

# **Cenovus Energy Inc.**

Interim Supplemental Information (unaudited)

For the period ended June 30, 2014

(Canadian Dollars)

#### **Financial Statistics**

Revenues

(\$ millions, except per share amounts)

|  | Ye    | ar        |       |        |       |       | Q2 Year |       |       |
|--|-------|-----------|-------|--------|-------|-------|---------|-------|-------|
|  | to Da | te Q2     | Q1    | Year   | Q4    | Q3    | to Date | Q2    | Q1    |
| Gross Sales                                |       |           |       |        |       |       |         |       |       |
| Upstream                                   | 4,3   | 93 2,295  | 2,098 | 6,892  | 1,767 | 1,926 | 3,199   | 1,646 | 1,553 |
| Refining and Marketing                     | 6,7   | 41 3,483  | 3,258 | 12,706 | 3,223 | 3,459 | 6,024   | 3,078 | 2,946 |
| Corporate and Eliminations                 | (4:   | 59) (218) | (241) | (605)  | (163) | (190) | (252)   | (130) | (122) |
| Less: Royalties                            | 24    | 41 138    | 103   | 336    | 80    | 120   | 136     | 78    | 58    |
| Revenues                                   | 10,43 | 34 5,422  | 5,012 | 18,657 | 4,747 | 5,075 | 8,835   | 4,516 | 4,319 |
| Operating Cash Flow                        |       | 2014      |       |        |       | 201   | .3      |       |       |
|  | Ye    | ar        |       |        |       |       | Q2 Year |       |       |
|  | to Da | te Q2     | Q1    | Year   | Q4    | Q3    | to Date | Q2    | Q1    |
| Crude Oil and Natural Gas Liquids          |       |           |       |        |       |       |         |       |       |
| Foster Creek                               | 44    | 40 227    | 213   | 877    | 204   | 252   | 421     | 232   | 189   |
| Christina Lake                             | 50    | 06 291    | 215   | 596    | 179   | 248   | 169     | 96    | 73    |
| Pelican Lake                               | 2:    | 12 119    | 93    | 385    | 92    | 130   | 163     | 96    | 67    |
| Other Conventional                         | 5:    | 23 269    | 254   | 1,003  | 232   | 285   | 486     | 251   | 235   |
| Natural Gas                                | 3:    | 13 162    | 151   | 437    | 110   | 94    | 233     | 118   | 115   |
| Other Upstream Operations                  |       | 6 8       | (2)   | 27     | 8     | 5     | 14      | 8     | 6     |
|  | 2,00  | 00 1,076  | 924   | 3,325  | 825   | 1,014 | 1,486   | 801   | 685   |
| Refining and Marketing                     | 41    | 65 220    | 245   | 1,143  | 151   | 139   | 853     | 324   | 529   |
| Operating Cash Flow (1)                    | 2,40  | 65 1,296  | 1,169 | 4,468  | 976   | 1,153 | 2,339   | 1,125 | 1,214 |
| Cash Flow                                  |       | 2014      |       |        |       | 201   | .3      |       |       |
|  | Ye    |           |       |        |       |       | Q2 Year |       |       |
|  | to Da | te Q2     | Q1    | Year   | Q4    | Q3    | to Date | Q2    | Q1    |
| Cash from Operating Activities             | 1,50  | 66 1,109  | 457   | 3,539  | 976   | 840   | 1,723   | 828   | 895   |
| Deduct (Add back):                         |       |           |       |        |       |       |         |       |       |
| Net Change in Other Assets and Liabilities |       | 69) (27)  |       | (120)  | (30)  | (25)  | (65)    | (31)  | (34)  |
| Net Change in Non-Cash Working Capital     |       | 58) (53)  | (405) | 50     | 171   | (67)  | (54)    | (12)  | (42)  |
| Cash Flow (2)                              | 2,09  |           | 904   | 3,609  | 835   | 932   | 1,842   | 871   | 971   |
| Per Share - Basic                          | 2.3   |           | 1.20  | 4.77   | 1.10  | 1.23  | 2.44    | 1.15  | 1.28  |
| - Diluted                                  | 2.3   | 76 1.57   | 1.19  | 4.76   | 1.10  | 1.23  | 2.43    | 1.15  | 1.28  |
| Earnings                                   |       | 2014      |       |        |       | 201   | .3      |       |       |
|  |       |           |       |        |       |       |         |       |       |

2014

2013

|                        | Year    |      |      |       |        |      | Q2 Year |      |      |
|------------------------|---------|------|------|-------|--------|------|---------|------|------|
|                        | to Date | Q2   | Q1   | Year  | Q4     | Q3   | to Date | Q2   | Q1   |
| Operating Earnings (3) | 851     | 473  | 378  | 1,171 | 212    | 313  | 646     | 255  | 391  |
| Per Share - Diluted    | 1.12    | 0.62 | 0.50 | 1.55  | 0.28   | 0.41 | 0.85    | 0.34 | 0.52 |
|                        |         |      |      |       |        |      |         |      |      |
| Net Earnings (Loss)    | 862     | 615  | 247  | 662   | (58)   | 370  | 350     | 179  | 171  |
| Per Share - Basic      | 1.14    | 0.81 | 0.33 | 0.88  | (0.08) | 0.49 | 0.46    | 0.24 | 0.23 |
| - Diluted              | 1.14    | 0.81 | 0.33 | 0.87  | (0.08) | 0.49 | 0.46    | 0.24 | 0.23 |
|                        |         |      |      |       |        |      |         |      |      |

| Tax & Exchange Rates                       | 2014    |       |       |       | 2013    |       |         |       |       |  |  |
|--|---------|-------|-------|-------|---------|-------|---------|-------|-------|--|--|
|  | Year    |       |       |       | Q2 Year |       |         |       |       |  |  |
|  | to Date | Q2    | Q1    | Year  | Q4      | Q3    | to Date | Q2    | Q1    |  |  |
| Effective Tax Rates using                  |         |       |       |       |         |       |         |       |       |  |  |
| Net Earnings                               | 27.1%   |       |       | 39.5% |         |       |         |       |       |  |  |
| Operating Earnings, excluding Divestitures | 27.0%   |       |       | 31.4% |         |       |         |       |       |  |  |
| Canadian Statutory Rate                    | 25.2%   |       |       | 25.2% |         |       |         |       |       |  |  |
| U.S. Statutory Rate                        | 38.5%   |       |       | 38.5% |         |       |         |       |       |  |  |
| Foreign Exchange Rates (US\$ per C\$1)     |         |       |       |       |         |       |         |       |       |  |  |
| Average                                    | 0.912   | 0.917 | 0.906 | 0.971 | 0.953   | 0.963 | 0.984   | 0.977 | 0.992 |  |  |
| Period end                                 | 0.937   | 0.937 | 0.905 | 0.940 | 0.940   | 0.972 | 0.951   | 0.951 | 0.985 |  |  |

