 million from the second quarter of 2022, primarily due to lower operating margin. Adjusted Funds Flow was \$1.9 billion in the second quarter of 2023, an increase of 36 percent from the first quarter of 2023, and a decrease of 39 percent from the second quarter of 2022.

On June 14, 2023, we purchased and cancelled 45.5 million outstanding common share purchase warrants (“Cenovus Warrants”) for \$711 million. We have the option to pay the aggregate warrant purchase price through the remainder of 2023, with full payment being made no later than January 5, 2024. Payments will be considered as part of our shareholder returns framework. No payments related to the purchased warrants were made in the second quarter.

On July 26, 2023, the Board declared a third quarter base dividend of \$0.140 per common share. The dividend is payable on September 29, 2023, to common shareholders of record as at September 15, 2023. The Board also declared third quarter dividends for our preferred shares of \$9 million, payable on October 3, 2023, to preferred shareholders of record as at September 15, 2023.

## OPERATING AND FINANCIAL RESULTS

### Selected Operating Results — Upstream

	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	Percent Change	2022	2023	Percent Change	2022
<b>Upstream Production Volumes by Segment</b> <sup>(1)</sup> (MBOE/d)						
Oil Sands	573.8	3	558.8	581.6	1	577.9
Conventional	104.6	(21)	132.6	114.2	(11)	128.8
Offshore	51.5	(27)	70.1	58.6	(20)	73.2
<b>Total Production Volumes</b>	<b>729.9</b>	<b>(4)</b>	<b>761.5</b>	<b>754.4</b>	<b>(3)</b>	<b>779.9</b>
<b>Upstream Production Volumes by Product</b>						
Bitumen (Mbbbls/d)	554.6	3	540.3	562.5	1	559.5
Heavy Crude Oil (Mbbbls/d)	17.0	4	16.4	16.9	4	16.3
Light Crude Oil (Mbbbls/d)	10.1	(51)	20.8	12.7	(41)	21.4
NGLs (Mbbbls/d)	26.7	(27)	36.7	30.0	(19)	37.2
Conventional Natural Gas (MMcf/d)	729.4	(17)	882.2	793.1	(9)	873.9
<b>Total Production Volumes</b> (MBOE/d)	<b>729.9</b>	<b>(4)</b>	<b>761.5</b>	<b>754.4</b>	<b>(3)</b>	<b>779.9</b>
<b>Total Upstream Sales Volumes</b> <sup>(2)</sup> (MBOE/d)	<b>642.1</b>	<b>(6)</b>	<b>684.5</b>	<b>662.0</b>	<b>(6)</b>	<b>704.2</b>
<b>Netback</b> <sup>(3)(4)</sup> (\$/BOE)	<b>38.87</b>	<b>(45)</b>	<b>71.09</b>	<b>33.89</b>	<b>(48)</b>	<b>64.78</b>

(1) Refer to the Oil Sands, Conventional or Offshore Reportable Segments section of this MD&A for a summary of production by product type.

(2) Total upstream sales volumes exclude natural gas volumes used for internal consumption by the Oil Sands segment of 521 MMcf per day and 534 MMcf per day for the three and six months ended June 30, 2023, respectively (506 MMcf per day and 516 MMcf per day for the three and six months ended June 30, 2022, respectively).

(3) Upstream revenue as found in Note 1 of the interim Consolidated Financial Statements was \$6.8 billion and \$13.6 billion for the three and six months ended June 30, 2023, respectively (\$10.1 billion and \$19.8 billion for the three and six months ended June 30, 2022, respectively).

(4) Contains a non-GAAP financial measure. See the Specified Financial Measures Advisory of this MD&A.

In the three and six months ended June 30, 2023, total crude oil, NGLs and natural gas production decreased compared with the same periods in 2022 due to:

- The temporary shut-in of a significant portion of production in our Conventional operations in response to wildfire activity in May and into June.
- A planned turnaround completed at Foster Creek in the second quarter of 2023.
- Changes to the Liwan 3-1 gas sales agreement in China in the second quarter of 2022, concluding the amendment that temporarily increased sales volumes.
- A temporary unplanned outage in China in the second quarter of 2023, related to the disconnection of the umbilical by a third-party vessel in early April, reconnected in May.
- A planned turnaround completed in our Atlantic operations in the second quarter of 2023.

The decrease was partially offset by:

- The acquisition of the remaining 50 percent interest in Sunrise (the “Sunrise Acquisition”) from BP Canada Energy Group ULC (“bp Canada”) on August 31, 2022.
- First oil at the Spruce Lake North thermal plant in the third quarter of 2022.
- First gas production at the MBH and MDA fields in Indonesia in the fourth quarter of 2022.

## Selected Operating Results — Downstream

	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	Percent Change	2022	2023	Percent Change	2022
<b>Downstream Crude Oil Unit Throughput (Mbbbls/d)</b>						
Canadian Manufacturing	95.3	18	80.9	97.0	9	89.4
U.S. Manufacturing	442.5	18	376.4	401.1	3	390.0
<b>Total Crude Oil Unit Throughput</b>	<b>537.8</b>	<b>18</b>	<b>457.3</b>	<b>498.1</b>	<b>4</b>	<b>479.4</b>
<b>Downstream Production Volumes (Mbbbls/d)</b>						
Canadian Manufacturing	108.3	19	90.9	110.6	10	100.7
U.S. Manufacturing	463.6	19	391.2	419.4	3	408.9
<b>Total Downstream Production</b>	<b>571.9</b>	<b>19</b>	<b>482.1</b>	<b>530.0</b>	<b>4</b>	<b>509.6</b>

In the Canadian Manufacturing segment, throughput increased in the second quarter of 2023 compared with 2022, primarily due to the Lloydminster Refinery operating at or near capacity in 2023 and the completion of planned turnarounds at the Upgrader and the Lloydminster Refinery in 2022. The increase was partially offset by an unplanned outage at the Upgrader in April that was resolved in May.

Year-to-date, throughput in the Canadian Manufacturing segment increased due to the 2022 planned turnarounds, partially offset by cold weather impacts and operational outages experienced in late 2022 at the Upgrader which returned to full rates by the middle of January. In addition, throughput at the Upgrader was impacted by maintenance activities in the first quarter of 2023.

In the U.S. Manufacturing segment, total crude oil unit throughput and refined products production increased in the three and six months ended June 30, 2023, compared with the same periods in 2022 due to:

- Strong performance at the Lima Refinery with an increase in throughput quarter-over-quarter and on a year-to-date basis.
- The purchase of the remaining 50 percent interest in the Toledo Refinery from BP Products North America Inc. (“bp”) on February 28, 2023 (the “Toledo Acquisition”). The refinery partially restarted in April and commenced full operations in June. In the second quarter of 2022, we commenced a significant planned turnaround at the Toledo Refinery that was completed in the third quarter of 2022.
- The introduction of crude oil at the Superior Refinery in mid-March 2023, with throughput ramping up through the second quarter. Work is underway to start up the FCCU.
- An increase in throughput at the Wood River Refinery. The planned turnaround completed in the second quarter had less of an impact than the turnaround in 2022. On a year-to-date basis, the increase in throughput was also due to the decision to operate at reduced rates early in 2022 to optimize margins as market conditions dictated.

Increased throughput and refined products output in the three and six months ended June 30, 2023, was partially offset by:

- A planned turnaround at the Borger Refinery at the end of March and completed by late April. There were temporary unplanned outages at the refinery in the second quarter.
- Unplanned outages at the Wood River and Borger refineries stemming from the fourth quarter of 2022 that were resolved in the first quarter of 2023.



## Selected Consolidated Financial Results

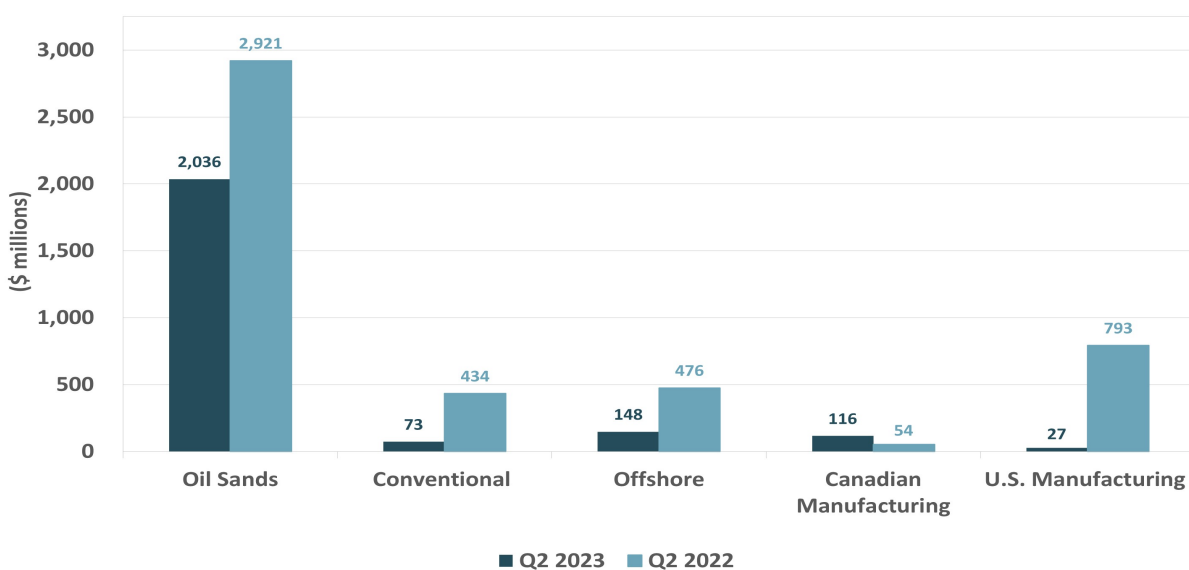
### Operating Margin

Operating Margin is a specified financial measure and is used to provide a consistent measure of the cash generating performance of our assets for comparability of our underlying financial performance between periods.

(\$ millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Gross Sales</b>	<b>14,960</b>	22,404	<b>29,743</b>	41,417
Less: Royalties	<b>637</b>	1,582	<b>1,233</b>	2,767
<b>Revenues</b>	<b>14,323</b>	20,822	<b>28,510</b>	38,650
<b>Expenses</b>				
Purchased Product	<b>7,466</b>	10,380	<b>14,757</b>	19,015
Transportation and Blending	<b>2,750</b>	3,238	<b>5,744</b>	6,432
Operating Expenses	<b>1,726</b>	1,876	<b>3,509</b>	3,430
Realized (Gain) Loss on Risk Management Activities	<b>(19)</b>	650	<b>(2)</b>	1,631
<b>Operating Margin</b>	<b>2,400</b>	4,678	<b>4,502</b>	8,142

### Operating Margin by Segment

Three Months Ended June 30, 2023



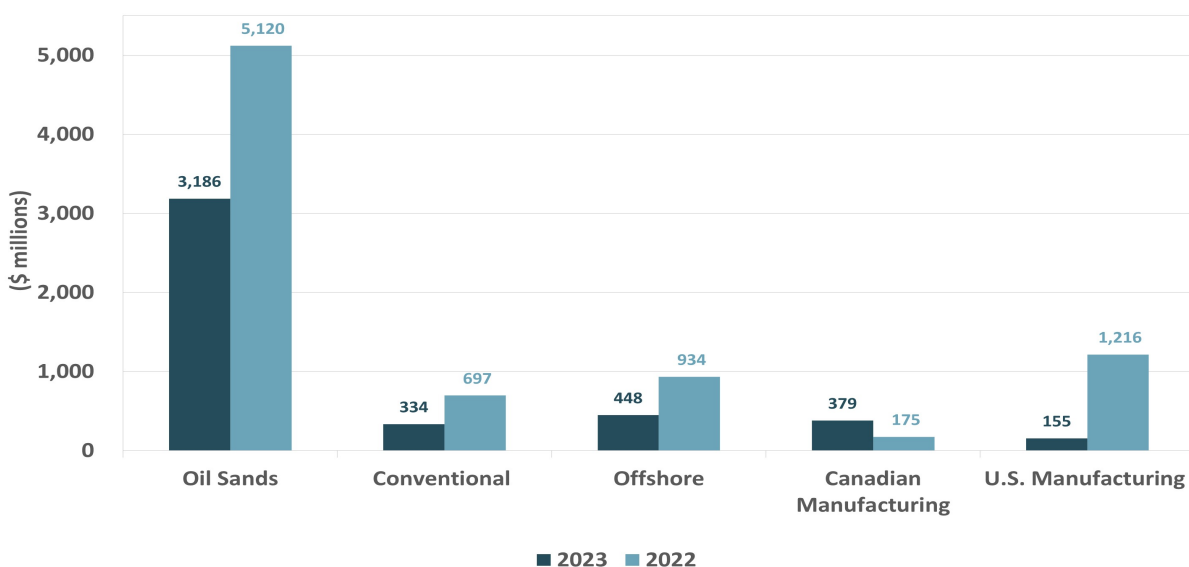
Operating Margin decreased in the three months ended June 30, 2023, compared with the same period in 2022, primarily due to:

- Lower realized crude oil, NGLs and natural gas sales prices resulting from significantly lower benchmark pricing.
- Decreased gross margins in the U.S. Manufacturing segment resulting from lower market crack spreads and inventory build-up.
- Lower sales volumes from our Offshore and Conventional segments.

These decreases in Operating Margin were partially offset by:

- Decreased royalties in the Oil Sands and Conventional segments, resulting from lower crude oil and natural gas benchmark pricing.
- Realized risk management gains in 2023 compared with significant realized risk management losses in 2022.
- Lower blending costs due to decreased condensate prices.
- Decreased operating expenses in our upstream and downstream operations mainly due to lower natural gas prices.

Six Months Ended June 30, 2023



Operating Margin decreased in the six months ended June 30, 2023, compared with 2022, primarily due to the same reasons as discussed above.

**Cash From (Used in) Operating Activities and Adjusted Funds Flow**

Adjusted Funds Flow is a non-GAAP financial measure commonly used in the oil and gas industry to assist in measuring a company's ability to finance its capital programs and meet its financial obligations.

(\$ millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Cash From (Used in) Operating Activities</b>	<b>1,990</b>	2,979	<b>1,704</b>	4,344
(Add) Deduct:				
Settlement of Decommissioning Liabilities	(41)	(27)	(89)	(46)
Net Change in Non-Cash Working Capital	132	(92)	(1,501)	(1,291)
<b>Adjusted Funds Flow</b>	<b>1,899</b>	3,098	<b>3,294</b>	5,681

Cash from operating activities was \$2.0 billion in the second quarter of 2023, compared with \$3.0 billion in 2022. The decrease was primarily due to lower Operating Margin, partially offset by lower cash taxes, changes in non-cash working capital and the 2022 contingent payment associated with the 2017 acquisition of a 50 percent interest in the FCCL Partnership.

Cash from operating activities was \$1.7 billion in the first six months of 2023, compared with \$4.3 billion in 2022. The change was primarily due to lower Operating Margin and changes in non-cash working capital, partially offset by lower cash taxes and the 2022 contingent payment as discussed above. The net change in non-cash working capital in the first half of 2023 was \$1.5 billion (2022 – \$1.3 billion) mainly due to paying a \$1.2 billion income tax liability.

Adjusted Funds Flow was lower in the three and six months ended June 30, 2023, compared with the same periods in 2022, primarily due to decreased Operating Margin, as discussed above.

## Net Earnings (Loss)

(\$ millions)	Three Months Ended	Six Months Ended
<b>Net Earnings (Loss), for the Periods Ended June 30, 2022</b>	<b>2,432</b>	<b>4,057</b>
Increase (Decrease) due to:		
Operating Margin	<b>(2,278)</b>	<b>(3,640)</b>
Corporate and Eliminations:		
General and Administrative	51	92
Finance Costs	2	37
Integration and Transaction Costs	11	15
Unrealized Foreign Exchange Gain (Loss)	432	279
Revaluation Gain (Loss)	—	(33)
Re-measurement of Contingent Payments	16	235
Gain (Loss) on Divestiture of Assets	(52)	(293)
Other Income (Loss), net	(24)	(388)
Other <sup>(1)</sup>	(59)	(70)
Unrealized Risk Management Gain (Loss)	<b>(390)</b>	<b>(37)</b>
Depreciation, Depletion and Amortization	60	(15)
Exploration Expense	6	18
Income Tax (Expense) Recovery	659	1,245
<b>Net Earnings (Loss), for the Periods Ended June 30, 2023</b>	<b>866</b>	<b>1,502</b>

(1) Includes Corporate and Eliminations revenues, purchased product, transportation and blending expenses, operating expenses and (gain) loss on risk management; share of income (loss) from equity-accounted affiliates; interest income and realized foreign exchange (gains) losses.

Net earnings in the second quarter of 2023 decreased compared with the same period in 2022 due to declines in Operating Margin and unrealized risk management losses in 2023 compared with gains in 2022. The decrease in net earnings was partially offset by a lower income tax expense and unrealized foreign exchange gains in 2023 compared with losses in 2022.

Net earnings in the first six months of 2023 decreased compared with the same period in 2022 due to declines in Operating Margin, lower other income due to the 2022 insurance proceeds related to the Superior Refinery and Atlantic region incidents, gains on the divestiture of the Tucker and Wembley assets and the divestiture of 12.5 percent of our interest in the White Rose field in 2022, compared with minor divestitures in 2023. The decrease in net earnings was partially offset by a lower income tax expense, unrealized foreign exchange gains in 2023 compared with losses in 2022 and the re-measurement of our contingent payments.

## Net Debt

As at (\$ millions)	June 30, 2023	December 31, 2022
Short-Term Borrowings	—	115
Current Portion of Long-Term Debt	—	—
Long-Term Portion of Long-Term Debt	8,534	8,691
<b>Total Debt</b>	<b>8,534</b>	<b>8,806</b>
Less: Cash and Cash Equivalents	<b>(2,167)</b>	<b>(4,524)</b>
<b>Net Debt</b>	<b>6,367</b>	<b>4,282</b>

For further details see the Liquidity and Capital Resources section of this MD&A.

## Capital Investment <sup>(1)</sup>

(\$ millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Upstream</b>				
Oil Sands	539	376	1,174	751
Conventional	82	33	223	121
Offshore	184	91	284	144
<b>Total Upstream</b>	<b>805</b>	<b>500</b>	<b>1,681</b>	<b>1,016</b>
<b>Downstream</b>				
Canadian Manufacturing	34	38	61	53
U.S. Manufacturing	153	267	347	474
<b>Total Downstream</b>	<b>187</b>	<b>305</b>	<b>408</b>	<b>527</b>
Corporate and Eliminations	10	17	14	25
<b>Total Capital Investment</b>	<b>1,002</b>	<b>822</b>	<b>2,103</b>	<b>1,568</b>

(1) Includes expenditures on property, plant and equipment ("PP&E"), exploration and evaluation ("E&E") assets, and capitalized interest. Excludes cost incurred in our equity-accounted investment in Indonesia.

Oil Sands capital investment in the first six months of 2023 was mainly for sustaining activities at Christina Lake, Foster Creek, the Lloydminster thermal assets and Sunrise, and the drilling of stratigraphic test wells as part of our integrated winter program in the first quarter.

Conventional capital investment in the first half of 2023 continued to focus on drilling, completion and tie-in activities, and infrastructure projects to support multi-year development.

Offshore capital investment in the first six months of 2023 was primarily for the West White Rose project and Terra Nova asset life extension ("ALE") project in the Atlantic region.

U.S. Manufacturing capital investment in the first half of 2023 focused primarily on the Superior Refinery rebuild, and refining and reliability initiatives at the Wood River, Borger, Lima and Toledo refineries.

## Drilling Activity

Six Months Ended June 30,	Net Stratigraphic Test Wells and Observation Wells		Net Production Wells <sup>(1)</sup>	
	2023	2022	2023	2022
Foster Creek	87	68	10	11
Christina Lake	53	—	11	20
Sunrise	38	15	7	2
Lloydminster Thermal	1	1	—	22
Lloydminster Conventional Heavy Oil	1	—	5	—
Other <sup>(2)</sup>	3	6	—	—
	<b>183</b>	<b>90</b>	<b>33</b>	<b>55</b>

(1) SAGD well pairs in the Oil Sands segment are counted as a single producing well.

(2) Includes new resource plays and the Tucker asset sold on January 31, 2022.

Stratigraphic test wells were drilled to help identify well pad locations for sustaining wells and to further progress the evaluation of other assets. Observation wells were drilled to gather information and monitor reservoir conditions.

(net wells)	Six Months Ended June 30, 2023			Six Months Ended June 30, 2022		
	Drilled	Completed	Tied-in	Drilled	Completed	Tied-in
<b>Conventional</b>	<b>17</b>	<b>21</b>	<b>22</b>	13	28	22

In the Offshore segment, we drilled and completed one (0.4 net) planned development well at the MAC field in Indonesia in the first six months of 2023 (first six months of 2022 — drilled and completed four (1.6 net) planned development wells at the MBH and MDA fields in Indonesia).

### Future Capital Investment

Future Capital Investment is a specified financial measure. See the Specified Financial Measures Advisory of this MD&A. Our 2023 guidance, as updated on July 26, 2023, is available on our website at [cenovus.com](http://cenovus.com).

Our updated guidance reflects lower production mainly due to the impact of wildfires on the Conventional segment in the second quarter of 2023 and year-to-date operating performance in our Oil Sands segment. Crude oil unit throughput guidance did not change as part of the update. Terra Nova production was removed from guidance as part of the April 25, 2023, update.

The following table shows guidance for 2023:

	Capital Investment (\$ millions)	Production (MBOE/d)	Crude Oil Unit Throughput (Mbbls/d)
<b>Upstream</b>			
Oil Sands	2,200 - 2,400	577 - 637	
Conventional	350 - 450	115 - 130	
Offshore	600 - 700	55 - 68	
<b>Downstream</b>	800 - 900		580 - 610
<b>Corporate and Eliminations</b>	40 - 50		

2023 guidance for total capital investment is between \$4.0 billion and \$4.5 billion. This includes sustaining capital of approximately \$2.8 billion, and between \$1.2 billion and \$1.7 billion in optimization and growth capital. Capital investment guidance did not change as part of the July 26, 2023, update.

Further information on the changes in our financial and operating results can be found in the Reportable Segments section of this MD&A. Information on our risk management activities can be found in the Risk Management and Risk Factors section of this MD&A and in the notes to the interim Consolidated Financial Statements.

## COMMODITY PRICES UNDERLYING OUR FINANCIAL RESULTS

Key performance drivers for our financial results include commodity prices, quality and location price differentials, refining crack spreads as well as the U.S./Canadian dollar and Chinese Yuan (“RMB”)/Canadian dollar exchange rates. The following table shows selected market benchmark prices and average exchange rates to assist in understanding our financial results.

### Selected Benchmark Prices and Exchange Rates<sup>(1)</sup>

(Average US\$/bbl, unless otherwise indicated)	Six Months Ended June 30,					
	2023	Percent Change	2022	Q2 2023	Q1 2023	Q2 2022
<b>Dated Brent</b>	<b>79.83</b>	<b>(26)</b>	107.59	<b>78.39</b>	81.27	113.78
<b>WTI</b>	<b>74.96</b>	<b>(26)</b>	101.35	<b>73.78</b>	76.13	108.41
Differential Dated Brent-WTI	<b>4.87</b>	<b>(22)</b>	6.24	<b>4.61</b>	5.14	5.37
<b>WCS at Hardisty</b>	<b>55.05</b>	<b>(37)</b>	87.68	<b>58.74</b>	51.36	95.61
Differential WTI-WCS	<b>19.91</b>	<b>46</b>	13.67	<b>15.04</b>	24.77	12.80
WCS (C\$/bbl)	<b>74.17</b>	<b>(34)</b>	111.54	<b>78.90</b>	69.44	122.07
<b>WCS at Nederland</b>	<b>64.73</b>	<b>(33)</b>	96.26	<b>66.98</b>	62.49	103.34
Differential WTI-WCS at Nederland	<b>10.23</b>	<b>101</b>	5.09	<b>6.80</b>	13.64	5.07
<b>Condensate (C5 @ Edmonton)</b>	<b>76.13</b>	<b>(26)</b>	102.21	<b>72.39</b>	79.87	108.34
Differential WTI-Condensate (Premium)/Discount	<b>(1.17)</b>	<b>(36)</b>	(0.86)	<b>1.39</b>	(3.74)	0.07
Differential WCS <sup>(2)</sup> -Condensate (Premium)/Discount	<b>(21.08)</b>	<b>(45)</b>	(14.53)	<b>(13.65)</b>	(28.51)	(12.73)
Average (C\$/bbl)	<b>102.61</b>	<b>(21)</b>	129.99	<b>97.25</b>	107.95	138.30
<b>Synthetic @ Edmonton</b>	<b>77.42</b>	<b>(25)</b>	103.75	<b>76.66</b>	78.18	114.46
Differential WTI-Synthetic (Premium)/Discount	<b>(2.46)</b>	<b>(3)</b>	(2.40)	<b>(2.88)</b>	(2.05)	(6.05)
<b>Refined Product Prices</b>						
Chicago Regular Unleaded Gasoline (“RUL”)	<b>101.07</b>	<b>(22)</b>	129.11	<b>102.32</b>	99.82	149.05
Chicago Ultra-low Sulphur Diesel (“ULSD”)	<b>108.90</b>	<b>(24)</b>	143.11	<b>102.40</b>	115.39	166.62
<b>Refining Benchmarks</b>						
Chicago 3-2-1 Crack Spread <sup>(3)</sup>	<b>28.72</b>	<b>(11)</b>	32.43	<b>28.57</b>	28.88	46.50
Group 3 3-2-1 Crack Spread <sup>(3)</sup>	<b>31.56</b>	<b>(2)</b>	32.15	<b>31.78</b>	31.35	44.35
Renewable Identification Numbers (“RINs”)	<b>7.98</b>	<b>12</b>	7.12	<b>7.72</b>	8.20	7.80
<b>Natural Gas Prices</b>						
AECO (C\$/Mcf)	<b>3.34</b>	<b>(38)</b>	5.43	<b>2.35</b>	4.34	6.28
NYMEX (US\$/Mcf)	<b>2.76</b>	<b>(54)</b>	6.06	<b>2.10</b>	3.42	7.17
<b>Foreign Exchange Rates</b>						
US\$ per C\$1 - Average	<b>0.742</b>	<b>(6)</b>	0.787	<b>0.745</b>	0.739	0.783
US\$ per C\$1 - End of Period	<b>0.755</b>	<b>(3)</b>	0.776	<b>0.755</b>	0.739	0.776
RMB per C\$1 - Average	<b>5.143</b>	<b>1</b>	5.098	<b>5.228</b>	5.059	5.180

(1) These benchmark prices are not our realized sales prices and represent approximate values. For our average realized sales prices and realized risk management results, refer to the Netback tables in the Reportable Segments section of this MD&A.

(2) WCS at Hardisty.

(3) The average 3-2-1 crack spread is an indicator of the refining margin and is valued on a last in, first out accounting basis.

### Crude Oil and Condensate Benchmarks

In the second quarter of 2023, Brent and WTI prices continued to decline compared with the first quarter of 2023 and all quarters in 2022. Prices declined due to ongoing macroeconomic concerns, crude oil supply growth outside of OPEC+ and diminished risk related to Russian export supply shortfall. Further OPEC+ production cuts and strong demand growth following the lifting of China’s COVID-19 restrictions were supportive of pricing in the second quarter of 2023.

WTI is an important benchmark for Canadian crude oil since it reflects inland North American crude oil prices and the Canadian dollar equivalent is the basis for determining royalty rates for a number of our crude oil properties.

The price received for our Atlantic crude oil and Asia Pacific NGLs is primarily driven by the price of Brent. The Brent-WTI differential narrowed in the second quarter of 2023 and on a year-to-date basis compared with 2022 as physical supply uncertainty and high marine fuel prices caused the differential to widen significantly in the months following Russia’s invasion of Ukraine in February 2022.

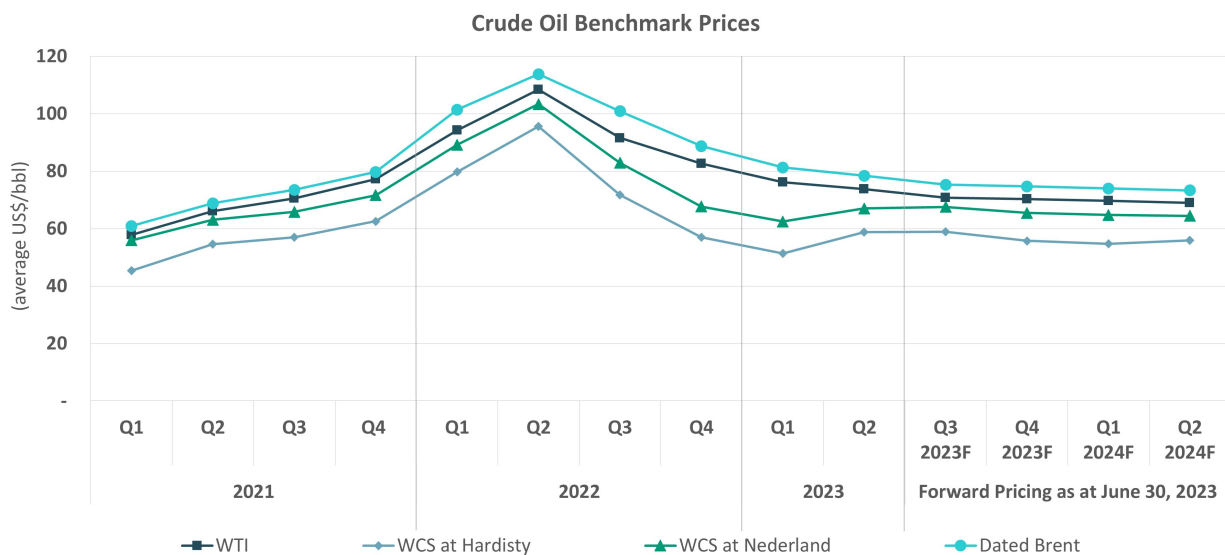
WCS is a blended heavy oil which consists of both conventional heavy oil and unconventional diluted bitumen. The WCS at Hardisty differential to WTI is a function of the quality differential of light and heavy crude and the cost of transport. The average WTI-WCS differential at Hardisty narrowed significantly compared with the first quarter of 2023 following the completion of refinery maintenance and OPEC+ cuts to medium and heavy crude production. Reduced supply in the Western Canadian Sedimentary Basin (“WCSB”) due to upstream turnarounds and forest fire activity also narrowed the differential.

During the three and six months ended June 30, 2023, the WTI-WCS differential at Hardisty widened compared with 2022 primarily due to wide light-heavy differentials at the U.S. Gulf Coast (“USGC”) as a result of high global refining utilization and volatile refined product pricing. In addition, lower heavy crude oil demand from planned and unplanned refinery maintenance in the first quarter of 2023 contributed to a wider differential.

WCS at Nederland is a heavy oil benchmark for sales of our product at the USGC. The WTI-WCS at Nederland differential is representative of the heavy oil quality discount and is influenced by global heavy oil refining capacity and global heavy oil supply. The WTI-WCS at Nederland differential narrowed significantly from the first quarter of 2023 and widened compared with 2022 due to the same factors impacting the WTI-WCS differential at Hardisty discussed above.

In Canada, we upgrade heavy crude oil and bitumen into a sweet synthetic crude oil, the Husky Synthetic Blend (“HSB”), at the Upgrader. The price realized for HSB is primarily driven by the price of WTI and by the supply and demand of sweet synthetic crude oil from Western Canada, which influences the WTI-Synthetic differential.

In the second quarter of 2023, synthetic crude at Edmonton was at a lower premium to WTI compared with the second quarter of 2022. Year-to-date, the premium was relatively consistent with 2022. Synthetic crude prices were elevated in the second quarter of 2022 as a result of upgrader maintenance in Western Canada and strong refinery demand for light crude oil.



Blending condensate with bitumen enables our production to be transported through pipelines. Our blending ratios, calculated as diluent volumes as a percentage of total blended volumes, range from approximately 22 percent to 35 percent. The WCS-Condensate differential is an important benchmark as a wider differential generally results in a decrease in the recovery of condensate costs when selling a barrel of blended crude oil. When the supply of condensate in Alberta does not meet the demand, Edmonton condensate prices may be driven by USGC condensate prices plus the cost to transport the condensate to Edmonton. Our blending costs are also impacted by the timing of purchases and deliveries of condensate into inventory to be available for use in blending as well as timing of sales of blended product. The WCS-Condensate differential widened in the second quarter of 2023 and on a year-to-date basis compared with 2022.

Edmonton condensate traded at a discount to WTI in the second quarter of 2023 and 2022, and at a premium to WTI in the first quarters of 2023 and 2022, consistent with typical seasonal pricing patterns associated with increased diluent demand in winter months, which supports condensate pricing. In the first half of 2023, the average premium to WTI was consistent with the first half of 2022.

## Refining Benchmarks

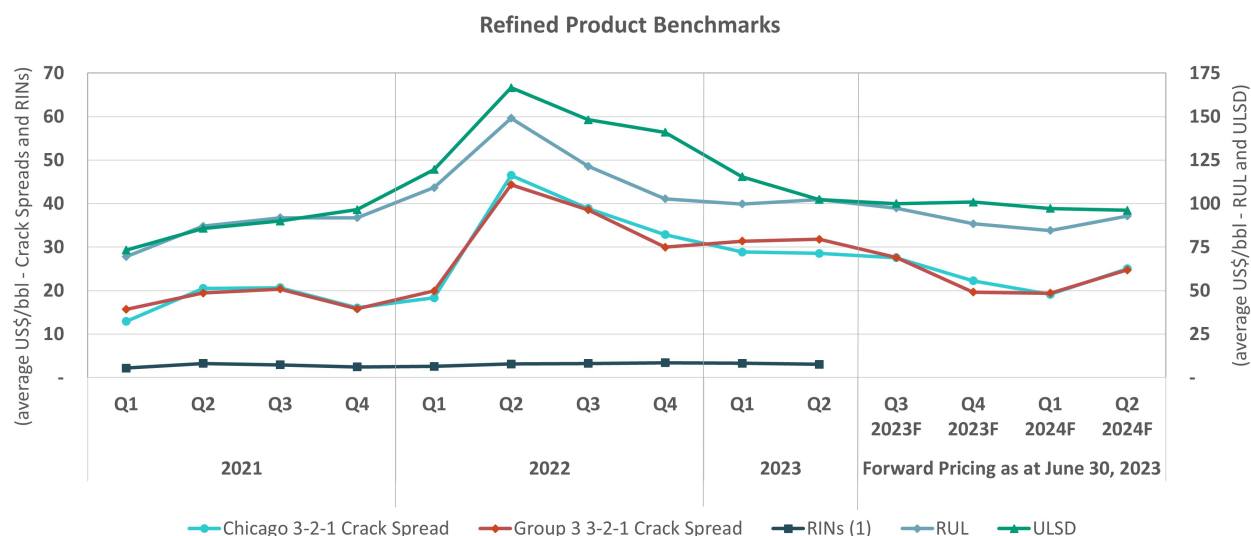
RUL and ULSD benchmark prices are representative of inland refined product prices and are used to derive the Chicago 3-2-1 market crack spread. The 3-2-1 market crack spread is an indicator of the refining margin generated by converting three barrels of crude oil into two barrels of regular unleaded gasoline and one barrel of ultra-low sulphur diesel using current-month WTI-based crude oil feedstock prices and valued on a last in, first out basis.

The Chicago 3-2-1 market crack spread reflects the market for the Toledo, Lima and Wood River refineries. The Group 3 3-2-1 market crack spread reflects the market for the Superior and Borger refineries.

Refined product prices declined in line with crude oil prices in the three and six months ended June 30, 2023, compared with the same periods in 2022. Market crack spreads also declined during this period as 2022 saw periods of historically high refined product prices and refining margins. Reduced refinery outages and incremental global capacity additions have resulted in declining refined product prices relative to WTI in 2023, particularly in diesel markets. RINs costs remain high as a result of a tight biofuel market, high feedstock prices and uncertainty around policies that drive RINs demand.

North American refining crack spreads are expressed on a WTI basis, while refined products are generally set by global prices. The strength of refining market crack spreads in the U.S. Midwest and Midcontinent generally reflects the differential between Brent and WTI benchmark prices.

Our refining margins are affected by many other factors such as the variety of crude oil feedstock, refinery configuration and product output, where feedstocks are acquired and the time lag between the purchase and delivery of crude oil feedstock, and the cost of feedstock, which is valued on a first in, first out (“FIFO”) accounting basis. The market crack spreads do not precisely mirror the configuration and product output of our refineries, however they are used as a general market indicator.



(1) There are no forward prices for RINs.

## Natural Gas Benchmarks

Average NYMEX and AECO natural gas prices decreased significantly compared with the three and six months ended June 30, 2022, and the first quarter of 2023, due to mild winter conditions weighing on U.S. domestic demand coupled with record high natural gas production and inventories. The price received for our Asia Pacific natural gas production is largely based on long-term contracts.

## Foreign Exchange Benchmarks

Our revenues are subject to foreign exchange exposure as the sales prices of our crude oil, NGLs, natural gas and refined products are determined by reference to U.S. benchmark prices. An increase in the value of the Canadian dollar compared with the U.S. dollar has a negative impact on our reported revenue. In addition to our revenues being denominated in U.S. dollars, a significant portion of our long-term debt is also U.S. dollar denominated. As the Canadian dollar weakens, our U.S. dollar debt gives rise to unrealized foreign exchange losses when translated to Canadian dollars. In addition, changes in foreign exchange rates impact the translation of our U.S. and Asia Pacific operations.



In the three and six months ended June 30, 2023, the Canadian dollar on average weakened relative to the U.S. dollar compared with the same periods in 2022, positively impacting our reported revenues. The Canadian dollar strengthened relative to the U.S. dollar as at June 30, 2023, compared with March 31, 2023 and December 31, 2022, resulting in unrealized foreign exchange gains on the translation of our U.S. dollar debt into Canadian dollars.

A portion of our long-term sales contracts in the Asia Pacific region are priced in RMB. An increase in the value of the Canadian dollar relative to the RMB will decrease the revenues received in Canadian dollars from the sale of natural gas commodities in the region. In the three and six months ended June 30, 2023, the Canadian dollar on average was relatively consistent with RMB compared with the same periods in 2022, resulting in minimal impact on our revenues.

### Interest Rate Benchmarks

Our interest income, short-term borrowing costs, reported decommissioning liabilities and fair value measurements are impacted by fluctuations in interest rates. An increase in interest rates could increase our net interest expense and affect how certain liabilities are measured, and could negatively impact our cash flow and financial results.

As at June 30, 2023, the Bank of Canada's Policy Interest Rate was 4.75 percent, an increase from 4.50 percent on March 31, 2023, and from 4.25 percent on December 31, 2022, due to concerns over inflation. On July 12, 2023, the rate increased to 5.00 percent.

## OUTLOOK

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### COMMODITY PRICE OUTLOOK

Global crude oil prices have continued to decline since the second quarter of 2022 due to demand concerns amid a weakening macroeconomic environment and adequate supply growth outside of OPEC+. The geopolitical premium associated with Russian supply uncertainty also faded in the back half of 2022 as Russian exports of crude oil and refined products remained resilient. Crude oil price trajectory remains uncertain and volatile amid a market with unpredictable key drivers and government policy playing a large role in supply and demand dynamics. Policies regarding Russia, Iran and Venezuela are among key factors that will drive energy supply and shift global trade patterns. The OPEC+ announced production cuts will continue to be supportive of pricing with production quotas being a key driver of crude oil prices.

Overall, we expect the general outlook for crude oil and refined product prices will be volatile and impacted by OPEC+ policy, the duration and severity of the ongoing Russian invasion of Ukraine, the extent to which Russian exports are reduced by sanctions or production cuts, the timing and ability of producers and governments to replace reduced supply and the refilling or release of SPRs. In addition, weakening global economic activity, inflation and rising interest rates, and the potential for a recession remain a risk to the pace of demand growth.

In addition to the above, our commodity pricing outlook for the next 12 months is influenced by the following:

- We expect the WTI-WCS at Hardisty differential will remain largely tied to global supply factors and heavy crude oil processing capacity as long as supply stays within Canadian crude oil export capacity. We expect the anticipated start-up of the Trans Mountain pipeline expansion in 2024 to have a narrowing impact on WTI-WCS differentials.
- We expect market crack spreads will remain volatile. Economic effects of the ongoing Russian invasion of Ukraine and central bank policies could impact demand. Refining market crack spreads are likely to continue to fluctuate, adjusting for seasonal trends and refinery utilization in North America.
- NYMEX and AECO natural gas prices are expected to remain under pressure in the near-term due to strong supply and ample gas in storage. Weather will continue to be a key driver of demand and impact prices.
- We expect the Canadian dollar to continue to be impacted by crude oil prices, the pace at which the U.S. Federal Reserve Board and the Bank of Canada raise or lower benchmark lending rates relative to each other, and emerging macro-economic factors.

Most of our upstream crude oil and downstream refined products production are exposed to movements in the WTI crude oil price. Our physically integrated upstream and downstream operations help us to mitigate the impact of commodity price volatility. Natural gas and NGLs production associated with our Conventional operations provide economic integration for the fuel, solvent and blending requirements at our Oil Sands operations. Crude oil production in our upstream assets is used as feedstock by our downstream operations, and condensate extracted from our blended crude oil production is sold back to our Oil Sands operations. The restart of the Superior and Toledo refineries provide further integration.

Our refining capacity is focused in the U.S. Midwest along with smaller exposures in the USGC and Alberta, exposing Cenovus to the market crack spreads in all of these markets. We will continue to monitor market fundamentals and optimize run rates at our refineries accordingly.

Our exposure to crude differentials includes light-heavy and light-medium price differentials. The light-medium price differential exposure is focused on light-medium crudes in the U.S. Midwest market region where we have the majority of our refining capacity, and to a lesser degree in the USGC and Alberta. Our exposure to light-heavy crude oil price differentials is composed of a global light-heavy component, a regional component in markets we transport barrels to, as well as the Alberta differentials, which could be subject to transportation constraints. While we expect to see volatility in crude oil prices, we have the ability to partially mitigate the impact of crude oil and refined product differentials through the following:

- Transportation commitments and arrangements – using our existing firm service commitments for takeaway capacity and supporting transportation projects that move crude oil from our production areas to consuming markets, including tidewater markets.
- Integration – heavy oil refining capacity allows us to capture value from both the WTI-WCS differential for Canadian crude oil as well as from spreads on refined products.
- Dynamic storage – our ability to use the significant storage capacity in our oil sands reservoirs provides us flexibility on timing of production and sales of our inventory. We will continue to manage our production rates in response to pipeline capacity constraints, voluntary and mandated production curtailments and crude oil price differentials.
- Traditional crude oil storage tanks in various geographic locations.

## REPORTABLE SEGMENTS

### UPSTREAM

#### Oil Sands

In the second quarter of 2023, we:

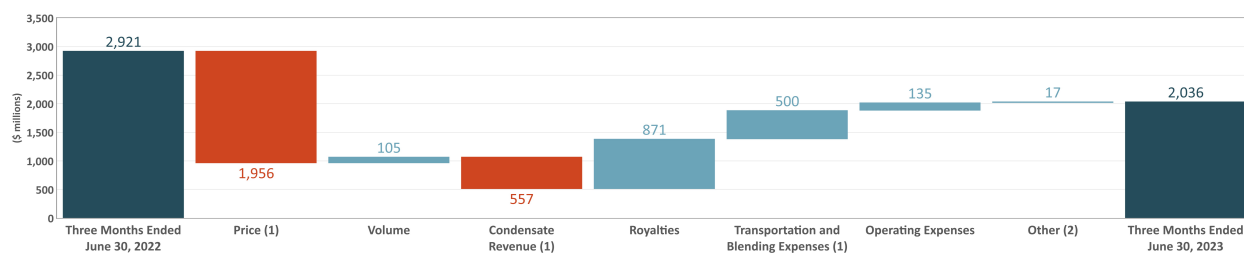
- Delivered safe and reliable operations, and completed a planned turnaround at Foster Creek.
- Produced 571.6 thousand barrels of crude oil per day (2022 – 556.7 thousand barrels of crude oil per day).
- Began ramping up production on a total of three new well pads at Foster Creek and Christina Lake.
- Generated Operating Margin of \$2.0 billion, a decrease of \$885 million compared with 2022 primarily due to lower average realized sales prices.
- Invested capital of \$539 million primarily for sustaining activities at Christina Lake, Foster Creek, the Lloydminster thermal assets and Sunrise.
- Achieved a Netback of \$38.49 per BOE (2022 – \$67.83 per BOE).

#### Financial Results

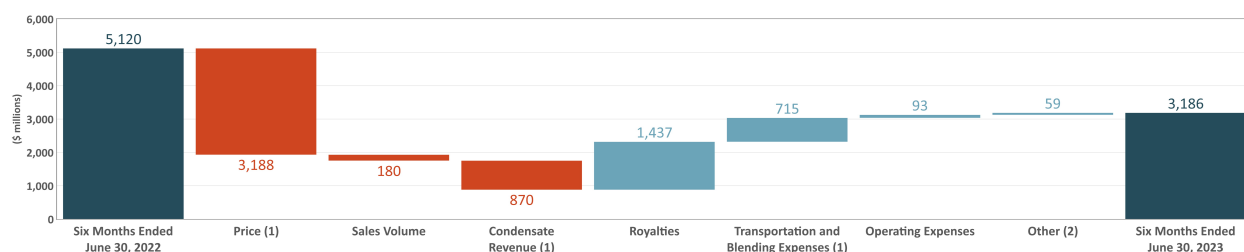
(\$ millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Revenues</b>				
Gross Sales	6,556	10,048	12,467	19,266
Less: Royalties	620	1,491	1,136	2,573
	5,936	8,557	11,331	16,693
<b>Expenses</b>				
Purchased Product	533	1,071	1,092	2,283
Transportation and Blending	2,700	3,200	5,641	6,356
Operating	676	806	1,413	1,508
Realized (Gain) Loss on Risk Management	(9)	559	(1)	1,426
<b>Operating Margin</b>	<b>2,036</b>	<b>2,921</b>	<b>3,186</b>	<b>5,120</b>
Unrealized (Gain) Loss on Risk Management	31	(323)	(3)	(57)
Depreciation, Depletion and Amortization	730	690	1,445	1,325
Exploration Expense	2	(1)	4	—
(Income) Loss from Equity-Accounted Affiliates	6	8	6	8
<b>Segment Income (Loss)</b>	<b>1,267</b>	<b>2,547</b>	<b>1,734</b>	<b>3,844</b>

## Operating Margin Variance

### Three Months Ended June 30, 2023



### Six Months Ended June 30, 2023



(1) Reported revenues include the value of condensate sold as heavy oil blend. Condensate costs are recorded in transportation and blending expenses. The crude oil price excludes the impact of condensate purchases. Changes to price include the impact of realized risk management gains and losses.