<sup>(1)</sup> Operating cash flow is a non-GAAP measure defined as revenues less purchased product, transportation and blending, operating expenses and production and mineral taxes plus realized gains less realized losses on risk management activities. Items within the Corporate and Eliminations segment are excluded from the calculation of operating cash flow.

<sup>(3)</sup> Operating Earnings is a non-GAAP measure that is used to provide a consistent measure of the comparability of our underlying financial performance between periods by removing non-operating items. Operating Earnings is defined as Earnings Before Income Tax excluding gain (loss) on discontinuance, gain on bargain purchase, unrealized risk management gains (losses) on derivative instruments, unrealized foreign exchange gains (losses) on translation of U.S. dollar denominated notes issued from Canada and the Partnership Contribution Receivable, foreign exchange gains (losses) on divestiture of assets, less income taxes on operating earnings.

| Financial Metrics (Non-GAAP measures)     |         | 2014 |      |      |      | 2013 |         |      |      |  |  |  |
|---|---------|------|------|------|------|------|---------|------|------|--|--|--|
|   | Year    |      |      |      |      |      | Q2 Year |      |      |  |  |  |
|   | to Date | Q2   | Q1   | Year | Q4   | Q3   | to Date | Q2   | Q1   |  |  |  |
| Debt to Capitalization (4), (5)           | 33%     | 33%  | 36%  | 33%  | 33%  | 32%  | 33%     | 33%  | 33%  |  |  |  |
| Net Debt to Capitalization (4), (6)       | 30%     | 30%  | 32%  | 29%  | 29%  | 28%  | 30%     | 30%  | 28%  |  |  |  |
| Debt to Adjusted EBITDA (5), (7)          | 1.2x    | 1.2x | 1.4x | 1.2x | 1.2x | 1.2x | 1.2x    | 1.2x | 1.1x |  |  |  |
| Net Debt to Adjusted EBITDA (6), (7)      | 1.1x    | 1.1x | 1.2x | 1.0x | 1.0x | 1.0x | 1.0x    | 1.0x | 0.9x |  |  |  |
| Return on Capital Employed <sup>(8)</sup> | 9%      | 9%   | 7%   | 6%   | 6%   | 6%   | 5%      | 5%   | 7%   |  |  |  |
| Return on Common Equity (9)               | 12%     | 12%  | 7%   | 7%   | 7%   | 6%   | 5%      | 5%   | 8%   |  |  |  |

<sup>(4)</sup> Capitalization is a non-GAAP measure defined as debt plus shareholders' equity.

<sup>(2)</sup> Cash flow is a non-GAAP measure defined as cash from operating activities excluding net change in other assets and liabilities and net change in non-cash working capital, both of which are defined on the Consolidated Statement of Cash Flows.

<sup>(5)</sup> Debt includes the Company's short-term borrowings and the current and long-term portions of long-term debt excluding any amounts with respect to the Partnership Contribution Payable or Receivable.

<sup>(6)</sup> Net debt includes the Company's short-term borrowings, current and long-term portions of long-term debt and the current and long-term portions of the Partnership Contribution Payable, net of cash and cash equivalents and the current and long-term portions of the Partnership Contribution Receivable.

<sup>(7)</sup> We define Adjusted EBITDA as earnings before finance costs, interest income, income tax expense, depreciation, depletion and amortization, asset impairments, unrealized gains (losses) on risk management, foreign exchange gains (losses), gains (losses) on divestiture of assets and other income (loss), net, calculated on a trailing 12 month basis.

<sup>(8)</sup> Return on capital employed is calculated, on a trailing 12-month basis, as net earnings before after-tax interest divided by average shareholders' equity plus average debt.

<sup>(9)</sup> Return on common equity is calculated, on a trailing 12-month basis, as net earnings divided by average shareholders' equity.