(2) Other includes third-party sourced volumes, construction and other activities not attributable to the production of crude oil, NGLs or natural gas.

## Operating Results

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Total Sales Volumes (MBOE/d)</b>	<b>578.1</b>	563.9	<b>577.5</b>	586.7
<b>Total Realized Price <sup>(1)</sup> (\$/BOE)</b>	<b>71.03</b>	119.98	<b>63.37</b>	107.54
<b>Crude Oil Production by Asset (Mbbbls/d)</b>				
Foster Creek	<b>167.0</b>	187.8	<b>178.4</b>	192.8
Christina Lake	<b>234.9</b>	228.8	<b>236.0</b>	241.4
Sunrise <sup>(2)</sup>	<b>46.5</b>	25.3	<b>45.5</b>	24.7
Lloydminster Thermal	<b>106.2</b>	98.4	<b>102.6</b>	97.4
Lloydminster Conventional Heavy Oil	<b>17.0</b>	16.4	<b>16.9</b>	16.3
Tucker <sup>(3)</sup>	<b>—</b>	—	<b>—</b>	3.2
<b>Total Crude Oil Production <sup>(4)</sup> (Mbbbls/d)</b>	<b>571.6</b>	556.7	<b>579.4</b>	575.8
Natural Gas <sup>(5)</sup> (MMcf/d)	<b>12.9</b>	12.0	<b>12.7</b>	12.4
<b>Total Production (MBOE/d)</b>	<b>573.8</b>	558.8	<b>581.6</b>	577.9
<b>Effective Royalty Rate (percent)</b>	<b>18.7</b>	25.7	<b>19.8</b>	24.1
<b>Transportation and Blending Expense <sup>(1)</sup> (\$/BOE)</b>	<b>8.04</b>	7.51	<b>8.55</b>	7.36
<b>Operating Expense <sup>(1)</sup> (\$/BOE)</b>	<b>12.72</b>	15.70	<b>13.37</b>	14.05
<b>Per Unit DD&amp;A <sup>(1)</sup> (\$/BOE)</b>	<b>13.00</b>	11.78	<b>12.87</b>	11.93

(1) Specified financial measure. See the Specified Financial Measures Advisory of this MD&A.

(2) On August 31, 2022, we acquired the remaining 50 percent interest in Sunrise from bp Canada.

(3) The Tucker asset was sold on January 31, 2022.

(4) Oil Sands production is primarily bitumen, except for Lloydminster conventional heavy oil, which is heavy crude oil.

(5) Conventional natural gas product type.

## Revenues

### Price

Our heavy oil and bitumen production must be blended with condensate to reduce its viscosity in order to transport it to market through pipelines. Our realized bitumen sales price does not include the sale of condensate; however, it is influenced by the price of condensate. As the cost of condensate increases relative to the price of blended crude oil, our realized heavy oil and bitumen sales price decreases. In the three and six months ended June 30, 2023, condensate pricing benchmarks were at a US\$13.65 per barrel and US\$21.08 per barrel premium, respectively, to WCS at Hardisty (2022 – US\$12.73 and US\$14.53, respectively). The increases had a negative impact on our realized bitumen sales price compared with 2022. Another significant factor is that up to three months may lapse from when we purchase condensate to when we sell our blended production.

Our realized sales price averaged \$71.03 per BOE and \$63.37 per BOE, respectively, in the three and six months ended June 30, 2023, (2022 – \$119.98 per BOE and \$107.54 per BOE, respectively) due to lower WTI benchmark prices and wider WTI-WCS differentials. In the three and six months ended June 30, 2023, the WTI-WCS differential at Hardisty widened to US\$15.04 per barrel and US\$19.91 per barrel, respectively (2022 – US\$12.80 per barrel and US\$13.67, respectively). To improve our realized sales price in the first half of 2023, we sold approximately 25 percent (2022 – 25 percent) of our crude oil volumes at U.S. destinations.

For the three and six months ended June 30, 2023, gross sales included \$470 million and \$968 million, respectively (2022 – \$975 million and \$2.1 billion, respectively), from third-party sourced volumes which are not included in our realized price or our Netbacks. Refer to the Specified Financial Measures Advisory of this MD&A for more detail.

For the three and six months ended June 30, 2023, gross sales included \$106 million and \$186 million, respectively (2022 – \$117 million and \$169 million, respectively), relating to construction, transportation and blending activities. These amounts are not included in our realized price or our Netbacks. Refer to the Specified Financial Measures Advisory of this MD&A for more detail.

Cenovus makes storage and transportation decisions about utilizing our marketing and transportation infrastructure, including storage and pipeline assets, to optimize product mix, delivery points, transportation commitments and customer diversification. To price protect our inventories associated with storage or transport decisions, Cenovus employs various price alignment and volatility management strategies, including risk management contracts, to reduce volatility in future cash flows and improve cash flow stability.

In the three and six months ended June 30, 2023, our realized risk management gains were \$9 million and \$1 million, respectively (2022 – losses of \$559 million and \$1.4 billion, respectively). The changes from 2022 are due to a rising commodity price environment in the first half of 2022 and management's decision to liquidate our WTI positions related to crude oil sales price risk management in the second quarter of 2022. In the three and six months ended June 30, 2023, we recorded unrealized risk management losses of \$31 million and gains of \$3 million, respectively (2022 – gains of \$323 million and \$57 million, respectively), on our crude oil and condensate financial instruments primarily due to changes in forward benchmark pricing relative to our risk management contract prices that related to future periods.

### Production Volumes

Oil Sands crude oil production was 571.6 thousand barrels per day and 579.4 thousand barrels per day in the three and six months ended June 30, 2023, respectively (2022 – 556.7 thousand barrels per day and 575.8 thousand barrels per day, respectively).

Production at Foster Creek decreased 20.8 thousand barrels per day and 14.4 thousand barrels per day in the three and six months ended June 30, 2023, respectively, compared with the same periods in 2022. The decreases were primarily due to a planned turnaround that commenced in mid-April and completed in early May. Production at Christina Lake increased slightly quarter-over-quarter and decreased slightly year-over-year. We completed a turnaround at Christina Lake in the second quarter of 2022. Production at Foster Creek and Christina Lake was impacted in the first six months of 2023 as we prepared for the start-up of new well pads. We began ramping up production on a total of three new well pads at Foster Creek and Christina Lake in the second quarter.

The Sunrise Acquisition was completed on August 31, 2022. Production at Sunrise increased 21.2 thousand barrels per day and 20.8 thousand barrels per day, respectively, in the three and six months ended June 30, 2023, compared with 2022. The increase in production related to the acquisition was partially offset by wells taken offline in preparation for a 2023 redevelopment program.

Production from our Lloydminster thermal assets increased in the three and six months ended June 30, 2023, compared with 2022. The increases are due to first oil at the Spruce Lake North thermal plant in August 2022, partially offset by wells taken offline for a redevelopment program and workover activity in the first six months of 2023.

Lloydminster conventional heavy oil production increased marginally in the three and six months ended June 30, 2023, compared with 2022.

## **Royalties**

Royalty calculations for our Oil Sands segment are based on government prescribed royalty regimes in Alberta and Saskatchewan.

Our Alberta oil sands royalty projects (Foster Creek, Christina Lake and Sunrise) are based on government prescribed pre- and post-payout royalty rates, which are determined on a sliding scale using the Canadian dollar equivalent WTI benchmark price.

Royalties for a pre-payout project are based on a monthly calculation that applies a royalty rate (ranging from one percent to nine percent, based on the Canadian dollar equivalent WTI benchmark price) to the gross revenues from the project.

Royalties for a post-payout project are based on an annualized calculation which uses the greater of: (1) the gross revenues multiplied by the applicable royalty rate (one percent to nine percent, based on the Canadian dollar equivalent WTI benchmark price); or (2) the net revenues of the project multiplied by the applicable royalty rate (25 percent to 40 percent, based on the Canadian dollar equivalent WTI benchmark price). Gross revenues are a function of sales revenues less diluent costs and transportation costs. Net revenues are calculated as sales revenues less diluent costs, transportation costs, and allowed operating and capital costs.

Foster Creek and Christina Lake are post-payout projects and Sunrise is a pre-payout project.

For our Saskatchewan assets, Lloydminster thermal and Lloydminster conventional heavy oil, royalty calculations are based on an annual rate that is applied to each project, which includes each project's Crown and freehold split. For Crown royalties, the pre-payout calculation is based on a one percent rate and the post-payout calculation is based on a 20 percent rate. The freehold calculation is limited to post-payout projects and is based on an eight percent rate.

Effective royalty rates decreased compared with 2022 primarily due to lower realized pricing and lower Alberta oil sands sliding scale royalty rates. For the three and six months ended June 30, 2023, royalties were \$620 million and \$1.1 billion, respectively (2022 – \$1.5 billion and \$2.6 billion, respectively).

## **Expenses**

### **Transportation and Blending**

In the second quarter of 2023, blending costs decreased \$556 million to \$2.3 billion compared with 2022. In the first half of 2023, blending costs decreased \$864 million to \$4.7 billion compared with 2022. The declines in both periods were largely due to lower condensate prices, partially offset by higher volumes.

Transportation costs increased \$56 million to \$450 million in the second quarter of 2023 compared with 2022, due to higher costs as discussed below combined with increased sales volumes. In the first six months of 2023, transportation costs rose \$149 million to \$940 million, due to higher costs as discussed below.

### **Per-unit Transportation Expenses**

Transportation costs were \$8.04 per BOE and \$8.55 per BOE in the three and six months ended June 30, 2023, respectively (2022 – \$7.51 per BOE and \$7.36 per BOE, respectively).

At Foster Creek, per-unit transportation costs increased 23 percent and 30 percent to \$12.80 per barrel and \$13.13 per barrel in the three and six months ended June 30, 2023, respectively. The increases were mainly due to higher tariff rates and lower sales volumes. In the three and six months ended June 30, 2023, we shipped 47 percent and 48 percent, respectively (2022 – 46 percent and 42 percent, respectively) of our volumes from Foster Creek to U.S. destinations.

At Christina Lake, transportation costs were \$5.91 per barrel and \$6.81 per barrel in the three and six months ended June 30, 2023 (2022 – \$6.75 per barrel and \$6.55 per barrel, respectively). The quarter-over-quarter decrease was primarily due to lower fixed rail costs, partially offset by higher sales to the U.S. and increased tariff rates. Year-to-date, per-unit transportation costs increased slightly, primarily due to higher volumes shipped to the U.S. and increased tariff rates, partially offset by lower fixed rail costs. In the three and six months ended June 30, 2023, we shipped 17 percent and 18 percent, respectively (2022 – 14 percent and 15 percent, respectively) of our volumes from Christina Lake to U.S. destinations.

At Sunrise, transportation costs in the three and six months ended June 30, 2023, were \$12.58 per barrel and \$12.62 per barrel, respectively (2022 – \$12.48 per barrel and \$12.82 per barrel, respectively). In the three and six months ended June 30, 2023, we shipped 50 percent and 48 percent, respectively (2022 – 48 percent and 58 percent, respectively) of our total volumes to the U.S.

At our other Oil Sands assets, transportation costs in the three and six months ended June 30, 2023, were \$3.60 per barrel and \$3.67 per barrel, respectively (2022 – \$3.28 per barrel and \$3.39 per barrel, respectively).

## Operating

Primary drivers of our operating expenses in the first six months of 2023 were fuel, workforce, chemicals, and repairs and maintenance. Total operating expenses decreased due to lower fuel costs as a result of significant declines in AECO benchmark prices in the three and six months ended June 30, 2023, compared with 2022. The decreases were partially offset by higher repairs and maintenance, and workforce costs.

### Unit Operating Expenses <sup>(1)</sup>

(\$/BOE)	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	Percent Change	2022	2023	Percent Change	2022
<b>Foster Creek</b>						
Fuel	3.40	(50)	6.74	4.27	(25)	5.71
Non-Fuel	8.81	16	7.57	8.34	19	7.02
Total	12.21	(15)	14.31	12.61	(1)	12.73
<b>Christina Lake</b>						
Fuel	2.77	(55)	6.13	3.26	(38)	5.27
Non-Fuel	5.32	(6)	5.64	5.34	4	5.15
Total	8.09	(31)	11.77	8.60	(17)	10.42
<b>Sunrise</b>						
Fuel	4.52	(52)	9.32	5.49	(30)	7.89
Non-Fuel	12.86	8	11.90	14.00	26	11.14
Total	17.38	(18)	21.22	19.49	2	19.03
<b>Other Oil Sands <sup>(2)</sup></b>						
Fuel	3.97	(60)	9.81	4.91	(41)	8.38
Non-Fuel	16.33	11	14.77	16.73	18	14.18
Total	20.30	(17)	24.58	21.64	(4)	22.56
<b>Total</b>	<b>12.72</b>	<b>(19)</b>	15.70	<b>13.37</b>	<b>(5)</b>	14.05

(1) Specified financial measure. See the Specified Financial Measures Advisory of this MD&A.

(2) Includes Tucker, Lloydminster thermal and Lloydminster conventional heavy oil assets. The Tucker asset was sold on January 31, 2022.

Per-unit fuel prices decreased overall due to lower natural gas prices as discussed above. Per-unit fuel prices are also impacted by the timing and value of sales out of inventory.

Foster Creek per-unit non-fuel costs increased in the three and six months ended June 30, 2023, compared with 2022 due to lower sales volumes combined with costs related to the planned turnaround in the second quarter of 2023.

Christina Lake per-unit non-fuel costs declined slightly quarter-over-quarter primarily due to lower electricity costs. Year-to-date, per-unit non-fuel costs increased slightly primarily due to lower sales volumes.

Sunrise per-unit non-fuel costs increased in the three and six months ended June 30, 2023, compared with 2022 mainly due to lower gross sales volumes in 2023, combined with higher electricity, workforce, and repairs and maintenance costs, partially offset by lower workover activity. Gross sales volumes in the first half of 2023 were 43.5 thousand barrels per day (2022 – 49.0 thousand barrels per day).

Per-unit non-fuel costs at our other Oil Sands assets increased in 2023 from 2022, primarily due to higher workover activity and repairs and maintenance costs, partially offset by higher sales volumes.

## Netbacks

(\$/BOE)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Sales Price <sup>(1)</sup>	71.03	119.98	63.37	107.54
Royalties <sup>(1)</sup>	11.78	28.94	10.87	24.18
Transportation <sup>(1)</sup>	8.04	7.51	8.55	7.36
Operating Expenses <sup>(1)</sup>	12.72	15.70	13.37	14.05
<b>Netback <sup>(2)</sup></b>	<b>38.49</b>	67.83	<b>30.58</b>	61.95

(1) Specified financial measure. See the Specified Financial Measures Advisory of this MD&A.

(2) Contains a non-GAAP financial measure. See the Specified Financial Measures Advisory of this MD&A.

## DD&A

In the three months and six months ended June 30, 2023, DD&A was \$730 million and \$1.4 billion, respectively (2022 – \$690 million and \$1.3 billion, respectively). The average depletion rate for the three and six months ended June 30, 2023, was \$13.00 per BOE and \$12.87 per BOE, respectively (2022 – \$11.78 per BOE and \$11.93 per BOE, respectively).

## Conventional

In the second quarter of 2023, we:

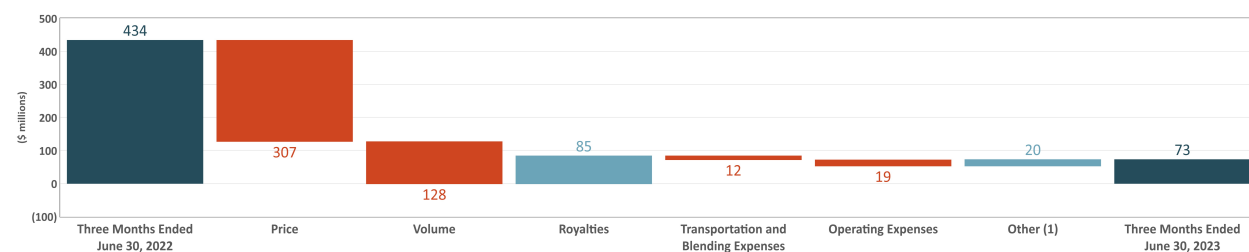
- Delivered safe operations.
- Produced 104.6 thousand BOE per day (2022 – 132.6 thousand BOE per day).
- Responded to wildfires in northern Alberta. In early May, we temporarily shut-in approximately 85 thousand BOE per day of production in the operating areas of Rainbow Lake, Elmworth-Wapiti, Kaybob-Edson and Clearwater to ensure the safety of our staff, local communities and assets. The majority of our wells and facilities impacted by the fire were restarted by June. Approximately 5 to 7 thousand BOE per day of production remains offline near the end of July due to the lack of third-party power infrastructure.
- Generated Operating Margin of \$73 million, a decrease from \$434 million in 2022 due to lower average realized sales prices and lower sales volumes.
- Invested capital of \$82 million with continued focus on drilling, completion and tie-in activities, and infrastructure projects to support multi-year development.
- Averaged a Netback of \$5.89 per BOE (2022 – \$36.78 per BOE).

## Financial Results

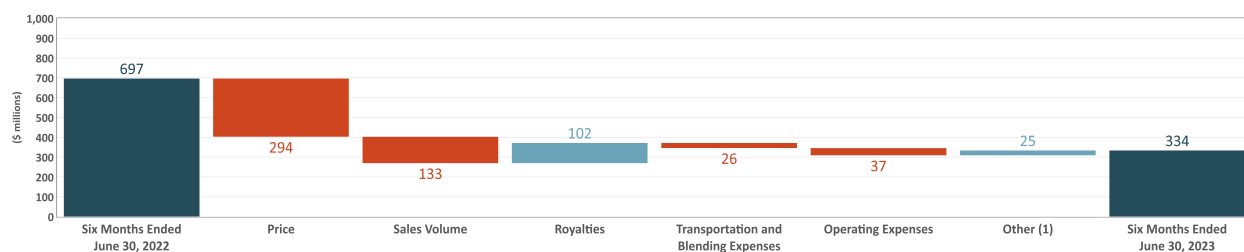
(\$ millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Revenues</b>				
Gross Sales	615	1,079	1,646	2,191
Less: Royalties	4	89	58	160
	611	990	1,588	2,031
<b>Expenses</b>				
Purchased Product	352	390	862	996
Transportation and Blending	46	34	94	68
Operating	144	128	294	262
Realized (Gain) Loss on Risk Management	(4)	4	4	8
<b>Operating Margin</b>	<b>73</b>	<b>434</b>	<b>334</b>	<b>697</b>
Unrealized (Gain) Loss on Risk Management	(1)	(1)	(21)	(1)
Depreciation, Depletion and Amortization	87	99	182	179
Exploration Expense	—	1	—	1
<b>Segment Income (Loss)</b>	<b>(13)</b>	<b>335</b>	<b>173</b>	<b>518</b>

## Operating Margin Variance

### Three Months Ended June 30, 2023



### Six Months Ended June 30, 2023



(1) Reflects Operating Margin from processing facilities.

### Operating Results

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Total Sales Volumes</b> (MBOE/d)	<b>104.6</b>	132.6	<b>114.2</b>	128.8
<b>Total Realized Price</b> <sup>(1)</sup> (\$/BOE)	<b>25.83</b>	57.11	<b>35.80</b>	50.22
Light Crude Oil (\$/bbl)	<b>104.40</b>	134.66	<b>103.48</b>	123.27
NGLs (\$/bbl)	<b>46.59</b>	73.47	<b>47.39</b>	64.53
Conventional Natural Gas (\$/Mcf)	<b>2.79</b>	7.87	<b>4.82</b>	6.77
<b>Production by Product</b>				
Light Crude Oil (Mbbbls/d)	<b>4.8</b>	7.5	<b>5.6</b>	7.9
NGLs (Mbbbls/d)	<b>18.0</b>	24.7	<b>20.0</b>	24.6
Conventional Natural Gas (MMcf/d)	<b>491.4</b>	601.2	<b>531.9</b>	578.3
<b>Total Production</b> (MBOE/d)	<b>104.6</b>	132.6	<b>114.2</b>	128.8
<b>Conventional Natural Gas Production</b> (percentage of total)	<b>78</b>	76	<b>78</b>	75
<b>Crude Oil and NGLs Production</b> (percentage of total)	<b>22</b>	24	<b>22</b>	25
<b>Effective Royalty Rate</b> (percent)	<b>2.5</b>	13.6	<b>11.5</b>	14.5
<b>Transportation Costs</b> <sup>(1)</sup> (\$/BOE)	<b>4.82</b>	2.97	<b>4.56</b>	3.07
<b>Operating Expense</b> <sup>(1)</sup> (\$/BOE)	<b>14.59</b>	10.02	<b>13.77</b>	10.65
<b>Per Unit DD&amp;A</b> <sup>(1)</sup> (\$/BOE)	<b>9.01</b>	8.21	<b>8.76</b>	8.20

(1) Specified financial measure. See the Specified Financial Measures Advisory of this MD&A.

### Revenues

#### Price

Our total realized sales price decreased in the three and six months ended June 30, 2023, due to lower crude oil and natural gas benchmark prices. The AECO benchmark price declined 63 percent and 38 percent, respectively, for the three and six months ended June 30, 2023 compared with the same periods in 2022.

For the three and six months ended June 30, 2023, gross sales included \$352 million and \$862 million, respectively (2022 – \$390 million and \$996 million, respectively), relating to third-party sourced volumes, which are not included in our realized prices or our Netbacks. Refer to the Specified Financial Measures Advisory of this MD&A for more detail.

For the three and six months ended June 30, 2023, gross sales included amounts relating to processing and transportation activities undertaken for third parties of \$17 million and \$44 million, respectively (2022 – \$14 million and \$27 million, respectively), which are not included in our realized prices or our Netbacks. Refer to the Specified Financial Measures Advisory of this MD&A for more detail.

#### Production Volumes

For the three and six months ended June 30, 2023, production volumes decreased 28.0 thousand BOE per day and 14.6 thousand BOE per day, respectively, primarily due to the impact of wildfires discussed above.



## Royalties

The Conventional assets are subject to royalty regimes in Alberta and British Columbia. Effective royalty rates decreased in the three and six months ended June 30, 2023, compared with the same periods in 2022, primarily due to sharp declines in natural gas pricing, increased gas cost allowance (“GCA”) deductions and the impact of wildfires. In Alberta, natural gas wells benefit from GCA which reduces royalties to account for capital and operating costs incurred to process and transport the Crown’s portion of natural gas production. Total royalties decreased compared with 2022 due to the same factors impacting effective royalty rates combined with lower sales volumes.