# Financial Statistics (continued)

| <b>Common Share Information</b>   |  | 2014  |  |   |  | 2013   |  |  |  |  |  |
|---|--|---|--|---|--|--|--|--|--|--|--|
|   | Year   |   |  |   |  |  | Q2 Year  |  |  |  |  |
|   | to Date  | Q2  | Q1   | Year  | Q4   | Q3   | to Date  | Q2   | Q1   |  |  |
| Common Shares Outstanding (millions)  |  |   | 756.0  | 756.0   | 756.0  | 755.0  |  | 755.0  | 755.0  |  |  |
| Period End  | 757.0  | 757.0   | 756.9  | 756.0   | 756.0  | 755.8  | 755.8  | 755.8  | 755.8  |  |  |
| Average - Basic   | 756.7  | 756.9   | 756.4  | 755.9   | 755.9  | 755.8  | 755.9  | 755.8  | 756.0  |  |  |
| Average - Diluted   | 757.6  | 758.0   | 757.3  | 757.5   | 757.2  | 757.2  | 757.8  | 757.1  | 758.4  |  |  |
| Price Range (\$ per share)  |  |   |  |   |  |  |  |  |  |  |  |
| TSX - C\$   |  |   |  |   |  |  |  |  |  |  |  |
| High  | 34.70  | 34.70   | 32.02  | 34.13   | 31.69  | 32.77  | 34.13  | 32.08  | 34.13  |  |  |
| Low   | 28.25  | 30.80   | 28.25  | 28.32   | 29.33  | 28.98  | 28.32  | 28.32  | 31.09  |  |  |
| Close   | 34.59  | 34.59   | 31.97  | 30.40   | 30.40  | 30.74  | 30.00  | 30.00  | 31.46  |  |  |
| NYSE - US\$   |  |   |  |   |  |  |  |  |  |  |  |
| High  | 32.44  | 32.44   | 28.96  | 34.50   | 30.34  | 31.60  | 34.50  | 31.58  | 34.50  |  |  |
| Low   | 25.52  | 28.35   | 25.52  | 27.25   | 27.60  | 28.00  | 27.25  | 27.25  | 30.58  |  |  |
| Close   | 32.37  | 32.37   | 28.96  | 28.65   | 28.65  | 29.85  | 28.52  | 28.52  | 30.99  |  |  |
| Dividends Paid (\$ per share)   | \$ 0.5324  | \$ 0.2662   | \$ 0.2662  | \$ 0.968  | \$ 0.242   | \$ 0.242   | \$ 0.484   | \$ 0.242   | \$ 0.242   |  |  |
| Share Volume Traded (millions)  | 322.9  | 152.7   | 170.3  | 685.7   | 146.2  | 183.0  | 356.4  | 201.6  | 154.9  |  |  |
| Net Capital Investment  |  | 2014  |  |   |  | 20   | 13   |  |  |  |  |
|   | Year   |   |  |   |  |  | Q2 Year  |  |  |  |  |
|   | to Date  | Q2  | Q1   | Year  | Q4   | Q3   | to Date  | Q2   | Q1   |  |  |
| Capital Investment (\$ millions) Oil Sands  |  |   |  |   |  |  |  |  |  |  |  |
|   |  |   |  |   |  |  |  |  |  |  |  |
|   | 420  | 200   | 224  | 707   | 102  | 205  | 200  | 100  | 210  |  |  |
| Foster Creek  | 430  | 209   | 221  | 797   | 193  | 205  | 399  | 189  | 210  |  |  |
| Foster Creek<br>Christina Lake  | 365  | 183   | 182  | 688   | 189  | 162  | 337  | 162  | 175  |  |  |
| Foster Creek<br>Christina Lake<br>Total   | 365<br>795   | 183<br>392  | 182<br>403   | 688<br>1,485  | 189<br>382   | 162<br>367   | 337<br>736   | 162<br>351   | 175<br>385   |  |  |
| Foster Creek<br>Christina Lake  | 365<br>795<br>203  | 183<br>392<br>79  | 182<br>403<br>124  | 688<br>1,485<br>400   | 189<br>382<br>120  | 162<br>367<br>59   | 337<br>736<br>221  | 162<br>351<br>69   | 175<br>385<br>152  |  |  |
| Foster Creek<br>Christina Lake<br>Total<br>Other Oil Sands  | 365<br>795   | 183<br>392  | 182<br>403   | 688<br>1,485  | 189<br>382   | 162<br>367   | 337<br>736   | 162<br>351   | 175<br>385   |  |  |
| Foster Creek Christina Lake Total Other Oil Sands  Conventional   | 365<br>795<br>203<br>998   | 183<br>392<br>79<br>471                                       | 182<br>403<br>124<br>527                                       | 688<br>1,485<br>400<br>1,885  | 189<br>382<br>120<br>502   | 162<br>367<br>59<br>426  | 337<br>736<br>221<br>957   | 162<br>351<br>69<br>420                                  | 175<br>385<br>152<br>537   |  |  |
| Foster Creek Christina Lake Total Other Oil Sands  Conventional Pelican Lake  | 365<br>795<br>203<br>998   | 183<br>392<br>79<br>471<br>68                                 | 182<br>403<br>124<br>527                                       | 688<br>1,485<br>400<br>1,885<br>463                                       | 189<br>382<br>120<br>502   | 162<br>367<br>59<br>426  | 337<br>736<br>221<br>957<br>251                                    | 162<br>351<br>69<br>420                                  | 175<br>385<br>152<br>537   |  |  |
| Foster Creek Christina Lake Total Other Oil Sands  Conventional   | 365<br>795<br>203<br>998<br>139<br>284                             | 183<br>392<br>79<br>471<br>68<br>85                           | 182<br>403<br>124<br>527<br>71<br>199                          | 688<br>1,485<br>400<br>1,885<br>463<br>726                                | 189<br>382<br>120<br>502<br>115<br>216                                 | 162<br>367<br>59<br>426<br>97<br>178                           | 337<br>736<br>221<br>957<br>251<br>332                             | 162<br>351<br>69<br>420<br>111<br>134                    | 175<br>385<br>152<br>537<br>140<br>198                           |  |  |
| Foster Creek Christina Lake Total Other Oil Sands  Conventional Pelican Lake Other Conventional   | 365<br>795<br>203<br>998<br>139<br>284<br>423                      | 183<br>392<br>79<br>471<br>68<br>85<br>153                    | 182<br>403<br>124<br>527<br>71<br>199<br>270                   | 688<br>1,485<br>400<br>1,885<br>463<br>726<br>1,189                       | 189<br>382<br>120<br>502<br>115<br>216<br>331                          | 162<br>367<br>59<br>426<br>97<br>178<br>275                    | 337<br>736<br>221<br>957<br>251<br>332<br>583                      | 162<br>351<br>69<br>420<br>111<br>134<br>245             | 175<br>385<br>152<br>537<br>140<br>198<br>338                    |  |  |
| Foster Creek Christina Lake Total Other Oil Sands  Conventional Pelican Lake Other Conventional  Refining and Marketing   | 365<br>795<br>203<br>998<br>139<br>284<br>423<br>69                | 183<br>392<br>79<br>471<br>68<br>85<br>153<br>46              | 182<br>403<br>124<br>527<br>71<br>199<br>270<br>23             | 688<br>1,485<br>400<br>1,885<br>463<br>726<br>1,189<br>107                | 189<br>382<br>120<br>502<br>115<br>216<br>331<br>37                    | 162<br>367<br>59<br>426<br>97<br>178<br>275<br>19              | 337<br>736<br>221<br>957<br>251<br>332<br>583<br>51                | 162<br>351<br>69<br>420<br>111<br>134<br>245<br>26       | 175<br>385<br>152<br>537<br>140<br>198<br>338<br>25              |  |  |
| Foster Creek Christina Lake Total Other Oil Sands  Conventional Pelican Lake Other Conventional  Refining and Marketing Corporate                                     | 365<br>795<br>203<br>998<br>139<br>284<br>423<br>69                | 183<br>392<br>79<br>471<br>68<br>85<br>153<br>46<br>16        | 182<br>403<br>124<br>527<br>71<br>199<br>270<br>23<br>9        | 688<br>1,485<br>400<br>1,885<br>463<br>726<br>1,189<br>107<br>81          | 189<br>382<br>120<br>502<br>115<br>216<br>331<br>37<br>28              | 162<br>367<br>59<br>426<br>97<br>178<br>275<br>19<br>23        | 337<br>736<br>221<br>957<br>251<br>332<br>583<br>51<br>30          | 162<br>351<br>69<br>420<br>111<br>134<br>245<br>26<br>15 | 175<br>385<br>152<br>537<br>140<br>198<br>338<br>25<br>15        |  |  |
| Foster Creek Christina Lake  Total Other Oil Sands  Conventional Pelican Lake Other Conventional  Refining and Marketing Corporate Capital Investment                 | 365<br>795<br>203<br>998<br>139<br>284<br>423<br>69<br>25          | 183<br>392<br>79<br>471<br>68<br>85<br>153<br>46<br>16        | 182<br>403<br>124<br>527<br>71<br>199<br>270<br>23<br>9        | 688<br>1,485<br>400<br>1,885<br>463<br>726<br>1,189<br>107<br>81<br>3,262 | 189<br>382<br>120<br>502<br>115<br>216<br>331<br>37<br>28              | 162<br>367<br>59<br>426<br>97<br>178<br>275<br>19<br>23        | 337<br>736<br>221<br>957<br>251<br>332<br>583<br>51<br>30          | 162<br>351<br>69<br>420<br>111<br>134<br>245<br>26<br>15 | 175<br>385<br>152<br>537<br>140<br>198<br>338<br>25<br>15        |  |  |
| Foster Creek Christina Lake Total Other Oil Sands  Conventional Pelican Lake Other Conventional  Refining and Marketing Corporate Capital Investment Acquisitions (1) | 365<br>795<br>203<br>998<br>139<br>224<br>423<br>69<br>25<br>1,515 | 183<br>392<br>79<br>471<br>68<br>85<br>153<br>46<br>16<br>686 | 182<br>403<br>124<br>527<br>71<br>199<br>270<br>23<br>9<br>829 | 688<br>1,485<br>400<br>1,885<br>463<br>726<br>1,189<br>107<br>81<br>3,262 | 189<br>382<br>120<br>502<br>115<br>216<br>331<br>37<br>28<br>898<br>27 | 162<br>367<br>59<br>426<br>97<br>178<br>275<br>19<br>23<br>743 | 337<br>736<br>221<br>957<br>251<br>332<br>583<br>51<br>30<br>1,621 | 162<br>351<br>69<br>420<br>111<br>134<br>245<br>26<br>15 | 175<br>385<br>152<br>537<br>140<br>198<br>338<br>25<br>15<br>915 |  |  |
| Foster Creek Christina Lake  Total Other Oil Sands  Conventional Pelican Lake Other Conventional  Refining and Marketing Corporate Capital Investment                 | 365<br>795<br>203<br>998<br>139<br>284<br>423<br>69<br>25          | 183<br>392<br>79<br>471<br>68<br>85<br>153<br>46<br>16<br>686 | 182<br>403<br>124<br>527<br>71<br>199<br>270<br>23<br>9        | 688<br>1,485<br>400<br>1,885<br>463<br>726<br>1,189<br>107<br>81<br>3,262 | 189<br>382<br>120<br>502<br>115<br>216<br>331<br>37<br>28              | 162<br>367<br>59<br>426<br>97<br>178<br>275<br>19<br>23        | 337<br>736<br>221<br>957<br>251<br>332<br>583<br>51<br>30          | 162<br>351<br>69<br>420<br>111<br>134<br>245<br>26<br>15 | 175<br>385<br>152<br>537<br>140<br>198<br>338<br>25<br>15        |  |  |

Net Acquisition and Divestiture Activity
(2:
Net Capital Investment
1,49

(1) Q2 2014 asset acquisition includes the assumption of a decommissioning liability of \$10 million. 1,491

# **Operating Statistics - Before Royalties**

| Upstream Production Volumes                |         | 2014    |         |         |         | 201     | .3      |         |         |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|  | Year    |         |         |         |         |         | Q2 Year |         |         |
|  | to Date | Q2      | Q1      | Year    | Q4      | Q3      | to Date | Q2      | Q1      |
| Crude Oil and Natural Gas Liquids (bbls/d) |         |         |         |         |         |         |         |         |         |
| Oil Sands - Heavy Oil                      |         |         |         |         |         |         |         |         |         |
| Foster Creek                               | 55,785  | 56,852  | 54,706  | 53,190  | 52,419  | 49,092  | 55,665  | 55,338  | 55,996  |
| Christina Lake                             | 66,863  | 67,975  | 65,738  | 49,310  | 61,471  | 52,732  | 41,388  | 38,459  | 44,351  |
|  | 122,648 | 124,827 | 120,444 | 102,500 | 113,890 | 101,824 | 97,053  | 93,797  | 100,347 |
| Conventional Liquids                       |         |         |         |         |         |         |         |         |         |
| Pelican Lake - Heavy Oil                   | 24,794  | 24,806  | 24,782  | 24,254  | 24,528  | 24,826  | 23,824  | 23,959  | 23,687  |
| Other Heavy Oil                            | 15,756  | 15,498  | 16,017  | 15,991  | 15,480  | 15,507  | 16,497  | 16,284  | 16,712  |
| Light and Medium Oil                       | 34,966  | 35,329  | 34,598  | 35,467  | 33,646  | 33,651  | 37,317  | 36,137  | 38,508  |
| Natural Gas Liquids (2)                    | 1,121   | 1,228   | 1,013   | 1,063   | 1,199   | 1,130   | 961     | 950     | 971     |
|  | 76,637  | 76,861  | 76,410  | 76,775  | 74,853  | 75,114  | 78,599  | 77,330  | 79,878  |
| Total Crude Oil and Natural Gas Liquids    | 199,285 | 201,688 | 196,854 | 179,275 | 188,743 | 176,938 | 175,652 | 171,127 | 180,225 |
| Natural Gas (MMcf/d)                       |         |         |         |         |         |         |         |         |         |
| Oil Sands                                  | 21      | 23      | 19      | 21      | 21      | 23      | 20      | 22      | 18      |
| Conventional                               | 471     | 484     | 457     | 508     | 493     | 500     | 520     | 514     | 527     |
| Total Natural Gas                          | 492     | 507     | 476     | 529     | 514     | 523     | 540     | 536     | 545     |
| Total Production (BOE/d)                   | 281,285 | 286,188 | 276,187 | 267,442 | 274,410 | 264,105 | 265,652 | 260,460 | 271,058 |