## Expenses

### Transportation

Our transportation costs reflect charges for the movement of crude oil, NGLs and natural gas from the point of production to where the product is sold. In the second quarter of 2023, transportation costs increased \$12 million to \$46 million, compared with 2022, and per-unit transportation costs averaged \$4.82 per BOE in 2023, compared with \$2.97 per BOE in 2022. Year-to-date, transportation costs increased \$26 million to \$94 million, and per-unit transportation costs averaged \$4.56 per BOE, compared with \$3.07 per BOE in 2022. The increases were due mainly to incremental costs related to the wildfires and additional storage contracts.

### Operating

Primary drivers of our operating expenses in the first half of 2023 were repairs and maintenance, workforce, property taxes and lease costs, and electricity. Operating expenses per BOE increased in the three and six months ended June 30, 2023, compared with 2022, primarily due to lower sales volumes and higher total operating expenses. Total operating expenses increased \$16 million to \$144 million quarter-over-quarter and \$32 million to \$294 million year-over-year. The increases were primarily due to higher repairs and maintenance and workforce costs. The wildfires had minimal impact on total operating expenses.

## Netbacks

(\$/BOE)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Sales Price <sup>(1)</sup>	25.83	57.11	35.80	50.22
Royalties <sup>(1)</sup>	0.53	7.34	2.84	6.83
Transportation and Blending <sup>(1)</sup>	4.82	2.97	4.56	3.07
Operating Expenses <sup>(1)</sup>	14.59	10.02	13.77	10.65
<b>Netback <sup>(2)</sup></b>	<b>5.89</b>	<b>36.78</b>	<b>14.63</b>	<b>29.67</b>

(1) Specified financial measure. See the Specified Financial Measures Advisory of this MD&A.

(2) Contains a non-GAAP financial measure. See the Specified Financial Measures Advisory of this MD&A.

## DD&A

For the three and six months ended June 30, 2023, total Conventional DD&A was \$87 million and \$182 million, respectively (2022 – \$99 million and \$179 million, respectively). The average depletion rate for the three and six months ended June 30, 2023, was \$9.01 per BOE and \$8.76 per BOE, respectively (2022 – \$8.21 per BOE and \$8.20 per BOE, respectively).

## Offshore

In the second quarter of 2023, we:

- Delivered safe operations.
- Produced 51.5 thousand BOE per day (2022 – 70.1 thousand BOE per day).
- Generated Operating Margin of \$148 million, a decrease of \$328 million compared with 2022, largely due to decreased sales volumes from our Atlantic and China operations. We had no sales volumes from our Atlantic operations due to timing differences between production and sales, and planned turnaround activity.
- Earned a Netback of \$45.11 per BOE (2022 – \$76.48 per BOE).
- Invested capital of \$184 million mainly for the West White Rose project and Terra Nova ALE project in the Atlantic region.

The West White Rose project was around 70 percent complete as at June 30, 2023. Since our decision to restart the project, we have invested approximately \$300 million. We reached a major milestone on the project in June with the completion of the conical slip form operation for the concrete gravity structure.

At Terra Nova, quayside preparation and maintenance activities continue on the floating production, storage and offloading unit (“FPSO”) and we are evaluating the schedule.

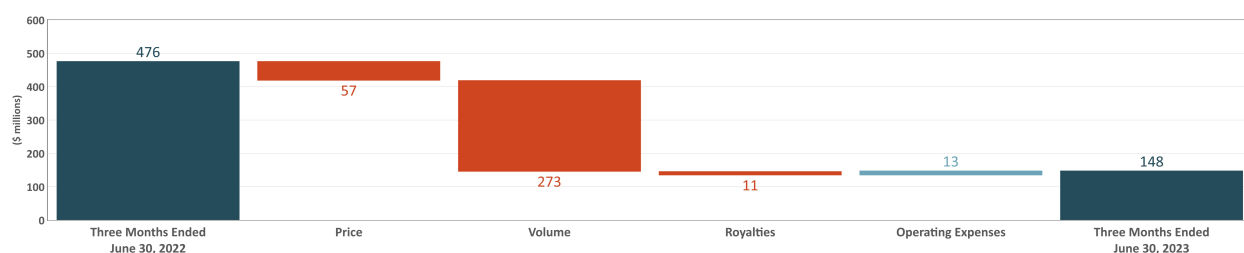
## Financial Results

(\$ millions)	Three Months Ended June 30,					
	2023			2022		
	Atlantic	Asia Pacific	Offshore	Atlantic	Asia Pacific	Offshore
<b>Revenues</b>						
Gross Sales	5	223	228	207	351	558
Less: Royalties	1	12	13	(16)	18	2
	4	211	215	223	333	556
<b>Expenses</b>						
Transportation and Blending	4	—	4	4	—	4
Operating	26	37	63	47	29	76
<b>Operating Margin <sup>(1)</sup></b>	<b>(26)</b>	<b>174</b>	<b>148</b>	<b>172</b>	<b>304</b>	<b>476</b>
Depreciation, Depletion and Amortization			91			159
Exploration Expense			2			10
(Income) Loss from Equity-Accounted Affiliates			(12)			(6)
<b>Segment Income (Loss)</b>			<b>67</b>			<b>313</b>

(1) Atlantic and Asia Pacific Operating Margin are non-GAAP financial measures. See the Specified Financial Measures Advisory of this MD&A.

## Operating Margin Variance

### Three Months Ended June 30, 2023

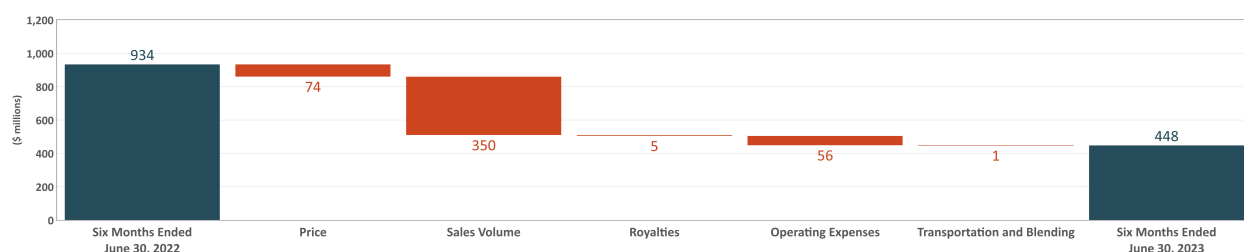


(\$ millions)	Six Months Ended June 30,					
	2023			2022		
	Atlantic	Asia Pacific	Offshore	Atlantic	Asia Pacific	Offshore
<b>Revenues</b>						
Gross Sales	154	547	701	379	746	1,125
Less: Royalties	9	30	39	(6)	40	34
	145	517	662	385	706	1,091
<b>Expenses</b>						
Transportation and Blending	9	—	9	8	—	8
Operating	143	62	205	93	56	149
<b>Operating Margin <sup>(1)</sup></b>	<b>(7)</b>	<b>455</b>	<b>448</b>	<b>284</b>	<b>650</b>	<b>934</b>
Depreciation, Depletion and Amortization			219			309
Exploration Expense			4			25
(Income) Loss from Equity-Accounted Affiliates			(18)			(10)
<b>Segment Income (Loss)</b>			<b>243</b>			<b>610</b>

(1) Atlantic and Asia Pacific Operating Margin are non-GAAP financial measures. See the Specified Financial Measures Advisory of this MD&A.

## Operating Margin Variance

Six Months Ended June 30, 2023



## Operating Results

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Sales Volumes</b>				
Atlantic (Mbbbls/d)	—	15.5	7.8	15.1
Asia Pacific (MBOE/d)				
China	31.2	46.8	37.2	50.1
Indonesia <sup>(1)</sup>	15.0	10.0	14.3	9.6
Total Asia Pacific	46.2	56.8	51.5	59.7
<b>Total Sales Volumes (MBOE/d)</b>	<b>46.2</b>	<b>72.3</b>	<b>59.3</b>	<b>74.8</b>
<b>Total Realized Price <sup>(2)</sup> (\$/BOE)</b>	<b>73.12</b>	<b>95.16</b>	<b>79.51</b>	<b>92.74</b>
Atlantic - Light Crude Oil (\$/bbl)	—	146.38	108.73	138.92
Asia Pacific <sup>(1)</sup> (\$/BOE)	71.86	81.16	75.07	81.09
NGLs (\$/bbl)	84.95	120.75	91.43	115.33
Conventional Natural Gas (\$/Mcf)	11.47	11.76	11.85	12.00
<b>Production by Product</b>				
Atlantic - Light Crude Oil (Mbbbls/d)	5.3	13.3	7.1	13.5
Asia Pacific <sup>(1)</sup>				
NGLs (Mbbbls/d)	8.7	12.0	10.0	12.6
Conventional Natural Gas (MMcf/d)	225.1	269.0	248.5	283.2
Total Asia Pacific (MBOE/d)	46.2	56.8	51.5	59.7
<b>Total Production (MBOE/d)</b>	<b>51.5</b>	<b>70.1</b>	<b>58.6</b>	<b>73.2</b>
<b>Effective Royalty Rate (percent)</b>				
Atlantic	—	(8.0)	5.3	(1.6)
Asia Pacific <sup>(1)</sup>	10.1	13.1	10.1	11.9
<b>Operating Expense <sup>(2)</sup> (\$/BOE)</b>	<b>19.48</b>	<b>12.27</b>	<b>18.88</b>	<b>11.94</b>
Atlantic	—	30.57	85.02	33.22
Asia Pacific <sup>(1)</sup>	10.96	7.27	8.82	6.58
<b>Per Unit DD&amp;A <sup>(2)</sup> (\$/BOE)</b>	<b>25.31</b>	<b>30.11</b>	<b>25.81</b>	<b>29.98</b>

(1) Reported sales volumes, associated per-unit values and royalty rates reflect Cenovus's 40 percent interest in HCML. Revenues and expenses related to the HCML joint venture are accounted for using the equity method in the consolidated financial statements.

(2) Specified financial measure. See the Specified Financial Measures Advisory of this MD&A.

## Revenues

### Price

The price we receive for natural gas sold in Asia is set under long-term contracts. Our realized sales price on light crude oil and NGLs decreased in the three and six months ended June 30, 2023, compared with 2022, primarily due to lower Brent benchmark pricing.

### ***Production Volumes***

Atlantic production decreased 8.0 thousand barrels per day and 6.4 thousand barrels per day in the three and six months ended June 30, 2023, respectively, compared with 2022. The decreases were due to turnaround work on the SeaRose FPSO completed in March and April of 2023. Operations partially resumed in late April and we returned to full operations in mid-June. In addition, the decrease in Cenovus's working interest at the White Rose field and satellite extensions effective May 31, 2022, lowered production year-over-year. Light crude oil from production at the White Rose fields is offloaded from the SeaRose FPSO to tankers and stored at an onshore terminal before shipment to buyers, which results in a timing difference between production and sales. There were no sales volumes in the second quarter of 2023 due to this timing and the planned turnaround activity.

Asia Pacific production decreased 10.6 thousand barrels per day and 8.2 thousand barrels per day in the three and six months ended June 30, 2023, respectively, compared with 2022. The decrease was due to a temporary unplanned outage early in the second quarter in China, related to the disconnection of the umbilical by a third-party vessel in early April and reconnected in May. In addition, we completed planned maintenance in China in June 2023. Changes to gas sales agreements at Liwan 3-1 and Lihua 29-1 in the second quarter of 2022 also resulted in a net decrease in production. The decrease was partially offset by first gas production at the MBH and MDA fields in Indonesia in the fourth quarter of 2022, and planned maintenance in China in the second quarter of 2022. At our equity-accounted assets in Indonesia, we drilled and completed the third of three planned development wells at the MAC field in the first quarter of 2023. We expect first gas production from the field in the third quarter of 2023.

### ***Royalties***

In the three and six months ended June 30, 2023, Atlantic royalties were \$1 million and \$9 million, respectively (2022 – recoveries of \$16 million and \$6 million, respectively). In 2022, royalties at the White Rose field included year-to-date adjustments based on an amended agreement between our working interest partners and the Government of Newfoundland and Labrador.

Royalty rates in China and Indonesia are governed by production sharing contracts in which production is shared with the Chinese and Indonesian governments. The effective royalty rate for the three and six months ended June 30, 2023, declined slightly to 10.1 percent (2022 – 13.1 percent and 11.9 percent, respectively) as a result of first gas production at the MBH and MDA fields starting in the fourth quarter of 2022.

### ***Expenses***

#### ***Operating***

Primary drivers of our Atlantic operating expenses in the first half of 2023 were vessel and helicopter costs, repairs and maintenance, and workforce. In the second quarter of 2023, operating costs decreased \$21 million in the Atlantic compared with 2022, primarily due to lower production and sales volumes, partially offset by costs related to turnaround work on the SeaRose FPSO and costs related to continued preparation and maintenance activities for the Terra Nova FPSO. Operating expenses in the first six months of 2023 increased \$50 million due to the ramp-up of the West White Rose project leading up to the start of major construction in late March, costs related to turnaround work on the SeaRose FPSO and costs related to continued preparation and maintenance activities for the Terra Nova FPSO. Per-unit operating expenses increased in the three and six months ended June 30, 2023, compared with the same periods in 2022 mainly due to lower sales volumes.

Primary drivers of our Asia Pacific operating expenses in the first six months of 2023 were repairs and maintenance, insurance and workforce. Total operating expenses increased in the three and six months ended June 30, 2023, compared with 2022 primarily due to costs related to the unplanned outage in the second quarter. Per-unit operating expenses increased in the three and six months ended June 30, 2023, mainly due to the same factors that impacted total operating expenses combined with lower sales volumes.

#### ***Transportation***

Transportation costs in the Atlantic region remained consistent compared with 2022 and includes the cost of transporting crude oil from the SeaRose FPSO unit to onshore via tankers, as well as storage costs.

## Netbacks

(\$/BOE, except where indicated)	Three Months Ended June 30, 2023			
	Atlantic <sup>(1)</sup> (\$/bbl)	China	Indonesia <sup>(2)</sup>	Total Offshore
Sales Price <sup>(3)</sup>	—	78.48	58.05	73.12
Royalties <sup>(3)</sup>	—	4.23	13.60	7.47
Transportation and Blending <sup>(3)</sup>	—	—	—	1.06
Operating Expenses <sup>(3)</sup>	—	11.91	8.98	19.48
<b>Netback <sup>(3)</sup></b>	<b>—</b>	<b>62.34</b>	<b>35.47</b>	<b>45.11</b>

(\$/BOE, except where indicated)	Three Months Ended June 30, 2022			
	Atlantic (\$/bbl)	China	Indonesia <sup>(2)</sup>	Total Offshore
Sales Price <sup>(3)</sup>	146.38	82.25	76.06	95.16
Royalties <sup>(3)</sup>	(11.50)	4.44	39.69	5.89
Transportation and Blending <sup>(3)</sup>	2.40	—	—	0.52
Operating Expenses <sup>(3)</sup>	30.57	5.89	13.70	12.27
<b>Netback <sup>(4)</sup></b>	<b>124.91</b>	<b>71.92</b>	<b>22.67</b>	<b>76.48</b>

(1) No sales volumes from our Atlantic operations in the second quarter of 2023.

(2) Reported sales volumes, associated per-unit values and royalty rates reflect Cenovus's 40 percent interest in HCML. Revenues and expenses related to the HCML joint venture are accounted for using the equity method in the consolidated financial statements.

(3) Specified financial measure. See the Specified Financial Measures Advisory of this MD&A.

(4) Contains a non-GAAP financial measure. See the Specified Financial Measures Advisory of this MD&A.

(\$/BOE, except where indicated)	Six Months Ended June 30, 2023			
	Atlantic (\$/bbl)	China	Indonesia <sup>(1)</sup>	Total Offshore
Sales Price <sup>(2)</sup>	108.73	81.37	58.72	79.51
Royalties <sup>(2)</sup>	6.14	4.44	15.83	7.42
Transportation and Blending <sup>(2)</sup>	6.31	—	—	0.83
Operating Expenses <sup>(2)</sup>	85.02	8.26	10.26	18.88
<b>Netback <sup>(3)</sup></b>	<b>11.26</b>	<b>68.67</b>	<b>32.63</b>	<b>52.38</b>

(\$/BOE, except where indicated)	Six Months Ended June 30, 2022			
	Atlantic (\$/bbl)	China	Indonesia <sup>(1)</sup>	Total Offshore
Sales Price <sup>(2)</sup>	138.92	82.16	75.47	92.74
Royalties <sup>(2)</sup>	(2.20)	4.44	37.10	7.27
Transportation and Blending <sup>(2)</sup>	2.93	—	—	0.59
Operating Expenses <sup>(2)</sup>	33.22	5.24	13.61	11.94
<b>Netback <sup>(3)</sup></b>	<b>104.97</b>	<b>72.48</b>	<b>24.76</b>	<b>72.94</b>

(1) Reported sales volumes, associated per-unit values and royalty rates reflect Cenovus's 40 percent interest in HCML. Revenues and expenses related to the HCML joint venture are accounted for using the equity method in the consolidated financial statements.

(2) Specified financial measure. See the Specified Financial Measures Advisory of this MD&A.

(3) Contains a non-GAAP financial measure. See the Specified Financial Measures Advisory of this MD&A.

## DD&A

In the three and six months ended June 30, 2023, total Offshore DD&A was \$91 million and \$219 million, respectively (2022 – \$159 million and \$309 million, respectively). The average depletion rate in the three and six months ended June 30, 2023, was \$25.31 per BOE and \$25.81 per BOE, respectively (2022 – \$30.11 per BOE and \$29.98 per BOE, respectively).

## DOWNSTREAM

### Canadian Manufacturing

In the second quarter of 2023, we:

- Achieved crude utilization of 86 percent (2022 – 73 percent) in our Canadian Manufacturing segment.
- Generated Operating Margin of \$116 million, an increase of \$62 million compared with 2022, primarily due to lower operating expenses and higher production from the Lloydminster Refinery and the Upgrader.
- Experienced an unplanned outage at the Upgrader in April that was resolved in May.

### Financial Results

(\$ millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Revenues	1,363	2,245	2,871	3,852
Purchased Product	1,083	1,980	2,176	3,315
<b>Gross Margin<sup>(1)</sup></b>	<b>280</b>	265	<b>695</b>	537
<b>Expenses</b>				
Operating	164	211	316	362
<b>Operating Margin</b>	<b>116</b>	54	<b>379</b>	175
Depreciation, Depletion and Amortization	43	72	86	122
<b>Segment Income (Loss)</b>	<b>73</b>	(18)	<b>293</b>	53

(1) Non-GAAP financial measure. See the Specified Financial Measures Advisory of this MD&A.

### Select Operating Results

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Heavy Crude Oil Unit Throughput Capacity (Mbbbls/d)</b>	<b>110.5</b>	110.5	<b>110.5</b>	110.5
Lloydminster Upgrader	81.5	81.5	81.5	81.5
Lloydminster Refinery	29.0	29.0	29.0	29.0
<b>Heavy Crude Oil Unit Throughput (Mbbbls/d)</b>	<b>95.3</b>	80.9	<b>97.0</b>	89.4
Lloydminster Upgrader	68.1	64.6	69.0	67.6
Lloydminster Refinery	27.2	16.3	28.0	21.8
<b>Crude Utilization<sup>(1)</sup> (percent)</b>	<b>86</b>	73	<b>88</b>	81
<b>Total Production (Mbbbls/d)</b>	<b>108.3</b>	90.9	<b>110.6</b>	100.7
Diesel	12.4	7.0	12.4	8.2
Synthetic Crude Oil	44.8	43.5	45.2	45.7
Asphalt	15.3	9.2	15.5	12.1
Other	31.9	26.6	33.0	30.0
Ethanol	3.9	4.6	4.5	4.7
<b>Upgrading Differential<sup>(2)</sup> (\$/bbl)</b>	<b>26.40</b>	26.47	<b>34.06</b>	23.44
<b>Refining Margin<sup>(3)</sup> (\$/bbl)</b>	<b>28.36</b>	24.87	<b>35.93</b>	24.55
Lloydminster Upgrader	27.66	25.54	38.22	26.29
Lloydminster Refinery	30.14	22.22	30.28	19.17
<b>Unit Operating Expense<sup>(4)</sup> (\$/bbl)</b>	<b>13.40</b>	19.93	<b>12.92</b>	15.05
<b>Rail</b>				
Volumes Loaded <sup>(5)</sup> (Mbbbls/d)	—	—	1.1	1.5

(1) Based on crude oil unit throughput volumes and results of operations at the Upgrader and Lloydminster Refinery.

(2) Based on benchmark price differential between heavy oil feedstock and synthetic crude.

(3) Contains a non-GAAP financial measure. See the Specified Financial Measures Advisory of this MD&A. Revenues from the Upgrader and commercial fuels business for the three and six months ended June 30, 2023, were \$1.0 billion and \$2.3 billion, respectively (2022 – \$1.2 billion and \$1.9 billion, respectively, from the Upgrader). Revenues from the Lloydminster Refinery for the three and six months ended were \$226 million and \$414 million, respectively (2022 – \$243 million and \$429 million, respectively).

(4) Specified financial measure. See the Specified Financial Measures Advisory of this MD&A.

(5) Volumes transported outside of Alberta, Canada.

Throughput at the Upgrader increased 3.5 thousand barrels per day from the second quarter of 2022 to 68.1 thousand barrels per day, primarily due to planned turnaround activities in the second quarter of 2022. The increase was partially offset by an unplanned outage at the Upgrader in the second quarter of 2023, which impacted throughput for about one month. Crude utilization was 84 percent in the second quarter of 2023 compared with 79 percent in the second quarter of 2022.

Year-to-date throughput at the Upgrader increased 1.4 thousand barrels per day compared with the first six months of 2022 to 69.0 thousand barrels per day. The increase was primarily due to the completion of planned turnarounds in 2022, combined with maintenance outages in the first quarter of 2022. The increase in 2023 was partially offset by the unplanned outage discussed above and unplanned outages and cold weather impacts in the fourth quarter of 2022. The outages were resolved and the Upgrader returned to full rates by the middle of January 2023. Crude utilization was flat in the six months ended June 30, 2023, compared with the same period in 2022.

The Lloydminster Refinery operated at or near capacity throughout the first six months of 2023. Throughput increased 10.9 thousand barrels per day from the second quarter of 2022 to 27.2 thousand barrels per day. The increase was primarily due to the completion of a planned turnaround in the second quarter of 2022. In the six months ended June 30, 2023, throughput increased 6.2 thousand barrels per day compared with the same period in 2022 to 28.0 thousand barrels per day due to the same reason discussed above.

### **Revenues and Gross Margin**

The Upgrader processes blended heavy crude oil and bitumen into high value synthetic crude oil and low sulphur diesel. Revenues are dependent on the sales price of synthetic crude oil and diesel. Upgrading gross margin is primarily dependent on the differential between the sales price of synthetic crude oil and diesel, and the cost of heavy crude oil feedstock.

The Lloydminster Refinery processes blended heavy crude oil into asphalt and industrial products. Gross margin is largely dependent on asphalt and industrial products pricing and the cost of heavy crude oil feedstock. Sales from the Lloydminster Refinery increase during paving season, which typically runs from May through October each year.

The Upgrader and Lloydminster Refinery source crude oil feedstock from our Lloydminster thermal and Lloydminster conventional heavy oil production.

In the second quarter of 2023, revenues decreased by \$882 million to \$1.4 billion compared with 2022, due to the disposition of our retail fuels business in the third quarter of 2022 and lower refined product prices, partially offset by increased production. In the first half of 2023, revenues decreased by \$981 million to \$2.9 billion mainly due to the same factors discussed above.

In the three and six months ended June 30, 2023, synthetic crude prices fell 33 percent and 25 percent, respectively, to US\$76.66 per barrel and US\$77.42 per barrel, respectively, compared with 2022.

Gross margin increased \$15 million to \$280 million in the second quarter of 2023 compared with 2022 due to higher production from the Lloydminster Refinery and the Upgrader. The increase was offset by the disposition of the retail fuels business in the third quarter of 2022.

Gross margin increased \$158 million to \$695 million in the first half of 2023 compared with 2022 due to a higher upgrading differential combined with the same reasons as discussed above.

See the Specified Financial Measures Advisory of this MD&A for revenues and gross margin by asset.

### **Operating Expenses**

Primary drivers of operating expenses in the first six months of 2023 were repairs and maintenance, workforce and energy costs. Total and per-unit operating costs decreased in the three and six months ended June 30, 2023, compared with 2022, due to planned turnarounds at the Upgrader and Lloydminster Refinery in the second quarter of 2022 as well as the disposition of our retail fuels network in the third quarter of 2022. Per-unit operating expenses apply only to operating costs and throughput at the Upgrader and Lloydminster Refinery.

### **DD&A**

In the three and six months ended June 30, 2023, Canadian Manufacturing DD&A was \$43 million and \$86 million, respectively (2022 – \$72 million and \$122 million, respectively). The decrease is due to asset write-downs in the second quarter of 2022.

## U.S. Manufacturing

In the second quarter of 2023, we:

- Successfully restarted the Toledo Refinery and returned the refinery to full operations in June.
- Continued ramping up the Superior Refinery in a safe and controlled manner. Work is underway to start up the FCCU.
- Achieved crude utilization of 93 percent at the Lima Refinery (2022 – 91 percent).
- Generated Operating Margin of \$27 million, a decrease of \$766 million compared with 2022, largely due to a lower per-barrel refining margin. The decrease was partially offset by higher crude oil unit throughput and higher refined product output.
- Completed planned turnarounds at the Wood River and Borger refineries that commenced in the first quarter.
- Invested capital of \$153 million focused primarily on the Superior Refinery rebuild and sustaining capital spend at the Lima Refinery.

## Financial Results

(\$ millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Revenues	6,198	8,474	12,058	14,983
Purchased Product	5,498	6,939	10,627	12,421
<b>Gross Margin <sup>(1)</sup></b>	<b>700</b>	1,535	<b>1,431</b>	2,562
<b>Expenses</b>				
Operating	679	655	1,281	1,149
Realized (Gain) Loss on Risk Management	(6)	87	(5)	197
<b>Operating Margin</b>	<b>27</b>	793	<b>155</b>	1,216
Unrealized (Gain) Loss on Risk Management	(5)	(41)	(11)	(14)
Depreciation, Depletion and Amortization	102	83	205	168
<b>Segment Income (Loss)</b>	<b>(70)</b>	751	<b>(39)</b>	1,062

(1) Non-GAAP financial measure. See the Specified Financial Measures Advisory of this MD&A.



## Select Operating Results

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Crude Oil Unit Throughput Capacity</b> <sup>(1)</sup> (Mbbbls/d)	<b>635.2</b>	502.5	<b>635.2</b>	502.5
Lima Refinery <sup>(2)</sup>	<b>178.7</b>	175.0	<b>178.7</b>	175.0
Toledo Refinery <sup>(3)</sup>	<b>160.0</b>	80.0	<b>160.0</b>	80.0
Superior Refinery	<b>49.0</b>	—	<b>49.0</b>	—
Wood River and Borger Refineries <sup>(4)</sup>	<b>247.5</b>	247.5	<b>247.5</b>	247.5
<b>Crude Oil Unit Throughput</b> (Mbbbls/d)	<b>442.5</b>	376.4	<b>401.1</b>	390.0
Lima Refinery	<b>165.8</b>	159.4	<b>166.5</b>	147.8
Toledo Refinery <sup>(3)</sup>	<b>48.3</b>	27.0	<b>24.3</b>	49.5
Superior Refinery	<b>25.2</b>	—	<b>12.8</b>	—
Wood River and Borger Refineries <sup>(4)</sup>	<b>203.2</b>	190.0	<b>197.5</b>	192.7
<b>Crude Oil Unit Throughput by Product</b> (Mbbbls/d)				
Heavy Crude Oil	<b>155.1</b>	106.5	<b>161.5</b>	130.1
Light and Medium Crude Oil	<b>287.4</b>	269.9	<b>239.6</b>	259.9
<b>Crude Utilization</b> <sup>(5)</sup> (percent)	<b>70</b>	75	<b>69</b>	78
<b>Total Production</b> (Mbbbls/d)	<b>463.6</b>	391.2	<b>419.4</b>	408.9
Gasoline	<b>199.4</b>	175.1	<b>193.2</b>	196.7
Distillates	<b>160.9</b>	144.4	<b>149.6</b>	146.4
Other	<b>103.3</b>	71.7	<b>76.6</b>	65.8
<b>Refining Margin</b> <sup>(6) (7)</sup> (\$/bbl)	<b>17.40</b>	44.81	<b>19.72</b>	36.29
<b>Unit Operating Expense</b> <sup>(7) (8)</sup> (\$/bbl)	<b>16.88</b>	19.13	<b>17.66</b>	16.28

(1) Based on crude oil name plate capacity.

(2) The name plate capacity at the Lima Refinery increased effective January 1, 2023.

(3) Cenovus acquired the remaining 50 percent interest in the Toledo Refinery from bp on February 28, 2023.

(4) Represents Cenovus's 50 percent interest in the non-operated Wood River and Borger refinery operations.

(5) The Superior Refinery's crude oil unit throughput and crude oil unit throughput capacity are included in the crude utilization calculation effective April 1, 2023. The Toledo Refinery's crude utilization includes a weighted average crude oil capacity with full ownership acquired on February 28, 2023.

(6) Contains a non-GAAP financial measure. See the Specified Financial Measures Advisory of this MD&A.

(7) Based on crude oil unit throughput volumes and operating results at Wood River, Borger, Lima, Toledo and Superior refineries.

(8) Specified financial measure. See the Specified Financial Measures Advisory of this MD&A.

In the second quarter of 2023, U.S. Manufacturing crude oil unit throughput increased 66.1 thousand barrels per day from 2022 to 442.5 thousand barrels per day due to:

- Strong performance at the Lima Refinery, achieving crude utilization of 93 percent during the three months ended June 30, 2023 (2022 – 91 percent). Throughput increased 6.4 thousand barrels per day quarter-over-quarter. The increase was primarily due to outages on the pipeline that supplies feedstock to the refinery in 2022.
- The Toledo Acquisition on February 28, 2023, and the full restart of the refinery. The small capacity crude oil unit restarted in April and the large capacity unit restarted in June. Crude utilization in the three months ended June 30, 2023, was 30 percent (2022 – 34 percent). Crude oil unit throughput increased 21.3 thousand barrels per day to 48.3 thousand barrels per day in the second quarter of 2023 compared with the second quarter of 2022. The increase in throughput was due to the Toledo Acquisition and was offset by lower rates as the refinery ramped up. In the second quarter of 2022, Toledo commenced a significant planned turnaround that was completed in the third quarter of 2022.
- The ramp-up of the Superior Refinery continued through the second quarter. Throughput averaged 25.2 thousand barrels per day in the second quarter of 2023 after we started circulating hydrocarbons in February and introduced crude oil in mid-March 2023. Refined product output averaged 25.1 thousand barrels per day in the second quarter.
- An increase in throughput at the Wood River Refinery. In the second quarter of 2023, the second phase of the planned turnaround was completed and the refinery returned to full operations in May. A significant planned turnaround was completed at the refinery in 2022. The 2022 turnaround had a larger scope, leading to a larger throughput impact in 2022.
- The Borger Refinery safely completed a planned turnaround in late April. The refinery experienced temporary unplanned outages in the second quarter that impacted throughput.
- Combined crude utilization for the Wood River and Borger refineries in the three months ended June 30, 2023, was 82 percent (2022 – 77 percent).

In the first half of 2023, U.S. Manufacturing crude oil unit throughput increased 11.1 thousand barrels per day for the same reasons discussed above as well as:

- Lima Refinery's performance, achieving crude utilization of 93 percent during the six months ended June 30 (2022 – 84 percent). Throughput increased 18.7 thousand barrels per day compared with the first half of 2022. The increase was due to the 2022 supply issue discussed above, temporary unplanned equipment outages in 2022 and operating the refinery at reduced rates in early 2022 due to low market crack spreads.
- Increased throughput at the Wood River Refinery primarily due to the decision in the first quarter of 2022 to operate at reduced rates to optimize margins as market conditions dictated. The refinery also began a turnaround in the first quarter of 2022 that extended into the second quarter of 2022.
- The Borger Refinery had unplanned outages in the fourth quarter of 2022 and returned to full rates in January 2023. The refinery's planned turnaround commenced in March 2023, further impacting throughput.
- Combined crude utilization for the Wood River and Borger refineries for the six months ended June 30, 2023, was 80 percent (2022 – 78 percent).

### Revenues and Gross Margin

Market crack spreads do not precisely mirror the configuration and product output of our refineries; however, they are used as a general market indicator. While market crack spreads are an indicator of margin from processing crude oil into refined products, the refining realized crack spread, which is the gross margin on a per-barrel basis, is affected by many factors. These factors include the type of crude oil feedstock processed, refinery configuration and the proportion of gasoline, distillates and secondary product output, the time lag between the purchase of crude oil feedstock and the processing of that crude oil through the refineries, and the cost of feedstock. Processing less expensive crude relative to WTI creates a feedstock cost advantage. Our feedstock costs are valued on a FIFO accounting basis. In the three and six months ended June 30, 2023, the Chicago 3-2-1 crack spread decreased 39 percent and 11 percent, respectively, to US\$28.57 per barrel and US\$28.72 per barrel, respectively, compared with 2022. In the three and six months ended June 30, 2023, the Group 3 crack spread declined 28 percent and 2 percent, respectively, to US\$31.78 per barrel and US\$31.56 per barrel, respectively, compared with 2022.

Revenues decreased \$2.3 billion and \$2.9 billion, respectively, in the three and six months ended June 30, 2023, compared with 2022. The decrease was primarily due to lower refined product pricing, partially offset by higher refined product output. In addition, sales volumes lagged production volumes due to inventory build-up at the Lima Refinery and a normal time lag expected on the ramp up of the Toledo and Superior refineries. Gasoline prices fell in the three and six months ended June 30, 2023, averaging US\$102.32 and US\$101.07, respectively, compared with US\$149.05 and US\$129.11, respectively, during the same time period of 2022. Diesel prices also fell, averaging US\$102.40 and US\$108.90, respectively, compared with US\$166.62 and US\$143.11, respectively, in 2022.

Gross margin decreased \$835 million and \$1.1 billion in the three and six months ended June 30, 2023, respectively, compared with 2022. The decreases were primarily due to lower market crack spreads, partially offset by higher refined product production.

In the three and six months ended June 30, 2023, we incurred realized risk management gains of \$6 million and \$5 million, respectively (2022 – losses of \$87 million and \$197 million, respectively), due to the settlement of benchmark prices relative to our risk management contract prices. In the three and six months ended June 30, 2023, we recorded unrealized risk management gains of \$5 million and \$11 million, respectively (2022 – \$41 million and \$14 million, respectively), on our crude oil and refined products financial instruments primarily due to changes to forward benchmark pricing relative to our risk management contract prices that related to future periods.

### Operating Expenses

Primary drivers of operating expenses in the first six months of 2023 were repairs and maintenance and workforce.

Operating expenses increased \$24 million in the three months ended June 30, 2023, compared with the same period in 2022 due to:

- The Toledo Acquisition on February 28, 2023.
- Increased maintenance activities combined with commissioning and ramp-up costs at the Superior Refinery.
- Turnaround preparation costs at the Lima Refinery.
- Increased workforce costs.

The increases were partially offset by turnaround costs at the Toledo Refinery in the second quarter of 2022, combined with lower turnaround costs at the Wood River Refinery compared with 2022 due to a significantly smaller scope of work in 2023.

Operating expenses increased by \$132 million in the six months ended June 30, 2023, compared with the same period in 2022 due to:

- The Toledo Acquisition on February 28, 2023.
- Increased repairs, maintenance and services costs primarily related to start up activities at the Superior Refinery and maintenance projects at the Lima Refinery.
- Increased workforce costs.

The increase was partially offset by turnaround costs at the Toledo Refinery in the second quarter of 2022, combined with lower turnaround costs at the Wood River and Borger refineries due to a significantly smaller scope of work in 2023 compared with 2022.

Per-unit operating expenses decreased \$2.25 per barrel in the three months ended June 30, 2023, compared with the same period in 2022, primarily due to higher throughput. Per-unit operating expenses increased \$1.38 per barrel in the six months ended June 30, 2023, compared with the same period in 2022, due to the same factors as discussed above, partially offset by higher throughput.

## DD&A

U.S. Manufacturing DD&A in the three and six months ended June 30, 2023, was \$102 million and \$205 million, respectively, compared with \$83 million and \$168 million, respectively, in 2022.

## CORPORATE AND ELIMINATIONS

### Risk Management

In the three and six months ended June 30, 2023, our corporate risk management activities resulted in:

- A realized risk management gain of \$4 million and a realized risk management loss of \$3 million, respectively (2022 – losses of \$14 million and \$7 million, respectively), related to foreign exchange risk management contracts.
- Unrealized risk management losses of \$21 million and \$51 million, respectively (2022 – gains of \$16 million and losses of \$2 million, respectively), related to renewable power contracts and foreign exchange risk management contracts.

### Financial Results

(\$ millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
General and Administrative	167	218	325	417
Finance Costs	193	195	387	424
Interest Income	(34)	(8)	(67)	(23)
Integration and Transaction Costs	17	28	37	52
Foreign Exchange (Gain) Loss, Net	(119)	192	(126)	90
Revaluation (Gain) Loss	—	—	33	—
Re-measurement of Contingent Payments	(1)	15	16	251
(Gain) Loss on Divestiture of Assets	(10)	(62)	(11)	(304)
Other (Income) Loss, Net	(14)	(38)	(20)	(408)
	199	540	574	499

### General and Administrative

Primary drivers of our general and administrative expenses in the first half of 2023 were workforce costs, information technology costs and employee long-term incentive costs. General and administrative expenses decreased in the three and six months ended June 30, 2023, compared with 2022, primarily due to lower long-term incentive costs. Our closing common share price was \$22.50 per share on June 30, 2023, a decrease from March 31, 2023, and December 31, 2022. Our closing common share price was \$24.49 per share on June 30, 2022, an increase from March 31, 2022, and December 31, 2021.

### Finance Costs

Finance costs were consistent in the second quarter of 2023 compared with 2022, primarily due to debt purchases in 2022 that lowered the Company's average long-term debt, offset by a \$32 million discount on the redemption of long-term debt in 2022. Year-to-date, finance costs decreased compared with 2022 due to the same reasons impacting the second quarter of 2023. Refer to the Liquidity and Capital Resources section of this MD&A for further details on long-term debt.

The weighted average interest rate on outstanding debt for the year ended June 30, 2023, was 4.7 percent (2022 – 4.7 percent).

### Integration and Transaction Costs

In the three and six months ended June 30, 2023, we incurred integration and transaction costs of \$17 million and \$37 million, respectively, associated with the Toledo Acquisition.

We incurred integration and transaction costs of \$28 million and \$52 million in the three and six months ended June 30, 2022, respectively, related to the integration of Cenovus and Husky Energy Inc.

### Foreign Exchange

(\$ millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Unrealized Foreign Exchange (Gain) Loss	(172)	260	(158)	121
Realized Foreign Exchange (Gain) Loss	53	(68)	32	(31)
	(119)	192	(126)	90

In the second quarter of 2023 and on a year-to-date basis, unrealized foreign exchange gains were mainly related to the translation of U.S. denominated debt. Realized foreign exchange losses in both periods in 2023 were mainly related to the settlement of intercompany debt and working capital.

### Revaluation (Gain) Loss

Cenovus recognized a revaluation loss of \$33 million in the first quarter of 2023 as part of the Toledo Acquisition. As required by IFRS 3, "Business Combinations", when an acquirer achieves control in stages, the previously held interest is remeasured to fair value at the acquisition date with any gain or loss recognized in net earnings (loss). Refer to Note 4 of the interim Consolidated Financial Statements for further details.

### Re-measurement of Contingent Payments

In connection with the Sunrise Acquisition, Cenovus agreed to make quarterly variable payments to bp Canada for up to eight quarters subsequent to August 31, 2022, if the average WCS crude oil price in a quarter exceeds \$52.00 per barrel. The maximum cumulative variable payment is \$600 million. Refer to Note 16 of the interim Consolidated Financial Statements for further details.

The contingent payment is accounted for as a financial option with changes in fair value recognized in net earnings (loss). As at June 30, 2023, the fair value of the variable payment was estimated to be \$320 million, resulting in non-cash re-measurement gains of \$1 million and losses of \$16 million in the three and six months ended June 30, 2023, respectively.

In the six months ended June 30, 2023, we paid \$134 million under this agreement. The next quarterly payment of \$73 million is due July 28, 2023. The payments are recognized in cash from (used in) investing activities with no impact to Adjusted Funds Flow. As of June 30, 2023, average estimated WCS forward pricing for the remaining term of the variable payment is approximately \$74.46 per barrel. As at June 30, 2023, the maximum payment over the remaining term of the contract is \$393 million.

The contingent payment associated with the transaction with ConocoPhillips related to its 50 percent interest in the FCCL Partnership ended on May 17, 2022, and the final payment was made in July 2022. For the three and six months ended June 30, 2022, non-cash re-measurement losses of \$15 million and \$251 million, respectively, were recorded.

### (Gain) Loss on Divestiture of Assets

We had no material divestitures in the first six months of 2023. In the first six months of 2022, we recognized a gain on divestiture of assets of \$304 million, primarily due to the sale of our Tucker and Wembley assets and the divestiture of 12.5 percent of our interest in the White Rose field and satellite extensions.

### Other (Income) Loss, Net

In the three and six months ended June 30, 2023, other income decreased by \$24 million and \$388 million, respectively, compared with the same periods in 2022. Other income in the first half of 2022 was primarily due to insurance proceeds related to the 2018 incidents at the Superior Refinery and in the Atlantic region.

### DD&A

DD&A for the three and six months ended June 30, 2023, was \$19 million and \$40 million, respectively (2022 – \$29 million and \$59 million, respectively).

## Income Taxes

(\$ millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Current Tax</b>				
Canada	199	570	457	937
United States	(17)	261	—	281
Asia Pacific	38	71	84	109
Other International	6	—	12	—
<b>Total Current Tax Expense (Recovery)</b>	<b>226</b>	<b>902</b>	<b>553</b>	<b>1,327</b>
<b>Deferred Tax Expense (Recovery)</b>	<b>(44)</b>	<b>(61)</b>	<b>(414)</b>	<b>57</b>
	<b>182</b>	<b>841</b>	<b>139</b>	<b>1,384</b>

For the six months ended June 30, 2023, the Company recorded a current tax expense related to operations in all jurisdictions that Cenovus operates, other than the U.S. The decline in current income tax expense in 2023 is due to lower earnings compared with 2022. The effective tax rate in the first six months of 2023 was 8.5 percent (2022 – 25.4 percent). The lower rate is primarily due to the deferred tax recovery recorded in the first quarter of 2023 related to the step-up in the tax basis on the Toledo Acquisition and unrealized foreign exchange gains compared with losses in 2022. Excluding the impact of the Toledo Acquisition and amounts related to foreign exchange, the effective tax rate in 2023 would be consistent with the statutory rate.

Tax interpretations, regulations and legislation in the various jurisdictions in which Cenovus and its subsidiaries operate are subject to change. We believe that our provision for income taxes is adequate. There are usually a number of tax matters under review and with consideration of the current economic environment, income taxes are subject to measurement uncertainty. The timing of the recognition of income and deductions for the purpose of current tax expense is determined by relevant tax legislation.

Our effective tax rate is a function of the relationship between total tax expense (recovery) and the amount of earnings (loss) before income taxes. The effective tax rate differs from the statutory tax rate for many reasons, including but not limited to, different tax rates between jurisdictions, non-taxable foreign exchange (gains) losses, adjustments for changes in tax rates and other legislation.

## LIQUIDITY AND CAPITAL RESOURCES

Our capital allocation framework enables us to strengthen our balance sheet, provide flexibility in both high and low commodity price environments, and deliver value to shareholders. The framework enables a shift to paying out a higher percentage of Excess Free Funds Flow to common shareholders, with lower leverage and a lower risk profile.

We expect to fund our near-term cash requirements through cash from operating activities, the prudent use of our cash and cash equivalents, and other sources of liquidity. This includes draws on our committed credit facility, draws on our uncommitted demand facilities and other corporate and financial opportunities which provide timely access to funding to supplement cash flow. We remain committed to maintaining our investment grade credit ratings at S&P Global Ratings, Moody's Investor Service, DBRS Morningstar and Fitch Ratings. The cost and availability of borrowing and access to sources of liquidity and capital are dependent on current credit ratings and market conditions.

(\$ millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Cash From (Used In)</b>				
Operating Activities	1,990	2,979	1,704	4,344
Investing Activities	(1,159)	(791)	(2,914)	(454)
<b>Net Cash Provided (Used) Before Financing Activities</b>	<b>831</b>	<b>2,188</b>	<b>(1,210)</b>	<b>3,890</b>
Financing Activities	(639)	(2,011)	(1,074)	(3,104)
Effect of Foreign Exchange on Cash and Cash Equivalents	(74)	117	(73)	34
<b>Increase (Decrease) in Cash and Cash Equivalents</b>	<b>118</b>	<b>294</b>	<b>(2,357)</b>	<b>820</b>
As at (\$ millions)			June 30, 2023	December 31, 2022
<b>Cash and Cash Equivalents</b>			<b>2,167</b>	4,524
<b>Total Debt</b>			<b>8,534</b>	8,806

### Cash From (Used in) Operating Activities

For the three months ended June 30, 2023, cash from operating activities was \$2.0 billion compared with \$3.0 billion in the same period in 2022. The change was mainly due to lower Operating Margin.

For the six months ended June 30, 2023, cash from operating activities was \$1.7 billion (2022 – \$4.3 billion). The significant decrease is primarily due to lower Operating Margin and a working capital build driven largely by the payment of the December 31, 2022, income tax liability of \$1.2 billion in the first quarter of 2023.

### Cash From (Used in) Investing Activities

Cash used in investing activities increased in the second quarter of 2023 compared with 2022 primarily due to higher capital spending and lower proceeds from divestitures. In addition, non-cash working capital decreased in 2023 primarily due to the Sunrise contingent payment and insurance proceeds in 2022 related to the Superior incident.

Cash used in investing activities increased significantly in the first half of 2023 compared with 2022 largely due to lower proceeds from divestitures than in 2022, higher capital spending and the closing of the Toledo Acquisition in the first quarter of 2023. In addition, non-cash working capital decreased in 2023 primarily due to the reasons discussed above.