# **Average Royalty Rates**

| (excluding impact of Realized Gain (Loss) on Risk Management) |         | 2013  |       |         |       |       |         |       |       |  |
|---|---------|-------|-------|---------|-------|-------|---------|-------|-------|--|
|   | Year    |       |       | Q2 Year |       |       |         |       |       |  |
|   | to Date | Q2    | Q1    | Year    | Q4    | Q3    | to Date | Q2    | Q1    |  |
| Oil Sands   |         |       |       |         |       |       |         |       |       |  |
| Foster Creek  | 8.7%    | 9.3%  | 8.1%  | 5.8%    | 6.3%  | 7.6%  | 4.5%    | 5.7%  | 2.9%  |  |
| Christina Lake  | 7.4%    | 7.7%  | 7.1%  | 6.8%    | 7.8%  | 7.0%  | 5.6%    | 5.6%  | 5.7%  |  |
| Conventional  |         |       |       |         |       |       |         |       |       |  |
| Pelican Lake  | 7.5%    | 8.0%  | 6.9%  | 5.9%    | 3.2%  | 7.7%  | 6.0%    | 5.8%  | 6.2%  |  |
| Weyburn   | 22.0%   | 24.4% | 19.4% | 19.6%   | 16.8% | 22.3% | 19.3%   | 20.3% | 18.3% |  |
| Other   | 5.2%    | 5.5%  | 4.9%  | 6.5%    | 7.4%  | 6.8%  | 5.9%    | 6.0%  | 5.7%  |  |
| Natural Gas Liquids   | 2.2%    | 2.2%  | 2.2%  | 1.9%    | 1.9%  | 2.9%  | 1.1%    | 2.5%  | 0.2%  |  |
| Natural Gas   | 1.7%    | 2.0%  | 1.4%  | 1.4%    | 1.2%  | 1.8%  | 1.4%    | 1.2%  | 1.7%  |  |

<sup>(2)</sup> Natural gas liquids include condensate volumes.

# **Operating Statistics - Before Royalties (continued)**

| Refining                         |         | 2013 |     |      |     |      |         |     |     |
|----------------------------------|---------|------|-----|------|-----|------|---------|-----|-----|
|                                  | Year    |      |     |      |     |      | Q2 Year |     |     |
|                                  | to Date | Q2   | Q1  | Year | Q4  | Q3   | to Date | Q2  | Q1  |
| Refinery Operations (1)          |         |      |     |      |     |      |         |     |     |
| Crude Oil Capacity (2) (Mbbls/d) | 460     | 460  | 460 | 457  | 457 | 457  | 457     | 457 | 457 |
| Crude Oil Runs (Mbbls/d)         | 433     | 466  | 400 | 442  | 447 | 464  | 428     | 439 | 416 |
| Heavy Oil                        | 208     | 221  | 195 | 222  | 221 | 240  | 214     | 230 | 197 |
| Light/Medium                     | 225     | 245  | 205 | 220  | 226 | 224  | 214     | 209 | 219 |
| Crude Utilization                | 94%     | 101% | 87% | 97%  | 98% | 101% | 94%     | 96% | 91% |
| Refined Products (Mbbls/d)       | 458     | 489  | 420 | 463  | 469 | 487  | 448     | 457 | 439 |

<sup>(2)</sup> The official nameplate capacity of Wood River increased effective January 1, 2014.

| Selected Average Benchmark Prices                   | 2014    |        |        |        |        | 201    | 3       |        |         |
|---|---------|--------|--------|--------|--------|--------|---------|--------|---------|
|   | Year    |        |        |        |        |        | Q2 Year |        |         |
|   | to Date | Q2     | Q1     | Year   | Q4     | Q3     | to Date | Q2     | Q1      |
| Crude Oil Prices (US\$/bbl)                         |         |        |        |        |        |        |         |        |         |
| Brent   | 108.83  | 109.77 | 107.90 | 108.76 | 109.35 | 109.71 | 108.00  | 103.35 | 112.65  |
| West Texas Intermediate ("WTI")                     | 100.84  | 102.99 | 98.68  | 97.97  | 97.46  | 105.82 | 94.30   | 94.22  | 94.37   |
| Differential Brent Futures-WTI                      | 7.99    | 6.78   | 9.22   | 10.79  | 11.89  | 3.89   | 13.70   | 9.13   | 18.28   |
| Western Canadian Select ("WCS")                     | 79.25   | 82.95  | 75.55  | 72.77  | 65.26  | 88.34  | 68.74   | 75.06  | 62.41   |
| Differential - WTI-WCS                              | 21.59   | 20.04  | 23.13  | 25.20  | 32.20  | 17.48  | 25.56   | 19.16  | 31.96   |
| Condensate - (C5 @ Edmonton)                        | 103.90  | 105.15 | 102.64 | 101.69 | 94.22  | 103.80 | 104.37  | 101.50 | 107.24  |
| Differential - WTI-Condensate (premium)/discount    | (3.06)  | (2.16) | (3.96) | (3.72) | 3.24   | 2.02   | (10.07) | (7.28) | (12.87) |
| Refining Margins 3-2-1 Crack Spreads (3) (US\$/bbl) |         |        |        |        |        |        |         |        |         |
| Chicago   | 19.13   | 19.72  | 18.55  | 21.77  | 12.29  | 16.19  | 29.30   | 31.06  | 27.53   |
| Midwest Combined (Group 3)                          | 17.58   | 17.75  | 17.41  | 20.80  | 10.66  | 17.35  | 27.59   | 27.24  | 27.93   |
| Natural Gas Prices                                  |         |        |        |        |        |        |         |        |         |
| AECO (\$/Mcf)                                       | 4.72    | 4.67   | 4.76   | 3.17   | 3.15   | 2.82   | 3.33    | 3.59   | 3.08    |
| NYMEX (US\$/Mcf)                                    | 4.80    | 4.67   | 4.94   | 3.65   | 3.60   | 3.58   | 3.71    | 4.09   | 3.34    |
| Differential - NYMEX-AECO (US\$/Mcf)                | 0.50    | 0.40   | 0.60   | 0.58   | 0.59   | 0.89   | 0.42    | 0.56   | 0.27    |