### Cash From (Used in) Financing Activities

Cash used in financing activities decreased in the three and six months ended June 30, 2023, compared with the same period in 2022. The decreases were mainly due to the payment of \$750 million in the second quarter of 2022 to purchase the full amount of our 3.55 percent unsecured notes as well as payment of US\$402 million in the first quarter of 2022 to purchase the remaining balances on two of our unsecured notes with principal amounts aggregating US\$384 million. The decreases were also caused by higher common share purchases through our NCIB in 2022, partially offset by an increase in common share base dividend payments in 2023 and fewer common shares exercised under our stock option plans. In the first half of 2023, we paid base dividends of \$0.245 per share on our common shares (2022 – \$0.140 per share).

In the three and six months ended June 30, 2023, we repaid \$nil and \$115 million, respectively, in short-term borrowings (2022 – \$63 million and \$79 million, respectively).

### Working Capital

Excluding the contingent payment, our adjusted working capital at June 30, 2023, was \$3.6 billion (December 31, 2022 – \$4.7 billion).

We anticipate that we will continue to meet our payment obligations as they come due.

### Adjusted Funds Flow, Free Funds Flow and Excess Free Funds Flow

Adjusted Funds Flow is a non-GAAP financial measure commonly used in the oil and gas industry to assist in measuring a company's ability to finance its capital programs and meet its financial obligations. Free Funds Flow is a non-GAAP financial measure used to assist in measuring the available funds Cenovus has after financing its capital programs. Excess Free Funds Flow is a non-GAAP financial measure used by the Company to deliver shareholder returns and allocate capital according to our shareholder returns plan.

(\$ millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Cash From (Used in) Operating Activities</b>	<b>1,990</b>	2,979	<b>1,704</b>	4,344
(Add) Deduct:				
Settlement of Decommissioning Liabilities	(41)	(27)	(89)	(46)
Net Change in Non-Cash Working Capital	132	(92)	(1,501)	(1,291)
<b>Adjusted Funds Flow</b>	<b>1,899</b>	3,098	<b>3,294</b>	5,681
Capital Investment	1,002	822	2,103	1,568
<b>Free Funds Flow</b>	<b>897</b>	2,276	<b>1,191</b>	4,113
Add (Deduct):				
Base Dividends Paid on Common Shares	(265)	(207)		
Dividends Paid on Preferred Shares	(9)	(8)		
Settlement of Decommissioning Liabilities	(41)	(27)		
Principal Repayment of Leases	(76)	(75)		
Acquisitions, Net of Cash Acquired	(4)	(1)		
Proceeds From Divestitures	3	112		
Payment on Divestiture of Assets	—	(50)		
<b>Excess Free Funds Flow</b>	<b>505</b>	2,020		

### Returns to Shareholders Target

Maintaining a strong balance sheet with the resilience to withstand price volatility and capitalize on opportunities throughout the commodity price cycle is a key element of Cenovus's capital allocation framework. We have set an ultimate Net Debt target of \$4 billion, which serves as our floor on Net Debt. Our \$4 billion Net Debt Target represents a Net Debt to Adjusted Funds Flow Ratio Target of approximately 1.0 times at the bottom of the commodity pricing cycle. We plan to return incremental value to shareholders through share buybacks and/or variable dividends as follows:

- When Net Debt is less than \$9 billion and above \$4 billion at quarter-end, we will target to allocate 50 percent of the Excess Free Funds Flow achieved in the following quarter to shareholder returns, while still continuing to deleverage the balance sheet until we reach the Net Debt Target of \$4 billion.
- When Net Debt is above \$9 billion at quarter-end, we plan to allocate all of the following quarter's Excess Free Funds Flow to deleveraging the balance sheet.
- When Net Debt is at the \$4 billion floor at quarter-end, we will target to return 100 percent of the following quarter's Excess Free Funds Flow to shareholder returns.

Share buybacks are executed opportunistically, driven by return thresholds. Where the value of share buybacks in a quarter is less than the targeted value of returns, the remainder will be delivered through a variable dividend payable for that quarter, if the remainder is greater than \$50 million. Where the value of share buybacks in a quarter is greater than or equal to the targeted value of returns, no variable dividend will be paid for that quarter.

No variable dividend was declared for the second quarter of 2023.

On March 31, 2023, our long-term debt was \$8.7 billion, resulting in a Net Debt position of \$6.6 billion. Therefore, our returns to shareholders target for the three months ended June 30, 2023, was 50 percent of the current quarter's Excess Free Funds Flow of \$505 million. As such, our target return was \$253 million. We returned \$310 million to our shareholders through share buybacks. We met our returns to shareholders target through share buybacks, as such no variable dividend was declared for the third quarter.

(\$ millions)	Three Months Ended	
	June 30, 2023	March 31, 2023
<b>Excess Free Funds Flow</b>	<b>505</b>	(499)
<b>Target Return</b>	<b>253</b>	—
Less: Purchase of Common Shares Under NCIBs	(310)	(40)
<b>Amount Available for Variable Dividend</b>	<b>—</b>	—

At June 30, 2023, our Net Debt position was \$6.4 billion and as a result our returns to shareholders target for the three months ended September 30, 2023, will be 50 percent of the third quarter's Excess Free Funds Flow.

### Short-Term Borrowings

As at June 30, 2023, \$nil was drawn on the WRB uncommitted demand facilities (December 31, 2022 – the Company's proportionate share was US\$85 million (C\$115 million)). There were no direct borrowings on our uncommitted demand facilities as at June 30, 2023, or December 31, 2022.

### Long-Term Debt and Total Debt

Total debt and long-term debt as at June 30, 2023, was \$8.5 billion. As at December 31, 2022, total debt was \$8.8 billion which included \$8.7 billion of long-term debt. The change in long-term debt was primarily due to unrealized foreign exchange gains on the translation of our U.S. dollar debt.

As at June 30, 2023, we were in compliance with all of the terms of our debt agreements.

### Available Sources of Liquidity

The following sources of liquidity are available as at June 30, 2023:

(\$ millions)	Maturity	Amount Available
<b>Cash and Cash Equivalents</b>	n/a	<b>2,167</b>
<b>Committed Credit Facility<sup>(1)</sup></b>		
Revolving Credit Facility – Tranche A	<b>November 10, 2026</b>	<b>3,700</b>
Revolving Credit Facility – Tranche B	<b>November 10, 2025</b>	<b>1,800</b>
<b>Uncommitted Demand Facilities</b>		
Cenovus Energy Inc. <sup>(2)</sup>	n/a	<b>1,061</b>
WRB <sup>(3)</sup>	n/a	<b>298</b>

(1) No amounts were drawn on the committed credit facility as at June 30, 2023 (December 31, 2022 - \$nil).

(2) Our uncommitted demand facilities include \$1.9 billion, of which \$1.4 billion may be drawn for general purposes, or the full amount can be available to issue letters of credit. As at June 30, 2023, there were outstanding letters of credit aggregating to \$390 million (December 31, 2022 – \$490 million) and no direct borrowings.

(3) Represents Cenovus's proportionate share of US\$225 million available to cover short-term working capital requirements. As at June 30, 2023, \$nil of this capacity was drawn (December 31, 2022 – US\$85 million (C\$115 million)).

Under the terms of our committed credit facility, we are required to maintain a debt to capitalization ratio, as defined in the debt agreements, not to exceed 65 percent. We are well below this limit.

### U.S. Dollar Denominated Unsecured Notes and Canadian Dollar Unsecured Notes

At June 30, 2023, the total outstanding principal amount of U.S. dollar denominated unsecured notes was US\$4.8 billion, or C\$6.4 billion (December 31, 2022 – US\$4.8 billion, or C\$6.5 billion) and the total outstanding principal amount of Canadian dollar denominated unsecured notes was \$2.0 billion (December 31, 2022 – \$2.0 billion).

### Base Shelf Prospectus

We have a base shelf prospectus that allows us to offer, from time to time, up to US\$5.0 billion, or the equivalent in other currencies, of debt securities, common shares, preferred shares, subscription receipts, warrants, share purchase contracts and units in Canada, the U.S. and elsewhere, where permitted by law. The base shelf prospectus will expire in November 2023. As at June 30, 2023, US\$4.7 billion remained available under the base shelf prospectus for permitted offerings (December 31, 2022 – US\$4.7 billion). Offerings under the base shelf prospectus are subject to market availability.

### Financial Metrics

We monitor our capital structure and financing requirements using the Net Debt to Capitalization Ratio, Net Debt to Adjusted Funds Flow Ratio and Net Debt to Adjusted EBITDA Ratio. Refer to Note 14 of the interim Consolidated Financial Statements for further details.

We define Net Debt as short-term borrowings and the current and long-term portions of long-term debt, net of cash and cash equivalents and short-term investments. The components of the ratios include Capitalization, Adjusted Funds Flow and Adjusted EBITDA. We define Capitalization as Net Debt plus Shareholders Equity. We define Adjusted Funds Flow, as used in the Net Debt to Adjusted Funds Flow Ratio, as cash from (used in) operating activities, less settlement of decommissioning liabilities and net change in operating non-cash working capital calculated on a trailing twelve-month basis. We define Adjusted EBITDA, as used in the Net Debt to Adjusted EBITDA Ratio, as net earnings (loss) before finance costs, net of capitalized interest, interest income, income tax expense (recovery), DD&A, E&E asset write-downs, goodwill impairments, (income) loss from equity-accounted affiliates, unrealized (gain) loss on risk management, net foreign exchange (gain) loss, revaluation (gain) loss, re-measurement of contingent payments, (gain) loss on divestiture of assets, and net other (income) loss calculated on a trailing twelve-month basis. These ratios are used to steward our overall debt position and are measures of our overall financial strength.



As at	June 30, 2023	December 31, 2022
Net Debt to Capitalization Ratio (percent)	19	13
Net Debt to Adjusted Funds Flow Ratio (times)	0.7	0.4
Net Debt to Adjusted EBITDA Ratio (times)	0.7	0.3

Our Net Debt to Adjusted Funds Flow Ratio and our Net Debt to Adjusted EBITDA Ratio Targets are approximately 1.0 times at the bottom of the commodity price cycle, which we believe is approximately US\$45 per barrel WTI. This ratio may fluctuate periodically outside the range due to factors such as persistently high or low commodity prices. Our objective is to maintain a high level of capital discipline and manage our capital structure to help ensure we have sufficient liquidity through all stages of the economic cycle. To ensure financial resilience, we may, among other actions, adjust capital and operating spending, draw down on our credit facilities or repay existing debt, adjust dividends paid to shareholders, purchase our common shares for cancellation, issue new debt, or issue new shares.

Our Net Debt to Capitalization Ratio as at June 30, 2023, increased compared with December 31, 2022, primarily due to higher Net Debt.

Our Net Debt to Adjusted Funds Flow Ratio and Net Debt to Adjusted EBITDA Ratio as at June 30, 2023, increased compared with December 31, 2022, as a result of higher Net Debt and lower Operating Margin. See the Operating and Financial Results section of this MD&A for more information on Operating Margin and Net Debt.

### Share Capital and Stock-Based Compensation Plans

Our common shares and Cenovus Warrants are listed on the Toronto Stock Exchange (“TSX”) and New York Stock Exchange (“NYSE”). Our cumulative redeemable preferred shares series 1, 2, 3, 5 and 7 are listed on the TSX.

As at June 30, 2023, there were approximately 1,896.5 million common shares outstanding (December 31, 2022 – 1,909.2 million common shares) and 36 million preferred shares outstanding (December 31, 2022 – 36 million preferred shares). Refer to Note 19 of the interim Consolidated Financial Statements for further details.

Cenovus has an NCIB program to purchase up to 136.7 million common shares during the period from November 9, 2022, to November 8, 2023. In the first six months of 2023, Cenovus purchased and cancelled 15.6 million common shares for \$350 million (2022 – 68.0 million common shares for \$1.5 billion), at a volume weighted average price of \$22.43 per common share (2022 – \$21.89 per common share) through our NCIB program. Paid in surplus was reduced by \$217 million (2022 – \$907 million), representing the excess of the purchase price of the common shares over their average carrying value. As at June 30, 2023, 109.6 million common shares remain available for purchase under the NCIB, which expires on November 8, 2023.

On June 14, 2023, we purchased and cancelled 45.5 million outstanding Cenovus Warrants. The price for each warrant purchased represents a price of \$22.18 per common share, less the warrant exercise price of \$6.54 per common share, for a total of \$711 million. We also recorded \$2 million of transaction costs. This purchase represented 84 percent of Cenovus’s outstanding warrants. Under the warrant repurchase agreements, Cenovus has the option to pay the aggregate warrant purchase price through the remainder of 2023, within each quarter’s Excess Free Funds Flow, with full payment being made no later than January 5, 2024. As at June 30, 2023, no payments have been made related to the purchased warrants. As at June 30, 2023, there were approximately 8.6 million Cenovus Warrants outstanding (December 31, 2022 – 55.7 million Cenovus Warrants).

Each Cenovus Warrant entitles the holder to acquire one common share for a period of five years from the date of issue at an exercise price of \$6.54 per common share. The Cenovus Warrants expire on January 1, 2026. Refer to Note 19 of the interim Consolidated Financial Statements for further details.

Refer to Note 21 of the interim Consolidated Financial Statements for further details on our stock option plans and our performance share unit, restricted share unit and deferred share unit plans.

Our outstanding share data is as follows:

As at July 24, 2023	Units Outstanding (thousands)	Units Exercisable (thousands)
Common Shares	1,896,529	n/a
Genovus Warrants	8,590	n/a
Series 1 First Preferred Shares	10,740	n/a
Series 2 First Preferred Shares	1,260	n/a
Series 3 First Preferred Shares	10,000	n/a
Series 5 First Preferred Shares	8,000	n/a
Series 7 First Preferred Shares	6,000	n/a
Stock Options	16,013	10,539
Other Stock-Based Compensation Plans	19,134	1,679

### Common Share Dividends

In the second quarter of 2023, we paid base dividends of \$265 million or \$0.140 per common share (2022 – \$207 million or \$0.105 per common share). In the first six months of 2023, we paid base dividends of \$465 million or \$0.245 per common share (2022 – \$276 million or \$0.140 per common share).

The Board declared a third quarter base dividend of \$0.140 per common share, payable on September 29, 2023, to common shareholders of record as at September 15, 2023.

The declaration of common share dividends is at the sole discretion of the Board and is considered quarterly.

### Cumulative Redeemable Preferred Share Dividends

In the three and six months ended June 30, 2023, dividends of \$9 million and \$27 million, respectively, were paid on the series 1, 2, 3, 5 and 7 preferred shares (2022 – \$8 million and \$17 million, respectively). The declaration of preferred share dividends is at the sole discretion of the Board and is considered quarterly. The Board declared a third quarter dividend on the series 1, 2, 3, 5 and 7 preferred shares of \$9 million, payable on October 3, 2023, to preferred shareholders of record as at September 15, 2023.

### Capital Investment Decisions

Our 2023 capital program is forecast to be between \$4.0 billion and \$4.5 billion, including approximately \$2.8 billion of sustaining capital and between \$1.2 billion to \$1.7 billion of optimization and growth capital. Our Future Capital Investment is focused on disciplined capital allocation, investment plans to progress opportunities across our integrated portfolio, cost control and positioning the Company for continued growth in shareholder returns. We expect our annual upstream production to average between 775 thousand BOE per day and 795 thousand BOE per day and our downstream crude oil unit throughput average between 580 thousand barrels per day to 610 thousand barrels per day in 2023. Our guidance as updated on July 26, 2023, is available at our website at [cenovus.com](http://cenovus.com).

### Contractual Obligations and Commitments

We have obligations for goods and services entered into in the normal course of business. Obligations that have original maturities of less than one year are excluded. For further information, see Note 26 to the interim Consolidated Financial Statements.

Our total commitments were \$24.8 billion as at June 30, 2023, of which \$20.2 billion are for various transportation and storage commitments and \$1.4 billion are for product purchase commitments. Transportation commitments include \$9.1 billion that are subject to regulatory approval or have been approved, but are not yet in service. Terms are up to 20 years subsequent to the date of commencement and should help align with the Company's future transportation requirements.

As at June 30, 2023, our total commitments include commitments with HMLP of \$2.1 billion related to long-term transportation and storage commitments.

As at June 30, 2023, outstanding letters of credit issued as security for performance under certain contracts totaled \$390 million.

### Legal Proceedings

We are involved in a limited number of legal claims associated with the normal course of operations. We believe that any liabilities that might arise from such matters, to the extent not provided for, are not likely to have a material effect on our interim Consolidated Financial Statements.

### Transactions with Related Parties

Cenovus holds a 35 percent interest in HMLP. As the operator of the assets held by HMLP, we provide management services for which we recover shared service costs in accordance with our profit sharing agreement. We are also the contractor for HMLP and construct its assets on a cost recovery basis with certain restrictions. For the three and six months ended June 30, 2023, we charged HMLP \$31 million and \$63 million, respectively for construction and management services (three and six months ended June 30, 2022 – \$29 million and \$77 million, respectively).

We pay an access fee to HMLP for the use of its pipeline systems that are used by our blending business. We also pay HMLP for transportation and storage services. For the three and six months ended June 30, 2023, we incurred costs of \$71 million and \$138 million, respectively, for the use of HMLP's pipeline systems, as well as transportation and storage services (three and six months ended June 30, 2022 – \$64 million and \$133 million, respectively).

## RISK MANAGEMENT AND RISK FACTORS

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For a full understanding of the risks that impact us, the following discussion should be read in conjunction with the Risk Management and Risk Factors section of our 2022 annual MD&A.

We are exposed to a number of risks through the pursuit of our strategic objectives. Some of these risks impact the energy industry as a whole and others are unique to our operations. The impact of any risk or a combination of risks may adversely affect, among other things, our business, reputation, financial condition, results of operations and cash flows, which may, without limitation, reduce or restrict our ability to pursue our strategic priorities, meet our targets or outlooks, goals, initiatives and ambitions, respond to changes in our operating environment, repurchase our shares, pay dividends to our shareholders, and fulfill our obligations (including debt servicing requirements) and may materially affect the market price of our securities.

## CRITICAL ACCOUNTING JUDGMENTS, ESTIMATION UNCERTAINTIES AND ACCOUNTING POLICIES

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Management is required to make estimates and assumptions, as well as use judgment in the application of accounting policies that could have a significant impact on our financial results. Actual results may differ from estimates and those differences may be material. The estimates and assumptions used are subject to updates based on experience and the application of new information. Our material accounting policies are reviewed annually by the Audit Committee of the Board. Further details on the basis of preparation and our material accounting policies can be found in the notes to the Consolidated Financial Statements for the year ended December 31, 2022.

### Critical Judgments in Applying Accounting Policies and Key Sources of Estimation Uncertainty

Critical judgments are those judgments made by Management in the process of applying accounting policies that have the most significant effect on the amounts recorded in our annual and interim Consolidated Financial Statements. A full list of the critical judgments used in applying accounting policies and key sources of estimation uncertainty can be found in the notes to the Consolidated Financial Statements for the year ended December 31, 2022. There have been no changes to our critical judgments used in applying accounting policies and key sources of measurement uncertainty during the six months ended June 30, 2023.

### New Accounting Standards and Interpretations Not Yet Adopted

There are new accounting standards, amendments to accounting standards and interpretations that were effective for annual periods beginning on or after January 1, 2023, but are not material to Cenovus's operations. There were no new or amended accounting standards or interpretations issued during the six months ended June 30, 2023, that are expected to have a material impact on the Company's interim Consolidated Financial Statements.

## CONTROL ENVIRONMENT

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Management, including our President & Chief Executive Officer and Executive Vice-President & Chief Financial Officer, assessed the design and effectiveness of internal control over financial reporting ("ICFR") and disclosure controls and procedures ("DC&P") as at June 30, 2023. In making its assessment, Management used the Committee of Sponsoring Organizations of the Treadway Commission Framework in Internal Control – Integrated Framework (2013) to evaluate the design and effectiveness of ICFR. Based on our evaluation, Management has concluded that both ICFR and DC&P were effective as at June 30, 2023.

On February 28, 2023, Cenovus closed the Toledo Acquisition. As permitted by and in accordance with, National Instrument 52-109, “Certification of Disclosure in Issuers’ Annual and Interim Filings”, and guidance issued by the U.S. Securities and Exchange Commission, Management has limited the scope and design of ICFR and DC&P to exclude the controls, policies and procedures in respect of the business acquired from bp. Such scope limitation is primarily due to the time required for Management to assess the ICFR and DC&P relating to bp in a manner consistent with our other operations. Further integration will take place throughout the remainder of the year as processes and systems align.

Assets acquired from bp represented approximately one percent of Cenovus’s total assets at June 30, 2023. Revenues attributable to assets acquired from bp were less than three percent of Cenovus’s total revenues for the three and six months ended June 30, 2023. Operating expenses attributable to assets acquired from bp were approximately five percent of Cenovus’s total operating expenses for the three and six months ended June 30, 2023.

Internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## ADVISORY

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### Oil and Gas Information

Barrels of Oil Equivalent – natural gas volumes have been converted to BOE on the basis of six Mcf to one bbl. BOE may be misleading, particularly if used in isolation. A conversion ratio of one bbl to six Mcf is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent value equivalency at the wellhead. Given that the value ratio based on the current price of crude oil compared with natural gas is significantly different from the energy equivalency conversion ratio of 6:1, utilizing a conversion on a 6:1 basis is not an accurate reflection of value.

### Forward-looking Information

This document contains forward-looking statements and other information (collectively “forward-looking information”) about the Company’s current expectations, estimates and projections, made in light of the Company’s experience and perception of historical trends. Although the Company believes that the expectations represented by such forward-looking information are reasonable, there can be no assurance that such expectations will prove to be correct.

This forward-looking information is identified by words such as “aim”, “anticipate”, “believe”, “capacity”, “commit”, “continue”, “could”, “estimate”, “expect”, “focus”, “forecast”, “future”, “may”, “on track”, “objective”, “opportunities”, “plan”, “position”, “prioritize”, “strive”, “target”, and “will”, or similar expressions and includes suggestions of future outcomes, including, but not limited to, statements about: shareholder value and returns; cost structure; margins; safety performance; sustainability and sustainability leadership; using the Company’s integrated assets to maximize value; delivering on our strategy; GHG emissions; interest expense; infrastructure; operating and capital costs; capital investment, allocation, and structure; capital discipline; Free Funds Flow generation; resiliency; Excess Free Funds Flow allocation; balance sheet management and strength; managing capital structure; dividends of any kind; share repurchases under the NCIB; full payment of the aggregate warrant purchase price; reinvestment in the business; diversifying the portfolio; deleveraging; near-term funding requirements; meeting payment obligations; maintaining credit ratings; debt levels; Net Debt; Net Debt to Adjusted Funds Flow Ratio; Net Debt to Adjusted EBITDA Ratio; drawing on credit facilities; maintaining liquidity; flexibility; capital expenditures; production and production rates; crude oil unit throughput or throughput; consistent and reliable operations at all operated assets; operating performance; liabilities from legal proceedings; cash flow; financial results; variable payments; provision for income taxes; financial resilience; capturing value; monitoring market fundamentals; mitigating the impact of commodity differentials; plans to achieve targets for the Company’s five ESG focus areas: climate and GHG emissions, water stewardship, biodiversity, indigenous reconciliation, inclusion and diversity; the focus of our 2023 budget; business and asset integration; optimizing run rates at the Company’s refineries; ramping up production on new well pads at Foster Creek and Christina Lake; multi-year development in the conventional segment; ramp-up of the Superior Refinery and start-up of the FCCU; integration of the Toledo Refinery; integration and ramp up of the Toledo Refinery; transportation and storage commitments; progressing the West White Rose project to deliver first oil in 2026; resuming production at the Terra Nova ALE project; development wells in, and first gas production from, the MAC field in Indonesia; and the Company’s outlook for commodities and the Canadian dollar and the influences and effects on Cenovus.