<sup>(3)</sup> The 3-2-1 crack spread is an indicator of the refining margin generated by converting three barrels of crude oil into two barrels of regular unleaded gasoline and one barrel of ultra-low sulphur diesel using current month WTI based crude oil feedstock prices and on a last in, first out accounting basis ("LIFO").

# **Per-unit Results**

| (excluding impact of Realized Gain (Loss) on Risk Management) |         | 2014  |       | 2013  |       |       |         |       |       |
|---|---------|-------|-------|-------|-------|-------|---------|-------|-------|
|   | Year    |       |       |       |       |       | Q2 Year |       |       |
| (A)   | to Date | Q2    | Q1    | Year  | Q4    | Q3    | to Date | Q2    | Q1    |
| Heavy Oil - Foster Creek (4) (\$/bbl)                         |         |       |       |       |       |       |         |       |       |
| Price   | 75.62   | 79.77 | 71.44 | 66.30 | 59.39 | 87.49 | 60.21   | 68.17 | 52.60 |
| Royalties   | 6.43    | 7.14  | 5.71  | 3.73  | 3.56  | 6.31  | 2.64    | 3.87  | 1.4   |
| Transportation and Blending                                   | 1.94    | 3.10  | 0.78  | 2.36  | 3.21  | 4.37  | 0.99    | 0.04  | 1.89  |
| Operating   | 19.24   | 19.38 | 19.09 | 15.77 | 15.90 | 17.12 | 15.08   | 16.19 | 14.03 |
| Netback   | 48.01   | 50.15 | 45.86 | 44.44 | 36.72 | 59.69 | 41.50   | 48.07 | 35.2  |
| Heavy Oil - Christina Lake (4) (\$/bbl)                       |         |       |       |       |       |       |         |       |       |
| Price   | 66.18   | 72.25 | 59.89 | 51.26 | 44.36 | 74.98 | 41.94   | 52.61 | 33.4  |
| Royalties   | 4.72    | 5.37  | 4.04  | 3.25  | 3.22  | 5.06  | 2.15    | 2.71  | 1.69  |
| Transportation and Blending                                   | 3.08    | 3.14  | 3.02  | 3.55  | 3.29  | 3.16  | 4.02    | 4.45  | 3.6   |
| Operating   | 12.68   | 12.08 | 13.30 | 12.47 | 10.57 | 11.46 | 14.66   | 16.83 | 12.9  |
| Netback   | 45.70   | 51.66 | 39.53 | 31.99 | 27.28 | 55.30 | 21.11   | 28.62 | 15.1  |
| Total Heavy Oil - Oil Sands (4) (\$/bbl)                      |         |       |       |       |       |       |         |       |       |
| Price   | 70.48   | 75.65 | 65.19 | 59.10 | 51.34 | 81.16 | 52.41   | 61.88 | 44.0  |
| Royalties   | 5.50    | 6.17  | 4.80  | 3.50  | 3.37  | 5.68  | 2.43    | 3.40  | 1.5   |
| Transportation and Blending                                   | 2.56    | 3.12  | 1.99  | 2.93  | 3.25  | 3.76  | 2.28    | 1.82  | 2.6   |
| Operating   | 15.67   | 15.38 | 15.96 | 14.19 | 13.04 | 14.26 | 14.90   | 16.45 | 13.5  |
| Netback   | 46.75   | 50.98 | 42.44 | 38.48 | 31.68 | 57.46 | 32.80   | 40.21 | 26.2  |
| Heavy Oil - Pelican Lake (4) (\$/bbl)                         |         |       |       |       |       |       |         |       |       |
| Price   | 80.50   | 84.66 | 76.20 | 70.09 | 64.52 | 88.08 | 63.52   | 72.32 | 54.30 |
| Royalties   | 5.78    | 6.50  | 5.04  | 4.00  | 1.97  | 6.64  | 3.66    | 4.08  | 3.2   |
| Transportation and Blending                                   | 3.10    | 3.13  | 3.07  | 2.41  | 2.79  | 2.18  | 2.33    | 2.58  | 2.0   |
| Operating   | 23.06   | 21.23 | 24.96 | 20.65 | 21.22 | 19.90 | 20.75   | 22.21 | 19.2  |
| Netback   | 48.56   | 53.80 | 43.13 | 43.03 | 38.54 | 59.36 | 36.78   | 43.45 | 29.78 |
| Heavy Oil - Other Conventional (4) (\$/bbl)                   |         |       |       |       |       |       |         |       |       |
| Price   | 81.61   | 81.09 | 82.14 | 70.65 | 64.58 | 86.58 | 66.02   | 70.81 | 61.6  |
| Royalties   | 8.65    | 9.77  | 7.52  | 9.18  | 10.40 | 12.27 | 7.10    | 7.67  | 6.5   |
| Transportation and Blending                                   | 3.54    | 3.94  | 3.13  | 2.90  | 2.54  | 3.04  | 3.01    | 2.59  | 3.39  |
| Operating   | 20.78   | 19.74 | 21.81 | 17.34 | 17.54 | 16.32 | 17.72   | 17.38 | 18.04 |
| Production and Mineral Taxes                                  | 0.58    | 0.84  | 0.32  | 0.31  | 0.12  | 0.55  | 0.30    | 0.30  | 0.30  |
| Netback   | 48.06   | 46.80 | 49.36 | 40.92 | 33.98 | 54.40 | 37.89   | 42.87 | 33.3  |
| Total Heavy Oil - Conventional (4) (\$/bbl)                   |         |       |       |       |       |       |         |       |       |
| Price   | 80.93   | 83.29 | 78.52 | 70.31 | 64.55 | 87.50 | 64.55   | 71.73 | 57.42 |
| Royalties   | 6.90    | 7.76  | 6.01  | 6.08  | 5.31  | 8.83  | 5.07    | 5.50  | 4.6   |
| Transportation and Blending                                   | 3.27    | 3.44  | 3.09  | 2.60  | 2.69  | 2.51  | 2.61    | 2.58  | 2.6   |
| Operating   | 22.18   | 20.66 | 23.73 | 19.32 | 19.76 | 18.51 | 19.51   | 20.30 | 18.7  |
| Production and Mineral Taxes                                  | 0.23    | 0.32  | 0.13  | 0.13  | 0.05  | 0.21  | 0.12    | 0.12  | 0.1   |
| Netback   | 48.35   | 51.11 | 45.56 | 42.18 | 36.74 | 57.44 | 37.24   | 43.23 | 31.29 |
| Total Heavy Oil (4) (\$/bbl)                                  |         |       |       |       |       |       |         |       |       |
| Price   | 73.19   | 77.63 | 68.64 | 62.23 | 54.61 | 82.97 | 55.99   | 64.91 | 47.8  |
| Royalties   | 5.86    | 6.58  | 5.12  | 4.22  | 3.85  | 6.58  | 3.21    | 4.05  | 2.4   |
| Transportation and Blending                                   | 2.74    | 3.20  | 2.28  | 2.84  | 3.11  | 3.40  | 2.38    | 2.06  | 2.6   |
| Operating   | 17.35   | 16.75 | 17.97 | 15.62 | 14.70 | 15.47 | 16.26   | 17.63 | 15.0  |
| Production and Mineral Taxes                                  | 0.06    | 0.08  | 0.03  | 0.04  | 0.01  | 0.06  | 0.04    | 0.04  | 0.04  |
| Netback   | 47.18   | 51.02 | 43.24 | 39.51 | 32.94 | 57.46 | 34.10   | 41.13 | 27.65 |

| (4) Cost of Condensate per barrel of unblended crude oil (\$/bbl)  Heavy oil price and transportation and blending costs exclude the costs of purchased is as follows: | d condensate, w | hich is blend | led with the hea | avy oil. On a pe | er barrel of u | ınblended cru | de oil basis, t | the cost of c | ondensate |
|--|-----------------|---------------|------------------|------------------|----------------|---------------|-----------------|---------------|-----------|
| Foster Creek   | 47.81           | 47.28         | 48.35            | 42.41            | 41.85          | 38.85         | 44.34           | 42.60         | 46.00     |
| Christina Lake   | 51.02           | 49.30         | 52.81            | 45.25            | 44.16          | 39.86         | 49.54           | 47.13         | 51.46     |
| Heavy Oil - Oil Sands  | 49.56           | 48.39         | 50.77            | 43.77            | 43.09          | 39.36         | 46.56           | 44.43         | 48.44     |
| Pelican Lake   | 17.92           | 17.55         | 18.30            | 15.59            | 13.58          | 12.09         | 18.49           | 16.74         | 20.31     |
| Other Conventional Heavy Oil   | 17.17           | 17.94         | 16.40            | 13.12            | 10.05          | 10.96         | 15.66           | 16.68         | 14.73     |
| Heavy Oil - Conventional   | 17.63           | 17.70         | 17.56            | 14.60            | 12.18          | 11.65         | 17.33           | 16.72         | 17.93     |
| Total Heavy Oil  | 41.30           | 40.44         | 42.17            | 35.63            | 35.44          | 31.46         | 37.93           | 35.91         | 39.78     |