Readers are cautioned not to place undue reliance on forward-looking information as the Company’s actual results may differ materially from those expressed or implied.

Developing forward-looking information involves reliance on a number of assumptions and consideration of certain risks and uncertainties, some of which are specific to the Company and others that apply to the industry generally. The factors or assumptions on which the forward-looking information is based include, but are not limited to: forecast oil and natural gas, natural gas liquids, condensate and refined products prices, light-heavy crude oil price differentials; the Company’s ability to

realize the anticipated benefits and anticipated cost synergies of acquisitions; the accuracy of any assessments undertaken in connection with acquisitions; forecast production and crude oil unit throughput volumes and timing thereof; projected capital investment levels, the flexibility of capital spending plans and associated sources of funding; the absence of significant adverse changes to government policies, legislation and regulations (including related to climate change), Indigenous relations, interest rates, inflation, foreign exchange rates, competitive conditions and the supply and demand for crude oil and natural gas, NGLs, condensate and refined products; the political, economic and social stability of jurisdictions in which the Company operates; the absence of significant disruption of operations, including as a result of harsh weather, natural disaster, accident, civil unrest or other similar events; the prevailing climatic conditions in the Company's operating locations; achievement of further cost reductions and sustainability thereof; applicable royalty regimes, including expected royalty rates; future improvements in availability of product transportation capacity; increase to the Company's share price and market capitalization over the long term; opportunities to purchase shares for cancellation at prices acceptable to the Company; the sufficiency of cash balances, internally generated cash flows, existing credit facilities, management of the Company's asset portfolio and access to capital and insurance coverage to pursue and fund future investments, sustainability and development plans and dividends, including any increase thereto; production from the Company's Conventional segment providing an economic hedge for the natural gas required as a fuel source at both the Company's oil sands and refining operations; realization of expected capacity to store within the Company's oil sands reservoirs barrels not yet produced, including that the Company will be able to time production and sales of our inventory at later dates when demand has increased, pipeline and/or storage capacity has improved and future crude oil differentials have narrowed; the WTI-WCS differential in Alberta remains largely tied to global supply factors and heavy crude processing capacity; the ability of the Company's refining capacity, dynamic storage, existing pipeline commitments, crude-by-rail loading capacity and financial hedge transactions to partially mitigate a portion of the Company's WCS crude oil volumes against wider differentials; the Company's ability to produce from oil sands facilities on an unconstrained basis; estimates of quantities of oil, bitumen, natural gas and liquids from properties and other sources not currently classified as proved; the accuracy of accounting estimates and judgments; the Company's ability to obtain necessary regulatory and partner approvals; the successful, timely and cost effective implementation of capital projects, development projects or stages thereof; the Company's ability to meet current and future obligations; estimated abandonment and reclamation costs, including associated levies and regulations applicable thereto; the Company's ability to obtain and retain qualified staff and equipment in a timely and cost-efficient manner; the Company's ability to complete acquisitions and dispositions, including with desired transaction metrics and within expected timelines; the accuracy of climate scenarios and assumptions, including third party data on which the Company relies; ability to access and implement all technology and equipment necessary to achieve expected future results, including in respect of climate and GHG emissions targets and ambitions and the commercial viability and scalability of emission reduction strategies and related technology and products; collaboration with the government, Pathways Alliance and other industry organizations; alignment of realized WCS and WCS prices used to calculate the variable payment to bp Canada; market and business conditions; forecast inflation and other assumptions inherent in the Company's 2023 guidance available on cenovus.com and as set out below; the availability of Indigenous owned or operated businesses and the Company's ability to retain them; and other risks and uncertainties described from time to time in the filings the Company makes with securities regulatory authorities.

2023 guidance, as updated on July 26, 2023, and available on cenovus.com, assumes: Brent prices of US\$76.00 per barrel, WTI prices of US\$71.00 per barrel; WCS of US\$54.50 per barrel; Differential WTI-WCS of US\$16.50 per barrel; AECO natural gas prices of \$2.90 per Mcf; Chicago 3-2-1 crack spread of US\$26.50 per barrel; and an exchange rate of \$0.75 US\$/C\$.

The risk factors and uncertainties that could cause the Company's actual results to differ materially from the forward-looking information, include, but are not limited to: the effect of the COVID-19 pandemic, including any variants thereof, on the Company's business, including any related restrictions, containment, and treatment measures taken by varying levels of government in the jurisdictions in which the Company operates; the success of the Company's COVID-19 workplace policies; the Company's ability to realize the anticipated benefits of acquisitions in a timely manner or at all; unforeseen or underestimated liabilities associated with acquisitions; risks associated with acquisitions and dispositions; the Company's ability to access or implement some or all of the technology necessary to efficiently and effectively operate its assets and achieve expected future results including in respect of climate and GHG emissions targets and ambitions and the commercial viability and scalability of emission reduction strategies and related technology and products; the development and execution of implementing strategies to meet climate and GHG emissions targets and ambitions; the effect of new significant shareholders; volatility of and other assumptions regarding commodity prices; the duration of any market downturn; foreign exchange risk, including related to agreements denominated in foreign currencies; the Company's continued liquidity is sufficient to sustain operations through a prolonged market downturn; WTI-WCS differential will remain largely tied to global supply factors and heavy crude processing capacity; the Company's ability to realize the expected impacts of its capacity to store within its oil sands reservoirs barrels not yet produced, including possible inability to time production and sales at later dates when pipeline and/or storage capacity and crude oil differentials have improved; the effectiveness of the Company's risk management program; the accuracy of cost estimates regarding commodity prices, currency and interest rates; lack of alignment of realized WCS prices and WCS prices used to recalculate the variable payment to bp Canada; product supply and demand; the accuracy of the Company's share price and market capitalization assumptions; market competition, including from alternative energy sources; risks inherent in the Company's marketing operations, including credit risks, exposure to counterparties and partners, including the ability and

willingness of such parties to satisfy contractual obligations in a timely manner; risks inherent in the operation of the Company's crude-by-rail terminal, including health, safety and environmental risks; the Company's ability to maintain desirable ratios of Net Debt to Adjusted EBITDA and Net Debt to Adjusted Funds Flow; the Company's ability to access various sources of debt and equity capital, generally, and on acceptable terms; the Company's ability to finance growth and sustaining capital expenditures; changes in credit ratings applicable to the Company or any of its securities; changes to the Company's dividend plans; the Company's ability to utilize tax losses in the future; the accuracy of the Company's reserves, future production and future net revenue estimates; the accuracy of the Company's accounting estimates and judgements; the Company's ability to replace and expand crude oil and natural gas reserves; the costs to acquire exploration rights, undertake geological studies, appraisal drilling and project developments; potential requirements under applicable accounting standards for impairment or reversal of estimated recoverable amounts of some or all of the Company's assets or goodwill from time to time; the Company's ability to maintain its relationships with its partners and to successfully manage and operate its integrated operations and business; reliability of the Company's assets including in order to meet production targets; potential disruption or unexpected technical difficulties in developing new products and manufacturing processes; the occurrence of unexpected events resulting in operational interruptions, including at facilities operated by our partners or third parties, such as blowouts, fires, explosions, railcar incidents or derailments, aviation incidents, iceberg collisions, gaseous leaks, migration of harmful substances, loss of containment, releases or spills, including releases or spills from offshore facilities and shipping vessels at terminals or hubs and as a result of pipeline or other leaks, corrosion, epidemics or pandemics, and catastrophic events, including, but not limited to, war, adverse sea conditions, extreme weather events, natural disasters, acts of activism, vandalism and terrorism, and other accidents or hazards that may occur at or during transport to or from commercial or industrial sites and other accidents or similar events; refining and marketing margins; cost escalations, including inflationary pressures on operating costs, such as labour, materials, natural gas and other energy sources used in oil sands processes and downstream operations and increased insurance deductibles or premiums; the cost and availability of equipment necessary to the Company's operations; potential failure of products to achieve or maintain acceptance in the market; risks associated with the energy industry's and the Company's reputation, social license to operate and litigation related thereto; unexpected cost increases or technical difficulties in operating, constructing or modifying manufacturing or refining facilities; unexpected difficulties in producing, transporting or refining bitumen and/or crude oil into petroleum and chemical products; risks associated with technology and equipment and its application to the Company's business, including potential cyberattacks; geo-political and other risks associated with the Company's international operations; risks associated with climate change and the Company's assumptions relating thereto; the timing and the costs of well and pipeline construction; the Company's ability to access markets and to secure adequate and cost effective product transportation including sufficient pipeline, crude-by-rail, marine or alternate transportation, including to address any gaps caused by constraints in the pipeline system or storage capacity; availability of, and the Company's ability to attract and retain, critical and diverse talent; possible failure to obtain and retain qualified leadership and personnel, and equipment in a timely and cost efficient manner; changes in labour demographics and relationships, including with any unionized workforces; unexpected abandonment and reclamation costs; changes in the regulatory frameworks, permits and approvals in any of the locations in which the Company operates or to any of the infrastructure upon which it relies; government actions or regulatory initiatives to curtail energy operations or pursue broader climate change agendas; changes to regulatory approval processes and land use designations, royalty, tax, environmental, GHG, carbon, climate change and other laws or regulations, or changes to the interpretation of such laws and regulations, as adopted or proposed, the impact thereof and the costs associated with compliance; the expected impact and timing of various accounting pronouncements, rule changes and standards on the Company's business, its financial results and Consolidated Financial Statements; changes in general economic, market and business conditions; the impact of production agreements among OPEC and non-OPEC members; the political, social and economic conditions in the jurisdictions in which the Company operates or supplies; the status of the Company's relationships with the communities in which it operates, including with Indigenous communities; the occurrence of unexpected events such as protests, pandemics, war, terrorist threats and the instability resulting therefrom; and risks associated with existing and potential future lawsuits, shareholder proposals and regulatory actions against the Company. In addition, there are risks that the effect of actions taken by us in implementing targets, commitments and ambitions for ESG focus areas may have a negative impact on our existing business, growth plans and future results from operations.

Readers are cautioned that the foregoing lists are not exhaustive and are made as at the date hereof. Events or circumstances could cause our actual results to differ materially from those estimated or projected and expressed in, or implied by, the forward-looking information. For a full discussion of the Company's material risk factors, see Risk Management and Risk Factors in the Company's most recently filed Annual MD&A, and the risk factors described in other documents the Company files from time to time with securities regulatory authorities in Canada, available on SEDAR at [sedar.com](http://sedar.com), and with the U.S. Securities and Exchange Commission on EDGAR at [sec.gov](http://sec.gov), and on the Company's website at [cenovus.com](http://cenovus.com).

Information on or connected to the Company's website at [cenovus.com](http://cenovus.com) does not form part of this MD&A unless expressly incorporated by reference herein.

## ABBREVIATIONS

The following abbreviations and definitions have been used in this document:

Crude Oil		Natural Gas		Other	
bbl	barrel	Mcf	thousand cubic feet	BOE	barrel of oil equivalent
mbbls/d	thousand barrels per day	MMcf	million cubic feet	MBOE	thousand barrels of oil equivalent
WTI	West Texas Intermediate	MMcf/d	million cubic feet per day	MBOE/d	thousand barrels of oil equivalent per day
WCS	Western Canadian Select			OPEC	Organization of Petroleum Exporting Countries
				OPEC+	OPEC and a group of 10 non-OPEC members
				GHG	Greenhouse Gas
				AECO	Alberta Energy Company
				NCIB	Normal Course Issuer Bid
				NYMEX	New York Mercantile Exchange
				SAGD	steam-assisted gravity drainage

## SPECIFIED FINANCIAL MEASURES

Certain financial measures in this document do not have a standardized meaning as prescribed by IFRS including Operating Margin, Operating Margin for the Upstream or Downstream operations, Operating Margin by asset, Adjusted Funds Flow, Adjusted Funds Flow Per Share – Basic, Adjusted Funds Flow Per Share – Diluted, Free Funds Flow, Excess Free Funds Flow, Gross Margin, Refining Margin, Unit Operating Expense, Per Unit DD&A and Netbacks (including the total netbacks per BOE).

These measures may not be comparable to similar measures presented by other issuers. These measures have been described and presented in order to provide shareholders and potential investors with additional measures for analyzing our ability to generate funds to finance our operations and information regarding our liquidity. This additional information should not be considered in isolation or as a substitute for measures prepared in accordance with IFRS. The definition and reconciliation, if applicable, of each specified financial measure is presented in this Advisory and may also be presented in the Operating and Financial Results or Liquidity and Capital Resources sections of this MD&A. Refer to the Specified Financial Measures Advisory of our 2022 annual MD&A for reconciliations of Operating Margin for the Upstream or Downstream segment, Operating Margin, Adjusted Funds Flow, Free Funds Flow, Excess Free Funds Flow for quarters in 2022 and 2021 not found below.

### Operating Margin

Operating Margin and Operating Margin by asset are non-GAAP financial measures, and Operating Margin for the Upstream or Downstream segment are specified financial measures. These are used to provide a consistent measure of the cash generating performance of our operations and assets for comparability of our underlying financial performance between periods. Operating Margin is defined as revenues less purchased product, transportation and blending expenses, operating expenses, plus realized gains less realized losses on risk management activities. Items within the Corporate and Eliminations segment are excluded from the calculation of Operating Margin.

(\$ millions)	Three Months Ended June 30,							
	2023		2022		2023		2022	
	Upstream <sup>(1)</sup>		Downstream <sup>(1)</sup>		Total			
<b>Revenues</b>								
Gross Sales	7,399	11,685	7,561	10,719	14,960	22,404		
Less: Royalties	637	1,582	—	—	637	1,582		
	6,762	10,103	7,561	10,719	14,323	20,822		
<b>Expenses</b>								
Purchased Product	885	1,461	6,581	8,919	7,466	10,380		
Transportation and Blending	2,750	3,238	—	—	2,750	3,238		
Operating	883	1,010	843	866	1,726	1,876		
Realized (Gain) Loss on Risk Management	(13)	563	(6)	87	(19)	650		
<b>Operating Margin</b>	<b>2,257</b>	<b>3,831</b>	<b>143</b>	<b>847</b>	<b>2,400</b>	<b>4,678</b>		

(1) Found in Note 1 of the interim Consolidated Financial Statements.

(\$ millions)	Six Months Ended June 30,							
	2023		2022		2023		2022	
	Upstream <sup>(1)</sup>		Downstream <sup>(1)</sup>		Total			
<b>Revenues</b>								
Gross Sales	14,814	22,582	14,929	18,835	29,743	41,417		
Less: Royalties	1,233	2,767	—	—	1,233	2,767		
	13,581	19,815	14,929	18,835	28,510	38,650		
<b>Expenses</b>								
Purchased Product	1,954	3,279	12,803	15,736	14,757	19,015		
Transportation and Blending	5,744	6,432	—	—	5,744	6,432		
Operating	1,912	1,919	1,597	1,511	3,509	3,430		
Realized (Gain) Loss on Risk Management	3	1,434	(5)	197	(2)	1,631		
<b>Operating Margin</b>	<b>3,968</b>	<b>6,751</b>	<b>534</b>	<b>1,391</b>	<b>4,502</b>	<b>8,142</b>		

(1) Found in Note 1 of the interim Consolidated Financial Statements.



## Operating Margin by Asset

(\$ millions)	Three Months Ended June 30, 2023			Six Months Ended June 30, 2023		
	Atlantic	Asia Pacific	Offshore <sup>(1)</sup>	Atlantic	Asia Pacific	Offshore <sup>(1)</sup>
<b>Revenues</b>						
Gross Sales	5	223	228	154	547	701
Less: Royalties	1	12	13	9	30	39
	4	211	215	145	517	662
<b>Expenses</b>						
Transportation and Blending	4	—	4	9	—	9
Operating	26	37	63	143	62	205
<b>Operating Margin</b>	<b>(26)</b>	<b>174</b>	<b>148</b>	<b>(7)</b>	<b>455</b>	<b>448</b>

(1) Found in Note 1 of the interim Consolidated Financial Statements.

(\$ millions)	Three Months Ended June 30, 2022			Six Months Ended June 30, 2022		
	Atlantic	Asia Pacific	Offshore <sup>(1)</sup>	Atlantic	Asia Pacific	Offshore <sup>(1)</sup>
<b>Revenues</b>						
Gross Sales	207	351	558	379	746	1,125
Less: Royalties	(16)	18	2	(6)	40	34
	223	333	556	385	706	1,091
<b>Expenses</b>						
Transportation and Blending	4	—	4	8	—	8
Operating	47	29	76	93	56	149
<b>Operating Margin</b>	<b>172</b>	<b>304</b>	<b>476</b>	<b>284</b>	<b>650</b>	<b>934</b>

(1) Found in Note 1 of the interim Consolidated Financial Statements.

## Adjusted Funds Flow, Free Funds Flow and Excess Free Funds Flow

Adjusted Funds Flow is a non-GAAP financial measure commonly used in the oil and gas industry to assist in measuring a company's ability to finance its capital programs and meet its financial obligations, in total and on a per-share basis. Adjusted Funds Flow is defined as cash from (used in) operating activities excluding settlement of decommissioning liabilities and net change in non-cash working capital. Non-cash working capital is composed of accounts receivable and accrued revenues, income tax receivable, inventories (excluding non-cash inventory write-downs and reversals), accounts payable and accrued liabilities and income tax payable. Adjusted Funds Flow Per Share – Basic is defined as Adjusted Funds Flow divided by the basic weighted average number of shares. Adjusted Funds Flow Per Share – Diluted is defined as Adjusted Funds Flow divided by the diluted weighted average number of shares.

Free Funds Flow is a non-GAAP financial measure used to assist in measuring the available funds the Company has after financing its capital programs. Free Funds Flow is defined as cash from (used in) operating activities excluding settlement of decommissioning liabilities and net change in non-cash working capital minus capital investment.

Excess Free Funds Flow is a non-GAAP financial measure used by the Company to deliver shareholder returns and allocate capital according to our shareholder returns and capital allocation framework. Excess Free Funds Flow is defined as Free Funds Flow minus base dividends paid on common shares, dividends paid on preferred shares, other uses of cash (including settlement of decommissioning liabilities and principal repayment of leases), and acquisition costs, plus proceeds from or payments related to divestitures.

(\$ millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Cash From (Used in) Operating Activities	1,990	2,979	1,704	4,344
(Add) Deduct:				
Settlement of Decommissioning Liabilities	(41)	(27)	(89)	(46)
Net Change in Non-Cash Working Capital	132	(92)	(1,501)	(1,291)
<b>Adjusted Funds Flow</b>	<b>1,899</b>	<b>3,098</b>	<b>3,294</b>	<b>5,681</b>
Capital Investment	1,002	822	2,103	1,568
<b>Free Funds Flow</b>	<b>897</b>	<b>2,276</b>	<b>1,191</b>	<b>4,113</b>
Add (Deduct):				
Base Dividends Paid on Common Shares	(265)	(207)		
Dividends Paid on Preferred Shares	(9)	(8)		
Settlement of Decommissioning Liabilities	(41)	(27)		
Principal Repayment of Leases	(76)	(75)		
Acquisitions, Net of Cash Acquired	(4)	(1)		
Proceeds From Divestitures	3	112		
Payment on Divestiture of Assets	—	(50)		
<b>Excess Free Funds Flow</b>	<b>505</b>	<b>2,020</b>		

### Gross Margin, Refining Margin and Unit Operating Expense

Gross Margin and Refining Margin are non-GAAP financial measures, or contain a non-GAAP financial measure, used to evaluate the performance of our downstream operations. We define Gross Margin as revenues less purchased product. We define Refining Margin as Gross Margin divided by barrels of crude oil unit throughput. Unit Operating Expenses are specified financial measures used to evaluate the performance of our upstream and downstream operations. We define Unit Operating Expense as operating expenses divided by barrels of crude oil unit throughput in our downstream operations.

### Canadian Manufacturing

Three Months Ended June 30, 2023					
Basis of Refining Margin Calculation					
(\$ millions)	Lloydminster Upgrader	Lloydminster Refinery	Lloydminster Upgrader and Lloydminster Refinery Total	Other <sup>(1)</sup>	Total Canadian Manufacturing <sup>(2)</sup>
Revenues	1,041	226	1,267	96	1,363
Purchased Product	867	152	1,019	64	1,083
<b>Gross Margin</b>	<b>174</b>	<b>74</b>	<b>248</b>	<b>32</b>	<b>280</b>
Operating Statistics					
	Lloydminster Upgrader	Lloydminster Refinery	Lloydminster Upgrader and Lloydminster Refinery Total		
Heavy Crude Oil Unit Throughput (Mbbbls/d)	68.1	27.2	95.3		
Refining Margin (\$/bbl)	27.66	30.14	28.36		

(1) Includes ethanol operations and crude-by-rail operations.

(2) These amounts, excluding gross margin, are found in Note 1 of the interim Consolidated Financial Statements.

Three Months Ended June 30, 2022

Basis of Refining Margin Calculation					
(\$ millions)	Lloydminster Upgrader	Lloydminster Refinery	Lloydminster Upgrader and Lloydminster Refinery Total	Other <sup>(1)</sup>	Total Canadian Manufacturing <sup>(2)</sup>
Revenues	1,162	243	1,405	840	2,245
Purchased Product	1,012	210	1,222	758	1,980
<b>Gross Margin</b>	<b>150</b>	<b>33</b>	<b>183</b>	<b>82</b>	<b>265</b>

Operating Statistics			
	Lloydminster Upgrader	Lloydminster Refinery	Lloydminster Upgrader and Lloydminster Refinery Total
<b>Heavy Crude Oil Unit Throughput</b> (Mbbbls/d)	<b>64.6</b>	<b>16.3</b>	<b>80.9</b>
<b>Refining Margin (\$/bbl)</b>	<b>25.54</b>	<b>22.22</b>	<b>24.87</b>

(1) Includes ethanol operations, crude-by-rail operations, and the retail and commercial fuels business.

(2) These amounts, excluding gross margin, are found in Note 1 of the interim Consolidated Financial Statements.

Six Months Ended June 30, 2023

Basis of Refining Margin Calculation					
(\$ millions)	Lloydminster Upgrader	Lloydminster Refinery	Lloydminster Upgrader and Lloydminster Refinery Total	Other <sup>(1)</sup>	Total Canadian Manufacturing <sup>(2)</sup>
Revenues	2,254	414	2,668	203	2,871
Purchased Product	1,774	261	2,035	141	2,176
<b>Gross Margin</b>	<b>480</b>	<b>153</b>	<b>633</b>	<b>62</b>	<b>695</b>

Operating Statistics			
	Lloydminster Upgrader	Lloydminster Refinery	Lloydminster Upgrader and Lloydminster Refinery Total
<b>Heavy Crude Oil Unit Throughput</b> (Mbbbls/d)	<b>69.0</b>	<b>28.0</b>	<b>97.0</b>
<b>Refining Margin (\$/bbl)</b>	<b>38.22</b>	<b>30.28</b>	<b>35.93</b>

(1) Includes ethanol operations and crude-by-rail operations.

(2) These amounts, excluding gross margin, are found in Note 1 of the interim Consolidated Financial Statements.

Six Months Ended June 30, 2022

Basis of Refining Margin Calculation					
(\$ millions)	Lloydminster Upgrader	Lloydminster Refinery	Lloydminster Upgrader and Lloydminster Refinery Total	Other <sup>(1)</sup>	Total Canadian Manufacturing <sup>(2)</sup>
Revenues	1,919	429	2,348	1,504	3,852
Purchased Product	1,597	353	1,950	1,365	3,315
<b>Gross Margin</b>	<b>322</b>	<b>76</b>	<b>398</b>	<b>139</b>	<b>537</b>

Operating Statistics			
	Lloydminster Upgrader	Lloydminster Refinery	Lloydminster Upgrader and Lloydminster Refinery Total
<b>Heavy Crude Oil Unit Throughput</b> (Mbbbls/d)	<b>67.6</b>	<b>21.8</b>	<b>89.4</b>
<b>Refining Margin (\$/bbl)</b>	<b>26.29</b>	<b>19.17</b>	<b>24.55</b>

(1) Includes ethanol operations, crude-by-rail operations, and the retail and commercial fuels business.

(2) These amounts, excluding gross margin, are found in Note 1 of the interim Consolidated Financial Statements.

## U.S. Manufacturing

(\$ millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Revenues <sup>(1)</sup>	6,198	8,474	12,058	14,983
Purchased Product <sup>(1)</sup>	5,498	6,939	10,627	12,421
<b>Gross Margin</b>	<b>700</b>	1,535	<b>1,431</b>	2,562
<b>Crude Oil Unit Throughput</b> (Mbbbls/d)	<b>442.5</b>	376.4	<b>401.1</b>	390.0
<b>Refining Margin</b> (\$/bbl)	<b>17.40</b>	44.81	<b>19.72</b>	36.29

(1) Found in Note 1 of the interim Consolidated Financial Statements.

### Per Unit DD&A

Per Unit DD&A is a specified financial measure used to measure DD&A on a per-unit basis in our upstream segments. We define Per Unit DD&A as the sum of upstream depletion on producing crude oil and natural gas properties and the associated asset retirement costs divided by sales volumes.

## Netback Reconciliations

Netback is a non-GAAP financial measure commonly used in the oil and gas industry to assist in measuring operating performance and is also presented on a per-unit basis. Our Netback calculation is aligned with the definition found in the Canadian Oil and Gas Evaluation Handbook. Netbacks per BOE reflect our margin on a per-barrel of oil equivalent basis. Netback is defined as gross sales less royalties, transportation and blending and operating expenses, and Netback per BOE is divided by sales volumes. Netbacks do not reflect non-cash write-downs or reversals of product inventory until it is realized when the product is sold and exclude risk management activities. The sales price, transportation and blending expense, and sales volumes exclude the impact of purchased condensate. Condensate is blended with crude oil to transport it to market.

The following tables provide a reconciliation of the items comprising Netbacks, and Netbacks per BOE to Operating Margin found in our interim Consolidated Financial Statements.

### Upstream Financial Results

Three Months Ended June 30, 2023 (\$ millions)	Total Upstream <sup>(1)</sup>	Adjustments					Total Upstream
		Condensate	Third-Party Sourced	Internal Consumption <sup>(2)</sup>	Equity Adjustment <sup>(3)</sup>	Other <sup>(4)</sup>	
Gross Sales	7,399	(2,244)	(822)	(133)	79	(123)	4,156
Royalties	637	—	—	—	18	1	656
Purchased Product	885	—	(822)	—	—	(63)	—
Transportation and Blending	2,750	(2,244)	—	—	—	(33)	473
Operating	883	—	—	(133)	10	(4)	756
<b>Netback</b>	<b>2,244</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>51</b>	<b>(24)</b>	<b>2,271</b>
Realized (Gain) Loss on Risk Management	(13)	—	—	—	—	1	(12)
<b>Operating Margin</b>	<b>2,257</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>51</b>	<b>(25)</b>	<b>2,283</b>

Three Months Ended June 30, 2022 (\$ millions)	Total Upstream <sup>(1)</sup>	Adjustments					Total Upstream
		Condensate	Third-Party Sourced	Internal Consumption <sup>(2)</sup>	Equity Adjustment <sup>(3)</sup>	Other <sup>(4)</sup>	
Gross Sales	11,685	(2,801)	(1,365)	(347)	70	(117)	7,125
Royalties	1,582	—	—	—	36	(5)	1,613
Purchased Product	1,461	—	(1,365)	—	—	(96)	—
Transportation and Blending	3,238	(2,801)	—	—	—	(12)	425
Operating	1,010	—	—	(347)	8	(10)	661
<b>Netback</b>	<b>4,394</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>26</b>	<b>6</b>	<b>4,426</b>
Realized (Gain) Loss on Risk Management	563	—	(4)	—	—	—	559
<b>Operating Margin</b>	<b>3,831</b>	<b>—</b>	<b>4</b>	<b>—</b>	<b>26</b>	<b>6</b>	<b>3,867</b>

(1) These amounts, excluding Netback, are found in Note 1 of the interim Consolidated Financial Statements.

(2) Represents natural gas volumes produced by the Conventional segment used for internal consumption by the Oil Sands segment.

(3) Revenues and expenses related to the HCML joint venture are accounted for using the equity method in the consolidated financial statements.

(4) Other includes construction, transportation and blending and third-party processing margin.

Six Months Ended June 30, 2023 (\$ millions)	Total Upstream <sup>(1)</sup>	Adjustments					Basis of Netback Calculation
		Condensate	Third-Party Sourced	Internal Consumption <sup>(2)</sup>	Equity Adjustment <sup>(3)</sup>	Other <sup>(4)</sup>	Total Upstream
Gross Sales	14,814	(4,689)	(1,830)	(320)	152	(230)	7,897
Royalties	1,233	—	—	—	41	1	1,275
Purchased Product	1,954	—	(1,830)	—	—	(124)	—
Transportation and Blending	5,744	(4,689)	—	—	—	(59)	996
Operating	1,912	—	—	(320)	20	(47)	1,565
<b>Netback</b>	<b>3,971</b>	—	—	—	91	(1)	<b>4,061</b>
Realized (Gain) Loss on Risk Management	3	—	—	—	—	—	3
<b>Operating Margin</b>	<b>3,968</b>	—	—	—	91	(1)	<b>4,058</b>

Six Months Ended June 30, 2022 (\$ millions)	Total Upstream <sup>(1)</sup>	Adjustments					Basis of Netback Calculation
		Condensate	Third-Party Sourced	Internal Consumption <sup>(2)</sup>	Equity Adjustment <sup>(3)</sup>	Other <sup>(4)</sup>	Total Upstream
Gross Sales	22,582	(5,559)	(3,115)	(586)	131	(193)	13,260
Royalties	2,767	—	—	—	64	(5)	2,826
Purchased Product	3,279	—	(3,115)	—	—	(164)	—
Transportation and Blending	6,432	(5,559)	—	—	—	(11)	862
Operating	1,919	—	—	(586)	15	(31)	1,317
<b>Netback</b>	<b>8,185</b>	—	—	—	52	18	<b>8,255</b>
Realized (Gain) Loss on Risk Management	1,434	—	(8)	—	—	—	1,426
<b>Operating Margin</b>	<b>6,751</b>	—	8	—	52	18	<b>6,829</b>

(1) These amounts, excluding Netback, are found in Note 1 of the interim Consolidated Financial Statements.

(2) Represents natural gas volumes produced by the Conventional segment used for internal consumption by the Oil Sands segment.

(3) Revenues and expenses related to the HCML joint venture are accounted for using the equity method in the consolidated financial statements.

(4) Other includes construction, transportation and blending and third-party processing margin.

## Oil Sands

Basis of Netback Calculation							
Three Months Ended June 30, 2023 (\$ millions)	Foster Creek	Christina Lake	Sunrise	Other Oil Sands <sup>(1)</sup>	Total Bitumen and Heavy Oil	Natural Gas	Total Oil Sands
Gross Sales	1,205	1,398	304	827	3,734	2	3,736
Royalties	219	314	14	71	618	2	620
Purchased Product	—	—	—	—	—	—	—
Transportation and Blending	205	124	54	40	423	—	423
Operating	195	170	75	227	667	2	669
<b>Netback</b>	<b>586</b>	<b>790</b>	<b>161</b>	<b>489</b>	<b>2,026</b>	<b>(2)</b>	<b>2,024</b>
Realized (Gain) Loss on Risk Management							(8)
<b>Operating Margin</b>							<b>2,032</b>

Three Months Ended June 30, 2023 (\$ millions)	Basis of Netback Calculation		Adjustments			Total Oil Sands <sup>(3)</sup>
	Total Oil Sands	Condensate	Third-party Sourced	Other <sup>(2)</sup>	Total Oil Sands <sup>(3)</sup>	
Gross Sales	3,736	2,244	470	106	6,556	
Royalties	620	—	—	—	620	
Purchased Product	—	—	470	63	533	
Transportation and Blending	423	2,244	—	33	2,700	
Operating	669	—	—	7	676	
<b>Netback</b>	<b>2,024</b>	<b>—</b>	<b>—</b>	<b>3</b>	<b>2,027</b>	
Realized (Gain) Loss on Risk Management	(8)	—	—	(1)	(9)	
<b>Operating Margin</b>	<b>2,032</b>	<b>—</b>	<b>—</b>	<b>4</b>	<b>2,036</b>	

Basis of Netback Calculation							
Three Months Ended June 30, 2022 (\$ millions)	Foster Creek	Christina Lake	Sunrise	Other Oil Sands <sup>(1)</sup>	Total Bitumen and Heavy Oil	Natural Gas	Total Oil Sands
Gross Sales	2,135	2,419	278	1,317	6,149	6	6,155
Royalties	625	722	17	121	1,485	1	1,486
Purchased Product	—	—	—	—	—	—	—
Transportation and Blending	182	143	27	34	386	—	386
Operating	250	249	45	253	797	7	804
<b>Netback</b>	<b>1,078</b>	<b>1,305</b>	<b>189</b>	<b>909</b>	<b>3,481</b>	<b>(2)</b>	<b>3,479</b>
Realized (Gain) Loss on Risk Management							559
<b>Operating Margin</b>							<b>2,920</b>

Three Months Ended June 30, 2022 (\$ millions)	Basis of Netback Calculation		Adjustments			Total Oil Sands <sup>(3)</sup>
	Total Oil Sands	Condensate	Third-party Sourced	Other <sup>(2)</sup>	Total Oil Sands <sup>(3)</sup>	
Gross Sales	6,155	2,801	975	117	10,048	
Royalties	1,486	—	—	5	1,491	
Purchased Product	—	—	975	96	1,071	
Transportation and Blending	386	2,801	—	13	3,200	
Operating	804	—	—	2	806	
<b>Netback</b>	<b>3,479</b>	<b>—</b>	<b>—</b>	<b>1</b>	<b>3,480</b>	
Realized (Gain) Loss on Risk Management	559	—	—	—	559	
<b>Operating Margin</b>	<b>2,920</b>	<b>—</b>	<b>—</b>	<b>1</b>	<b>2,921</b>	

(1) Includes Lloydminster thermal and Lloydminster conventional heavy oil assets.

(2) Other includes construction, transportation and blending margin.

(3) These amounts, excluding Netback, are found in Note 1 of the interim Consolidated Financial Statements.

Basis of Netback Calculation							
Six Months Ended June 30, 2023 (\$ millions)	Foster Creek	Christina Lake	Sunrise	Other Oil Sands <sup>(1)</sup>	Total Bitumen and Heavy Oil	Natural Gas	Total Oil Sands
Gross Sales	2,237	2,465	485	1,432	6,619	5	6,624
Royalties	408	587	20	118	1,133	3	1,136
Purchased Product	—	—	—	—	—	—	—
Transportation and Blending	427	289	99	78	893	—	893
Operating	410	365	154	463	1,392	6	1,398
<b>Netback</b>	992	1,224	212	773	3,201	(4)	3,197
Realized (Gain) Loss on Risk Management							(1)
<b>Operating Margin</b>							3,198

Six Months Ended June 30, 2023 (\$ millions)	Basis of Netback Calculation		Adjustments			Total Oil Sands <sup>(3)</sup>
	Total Oil Sands	Condensate	Third-party Sourced	Other <sup>(2)</sup>	Total Oil Sands <sup>(3)</sup>	
Gross Sales	6,624	4,689	968	186	12,467	
Royalties	1,136	—	—	—	1,136	
Purchased Product	—	—	968	124	1,092	
Transportation and Blending	893	4,689	—	59	5,641	
Operating	1,398	—	—	15	1,413	
<b>Netback</b>	3,197	—	—	(12)	3,185	
Realized (Gain) Loss on Risk Management	(1)	—	—	—	(1)	
<b>Operating Margin</b>	3,198	—	—	(12)	3,186	

Basis of Netback Calculation							
Six Months Ended June 30, 2022 (\$ millions)	Foster Creek	Christina Lake	Sunrise	Other Oil Sands <sup>(1)</sup>	Total Bitumen and Heavy Oil	Natural Gas	Total Oil Sands
Gross Sales	3,955	4,651	510	2,293	11,409	10	11,419
Royalties	1,013	1,306	28	220	2,567	1	2,568
Purchased Product	—	—	—	—	—	—	—
Transportation and Blending	360	294	57	72	783	—	783
Operating	452	468	84	474	1,478	13	1,491
<b>Netback</b>	2,130	2,583	341	1,527	6,581	(4)	6,577
Realized (Gain) Loss on Risk Management							1,426
<b>Operating Margin</b>							5,151

Six Months Ended June 30, 2022 (\$ millions)	Basis of Netback Calculation		Adjustments			Total Oil Sands <sup>(3)</sup>
	Total Oil Sands	Condensate	Third-party Sourced	Other <sup>(2)</sup>	Total Oil Sands <sup>(3)</sup>	
Gross Sales	11,419	5,559	2,119	169	19,266	
Royalties	2,568	—	—	5	2,573	
Purchased Product	—	—	2,119	164	2,283	
Transportation and Blending	783	5,559	—	14	6,356	
Operating	1,491	—	—	17	1,508	
<b>Netback</b>	6,577	—	—	(31)	6,546	
Realized (Gain) Loss on Risk Management	1,426	—	—	—	1,426	
<b>Operating Margin</b>	5,151	—	—	(31)	5,120	

(1) Includes Lloydminster thermal and Lloydminster conventional heavy oil assets.

(2) Other includes construction, transportation and blending margin.

(3) These amounts, excluding Netback, are found in Note 1 of the interim Consolidated Financial Statements.



## Conventional

Three Months Ended June 30, 2023 (\$ millions)	Basis of Netback Calculation		Adjustments		Conventional <sup>(2)</sup>
	Conventional	Third-party Sourced	Other <sup>(1)</sup>		
Gross Sales	246	352	17		615
Royalties	5	—	(1)		4
Purchased Product	—	352	—		352
Transportation and Blending	46	—	—		46
Operating	139	—	5		144
<b>Netback</b>	<b>56</b>	<b>—</b>	<b>13</b>		<b>69</b>
Realized (Gain) Loss on Risk Management	(4)	—	—		(4)
<b>Operating Margin</b>	<b>60</b>	<b>—</b>	<b>13</b>		<b>73</b>

Three Months Ended June 30, 2022 (\$ millions)	Basis of Netback Calculation		Adjustments		Conventional <sup>(2)</sup>
	Conventional	Third-party Sourced	Other <sup>(1)</sup>		
Gross Sales	689	390	—		1,079
Royalties	89	—	—		89
Purchased Product	—	390	—		390
Transportation and Blending	35	—	(1)		34
Operating	120	—	8		128
<b>Netback</b>	<b>445</b>	<b>—</b>	<b>(7)</b>		<b>438</b>
Realized (Gain) Loss on Risk Management	—	4	—		4
<b>Operating Margin</b>	<b>445</b>	<b>(4)</b>	<b>(7)</b>		<b>434</b>

Six Months Ended June 30, 2023 (\$ millions)	Basis of Netback Calculation		Adjustments		Conventional <sup>(2)</sup>
	Conventional	Third-party Sourced	Other <sup>(1)</sup>		
Gross Sales	740	862	44		1,646
Royalties	59	—	(1)		58
Purchased Product	—	862	—		862
Transportation and Blending	94	—	—		94
Operating	285	—	9		294
<b>Netback</b>	<b>302</b>	<b>—</b>	<b>36</b>		<b>338</b>
Realized (Gain) Loss on Risk Management	4	—	—		4
<b>Operating Margin</b>	<b>298</b>	<b>—</b>	<b>36</b>		<b>334</b>

Six Months Ended June 30, 2022 (\$ millions)	Basis of Netback Calculation		Adjustments		Conventional <sup>(2)</sup>
	Conventional	Third-party Sourced	Other <sup>(1)</sup>		
Gross Sales	1,171	996	24		2,191
Royalties	160	—	—		160
Purchased Product	—	996	—		996
Transportation and Blending	71	—	(3)		68
Operating	248	—	14		262
<b>Netback</b>	<b>692</b>	<b>—</b>	<b>13</b>		<b>705</b>
Realized (Gain) Loss on Risk Management	—	8	—		8
<b>Operating Margin</b>	<b>692</b>	<b>(8)</b>	<b>13</b>		<b>697</b>

(1) Reflects Operating Margin from processing facilities.

(2) These amounts, excluding Netback, are found in Note 1 of the interim Consolidated Financial Statements.

## Offshore

Three Months Ended June 30, 2023 (\$ millions)	Basis of Netback Calculation				Total Offshore	Adjustments		Total Offshore <sup>(3)</sup>
	Atlantic	China	Indonesia <sup>(1)</sup>	Asia Pacific		Equity Adjustment <sup>(1)</sup>	Other <sup>(2)</sup>	
Gross Sales	5	223	79	302	307	(79)	—	228
Royalties	1	12	18	30	31	(18)	—	13
Purchased Product	—	—	—	—	—	—	—	—
Transportation and Blending	4	—	—	—	4	—	—	4
Operating	36	33	12	45	81	(10)	(8)	63
<b>Netback</b>	(36)	178	49	227	191	(51)	8	148
Realized (Gain) Loss on Risk Management	—	—	—	—	—	—	—	—
<b>Operating Margin</b>	—	—	—	—	191	(51)	8	148

Three Months Ended June 30, 2022 (\$ millions)	Basis of Netback Calculation				Total Offshore	Adjustments		Total Offshore <sup>(3)</sup>
	Atlantic	China	Indonesia <sup>(1)</sup>	Asia Pacific		Equity Adjustment <sup>(1)</sup>	Other <sup>(2)</sup>	
Gross Sales	207	351	70	421	628	(70)	—	558
Royalties	(16)	18	36	54	38	(36)	—	2
Purchased Product	—	—	—	—	—	—	—	—
Transportation and Blending	4	—	—	—	4	—	—	4
Operating	47	24	13	37	84	(8)	—	76
<b>Netback</b>	172	309	21	330	502	(26)	—	476
Realized (Gain) Loss on Risk Management	—	—	—	—	—	—	—	—
<b>Operating Margin</b>	—	—	—	—	502	(26)	—	476

Six Months Ended June 30, 2023 (\$ millions)	Basis of Netback Calculation				Total Offshore	Adjustments		Total Offshore <sup>(3)</sup>
	Atlantic	China	Indonesia <sup>(1)</sup>	Asia Pacific		Equity Adjustment <sup>(1)</sup>	Other <sup>(2)</sup>	
Gross Sales	154	547	152	699	853	(152)	—	701
Royalties	9	30	41	71	80	(41)	—	39
Purchased Product	—	—	—	—	—	—	—	—
Transportation and Blending	9	—	—	—	9	—	—	9
Operating	121	55	26	81	202	(20)	23	205
<b>Netback</b>	15	462	85	547	562	(91)	(23)	448
Realized (Gain) Loss on Risk Management	—	—	—	—	—	—	—	—
<b>Operating Margin</b>	—	—	—	—	562	(91)	(23)	448

Six Months Ended June 30, 2022 (\$ millions)	Basis of Netback Calculation				Total Offshore	Adjustments		Total Offshore <sup>(3)</sup>
	Atlantic	China	Indonesia <sup>(1)</sup>	Asia Pacific		Equity Adjustment <sup>(1)</sup>	Other <sup>(2)</sup>	
Gross Sales	379	746	131	877	1,256	(131)	—	1,125
Royalties	(6)	40	64	104	98	(64)	—	34
Purchased Product	—	—	—	—	—	—	—	—
Transportation and Blending	8	—	—	—	8	—	—	8
Operating	93	47	24	71	164	(15)	—	149
<b>Netback</b>	284	659	43	702	986	(52)	—	934
Realized (Gain) Loss on Risk Management	—	—	—	—	—	—	—	—
<b>Operating Margin</b>	—	—	—	—	986	(52)	—	934

(1) Revenues and expenses related to the HCML joint venture are accounted for using the equity method in the consolidated financial statements.

(2) Relates to West White Rose project expenses.

(3) These amounts, excluding Netback, are found in Note 1 of the interim Consolidated Financial Statements.

### Upstream Sales Volumes<sup>(1)</sup>

The following table provides the sales volumes used to calculate Netback:

(MBOE/d)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Oil Sands</b>				
Foster Creek	175.7	192.2	179.6	196.1
Christina Lake	231.4	233.0	234.6	248.1
Sunrise	47.2	23.8	43.5	24.5
Other Oil Sands	123.8	114.9	119.8	118.0
<b>Total Oil Sands</b>	<b>578.1</b>	<b>563.9</b>	<b>577.5</b>	<b>586.7</b>
<b>Conventional</b>	<b>104.6</b>	<b>132.6</b>	<b>114.2</b>	<b>128.8</b>
<b>Sales Before Internal Consumption</b>	<b>682.7</b>	<b>696.5</b>	<b>691.7</b>	<b>715.5</b>
<b>Less: Internal Consumption<sup>(2)</sup></b>	<b>(86.8)</b>	<b>(84.3)</b>	<b>(89.0)</b>	<b>(86.1)</b>
<b>Sales After Internal Consumption</b>	<b>595.9</b>	<b>612.2</b>	<b>602.7</b>	<b>629.4</b>
<b>Offshore</b>				
Atlantic	—	15.5	7.8	15.1
Asia Pacific				
China	31.2	46.8	37.2	50.1
Indonesia	15.0	10.0	14.3	9.6
Total Asia Pacific	46.2	56.8	51.5	59.7
<b>Total Offshore</b>	<b>46.2</b>	<b>72.3</b>	<b>59.3</b>	<b>74.8</b>
<b>Total Sales Volumes</b>	<b>642.1</b>	<b>684.5</b>	<b>662.0</b>	<b>704.2</b>

(1) Sales volumes exclude the impact of purchased condensate.

(2) Represents natural gas volumes produced by the Oil Sands and Conventional segment used for internal consumption by the Oil Sands segment.