# **Operating Statistics - Before Royalties (continued)**

#### **Per-unit Results**

| (excluding impact of Realized Gain (Loss) on Risk Management) |         | 2014   |        |       |       | 2013   |         |        |       |  |  |
|---|---------|--------|--------|-------|-------|--------|---------|--------|-------|--|--|
|   | Year    |        |        |       |       |        | Q2 Year |        |       |  |  |
|   | to Date | Q2     | Q1     | Year  | Q4    | Q3     | to Date | Q2     | Q1    |  |  |
| Light and Medium Oil (\$/bbl)                                 | 06.27   | 00.27  | 04.10  | 06.20 | 02.12 | 100.64 | 04.60   | 06.04  | 76 77 |  |  |
| Price   | 96.27   | 98.27  | 94.18  | 86.30 | 82.12 | 100.64 | 81.68   | 86.84  | 76.77 |  |  |
| Royalties   | 10.11   | 11.37  | 8.78   | 8.28  | 6.58  | 11.01  | 7.81    | 8.61   | 7.05  |  |  |
| Transportation and Blending                                   | 3.70    | 3.31   | 4.11   | 4.35  | 5.15  | 4.58   | 3.87    | 4.37   | 3.39  |  |  |
| Operating   | 17.95   | 17.45  | 18.47  | 16.23 | 17.26 | 15.06  | 16.29   | 16.32  | 16.26 |  |  |
| Production and Mineral Taxes                                  | 2.61    | 2.97   | 2.23   | 2.30  | 1.26  | 2.80   | 2.55    | 2.64   | 2.46  |  |  |
| Netback Str. (4.4.4.4.)                                       | 61.90   | 63.17  | 60.59  | 55.14 | 51.87 | 67.19  | 51.16   | 54.90  | 47.61 |  |  |
| Total Crude Oil (\$/bbl)                                      |         |        | 70.45  | 67.05 | 50.44 | 0.5.44 |         | co 75  | F4.00 |  |  |
| Price   | 77.31   | 81.35  | 73.15  | 67.05 | 59.41 | 86.41  | 61.57   | 69.75  | 54.02 |  |  |
| Royalties   | 6.62    | 7.45   | 5.76   | 5.03  | 4.33  | 7.44   | 4.21    | 5.05   | 3.43  |  |  |
| Transportation and Blending                                   | 2.91    | 3.22   | 2.60   | 3.14  | 3.47  | 3.63   | 2.70    | 2.57   | 2.82  |  |  |
| Operating   | 17.46   | 16.87  | 18.06  | 15.74 | 15.15 | 15.39  | 16.27   | 17.34  | 15.27 |  |  |
| Production and Mineral Taxes                                  | 0.51    | 0.60   | 0.42   | 0.49  | 0.23  | 0.59   | 0.58    | 0.61   | 0.56  |  |  |
| Netback   | 49.81   | 53.21  | 46.31  | 42.65 | 36.23 | 59.36  | 37.81   | 44.18  | 31.94 |  |  |
| Natural Gas Liquids (\$/bbl)                                  |         |        |        |       |       |        |         |        |       |  |  |
| Price   | 73.41   | 78.38  | 67.31  | 60.34 | 59.39 | 65.71  | 57.72   | 46.44  | 68.88 |  |  |
| Royalties   | 1.60    | 1.70   | 1.48   | 1.13  | 1.14  | 1.92   | 0.64    | 1.17   | 0.12  |  |  |
| Netback   | 71.81   | 76.68  | 65.83  | 59.21 | 58.25 | 63.79  | 57.08   | 45.27  | 68.76 |  |  |
| Total Liquids (\$/bbl)  |         |        |        |       |       |        |         |        |       |  |  |
| Price   | 77.29   | 81.33  | 73.12  | 67.01 | 59.41 | 86.28  | 61.55   | 69.61  | 54.10 |  |  |
| Royalties   | 6.59    | 7.41   | 5.74   | 5.01  | 4.31  | 7.40   | 4.19    | 5.03   | 3.42  |  |  |
| Transportation and Blending                                   | 2.90    | 3.20   | 2.59   | 3.12  | 3.45  | 3.61   | 2.69    | 2.55   | 2.81  |  |  |
| Operating   | 17.36   | 16.77  | 17.96  | 15.65 | 15.06 | 15.29  | 16.18   | 17.24  | 15.19 |  |  |
| Production and Mineral Taxes                                  | 0.51    | 0.60   | 0.42   | 0.48  | 0.23  | 0.59   | 0.58    | 0.61   | 0.55  |  |  |
| Netback   | 49.93   | 53.35  | 46.41  | 42.75 | 36.36 | 59.39  | 37.91   | 44.18  | 32.13 |  |  |
| Total Natural Gas (\$/Mcf)                                    |         |        |        |       |       |        |         |        |       |  |  |
| Price   | 4.68    | 4.87   | 4.47   | 3.20  | 3.21  | 2.83   | 3.38    | 3.50   | 3.25  |  |  |
| Royalties   | 0.08    | 0.09   | 0.06   | 0.04  | 0.04  | 0.05   | 0.05    | 0.04   | 0.05  |  |  |
| Transportation and Blending                                   | 0.11    | 0.11   | 0.11   | 0.11  | 0.11  | 0.10   | 0.12    | 0.08   | 0.15  |  |  |
| Operating   | 1.24    | 1.23   | 1.26   | 1.16  | 1.23  | 1.13   | 1.15    | 1.16   | 1.14  |  |  |
| Production and Mineral Taxes                                  | 0.06    | 0.13   | (0.01) | 0.02  | 0.02  | 0.03   | 0.01    | (0.01) | 0.03  |  |  |
| Netback   | 3.19    | 3.31   | 3.05   | 1.87  | 1.81  | 1.52   | 2.05    | 2.23   | 1.88  |  |  |
| Total (1) (\$/BOE)  |         |        |        |       |       |        |         |        |       |  |  |
| Price   | 62.76   | 65.71  | 59.68  | 51.23 | 47.23 | 63.12  | 47.40   | 52.55  | 42.52 |  |  |
| Royalties   | 4.78    | 5.36   | 4.19   | 3.44  | 3.07  | 5.02   | 2.85    | 3.35   | 2.38  |  |  |
| Transportation and Blending                                   | 2.24    | 2.45   | 2.03   | 2.31  | 2.60  | 2.60   | 2.00    | 1.82   | 2.17  |  |  |
| Operating   | 14.44   | 13.95  | 14.94  | 12.79 | 12.73 | 12.44  | 13.00   | 13.64  | 12.39 |  |  |
| Production and Mineral Taxes                                  | 0.47    | 0.65   | 0.28   | 0.36  | 0.19  | 0.45   | 0.40    | 0.38   | 0.42  |  |  |
| Netback   | 40.83   | 43.30  | 38.24  | 32.33 | 28.64 | 42.61  | 29.15   | 33.36  | 25.16 |  |  |
|   |         |        |        |       |       |        |         |        |       |  |  |
| Impact of Long-Term Incentives Costs (Recovery) on Total      |         |        |        |       |       |        |         |        |       |  |  |
| Operating Costs (\$/BOE)                                      | 0.33    | 0.36   | 0.29   | 0.12  | 0.06  | 0.23   | 0.09    | 0.07   | 0.10  |  |  |
| Impact of Realized Gain (Loss) on Risk Management             |         |        |        |       |       |        |         |        |       |  |  |
| Liquids (\$/bbl)  | (2.48)  | (2.94) | (2.00) | 1.09  | 2.77  | (2.02) | 1.71    | 0.72   | 2.62  |  |  |
| Natural Gas (\$/Mcf)  | (0.01)  | (0.02) | -      | 0.32  | 0.36  | 0.38   | 0.28    | 0.18   | 0.39  |  |  |
| Total (1) (\$/BOF)  | (1.76)  | (2.09) | (1.42) | 1.37  | 2.58  | (0.58) | 1.70    | 0.84   | 2.52  |  |  |

Total (1) (\$/BOE) (1.76) (2.09) (1.42) 1.37 2.58 (0.58) 1.70 0.84 2.52 (1) Natural gas volumes have been converted to barrels of oil equivalent (BOE) on the basis of one barrel (bbl) to six thousand cubic feet (Mcf). BOE may be misleading, particularly if used in isolation. A conversion ratio of one bbl to six Mcf is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent value equivalency at the wellhead.